

# AGRICULTURAL OUTLOOK

Economic Research Service  
United States Department of Agriculture

May 1993

FILE COPY

Aquaculture Nets Growing Share  
of Seafood Market

USDA's  
Prospective Plantings  
Report



# AGRICULTURAL OUTLOOK



Cover photo:  
Harvesting channel catfish,  
Greenville, Mississippi

## Departments

- |   |   |
|---|---|
| <b>2 Agricultural Economy</b><br>A First Look at 1993 Crop Plantings            | <i>Joy Harwood</i>                          |
| <b>18 Commodity Spotlight</b><br>Aquaculture: Lower Costs, Long-Term Growth     | <i>Dave Harvey &amp; Greg Gajewski</i>      |
| <b>22 World Agriculture &amp; Trade</b><br>Agribusiness Spans National Borders  | <i>Chris Bolling</i>                        |
| <b>27 Farm Finance</b><br>Will Farm Interest Rates Change Course?               | <i>Ted Covey &amp; Paul Sundell</i>         |
| <b>29 Environment &amp; Resources</b><br>Impacts of Delaney Clause Court Ruling | <i>Fred Kuchler &amp; Katherine Ralston</i> |

## Special Article

- |  |                         |
|--|-------------------------|
| <b>34 Produce Marketing &amp; Distribution In Mexico</b> | <i>Constanza Valdes</i> |
|--|-------------------------|

## Statistical Indicators

- |  |   |
|--|---|
| <b>38 Summary</b>                          | <b>52 World Agriculture</b>               |
| <b>39 U.S. &amp; Foreign Economic Data</b> | <b>53 U.S. Agricultural Trade</b>         |
| <b>40 Farm Prices</b>                      | <b>56 Farm Income</b>                     |
| <b>41 Producer &amp; Consumer Prices</b>   | <b>60 Food Expenditures</b>               |
| <b>43 Farm-Retail Price Spreads</b>        | <b>60 Transportation</b>                  |
| <b>44 Livestock &amp; Products</b>         | <b>61 Indicators of Farm Productivity</b> |
| <b>48 Crops &amp; Products</b>             | <b>62 Food Supply &amp; Use</b>           |

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## News of Planting Intentions, Delaney Pesticides Ruling, Aquaculture, and Mexico's Produce Markets

### Agricultural Economy

**Crop acreage to decline:** The news highlight in USDA's *Prospective Plantings* report, released on March 31, is that acreage for several top program crops and oilseeds will likely be down in 1993.

Farmers anticipate planting 256 million acres of the seven program crops as well as three oilseeds (soybeans, sunflowers, and flax) in 1993, down 4.5 million acres from last year's planted area. Coarse grains are expected down 5 percent from last year, corn may fall 4 percent, rice may drop 2 percent, and wheat and soybeans will remain unchanged.

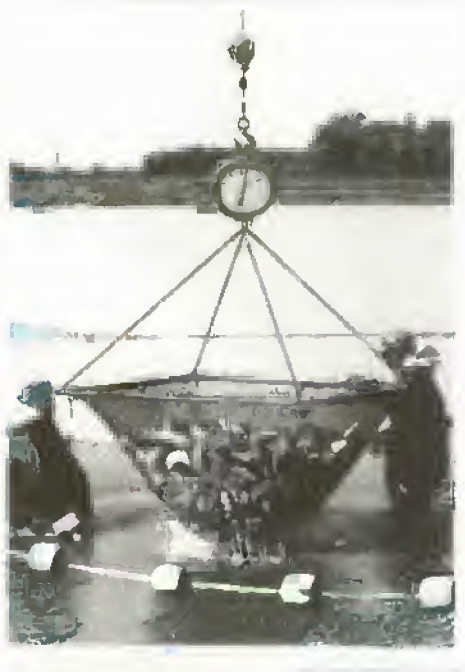
Why aren't planting intentions higher in 1993? Prices are likely a key factor. For most field crops, prices in 1993 have been well below 1992 levels. In February 1993, for example, farm prices of program crops and oilseeds were off about 15 percent from a year earlier.

### Commodity Spotlight

**Catfish cools:** After 17 years of nonstop growth, the U.S. catfish industry is taking a breather in 1993. While catfish farming—the cornerstone of the U.S. aquaculture industry—anticipates less output this year, growth is expected for other species of farm-raised fish and shellfish.

Farm-raised trout production is poised to rise substantially this year as California, a big producer, regains adequate water supplies. Tilapia—now popular in restaurants and in Asian-community niche markets—is also set for a substantial increase, as new facilities come on line and others expand. Salmon, with farm value now greater than that of food-size trout, will increase modestly.

U.S. production of farm-raised shrimp has grown in recent years, but is small compared with domestic wild-catch shrimp. However, shrimp farming in China, Thailand, and Indonesia has been expanding enormously. And scientists



and growers in the U.S. are examining the development of disease-free stocks to supply growers around the world.

### World Trade & Investment

**Agribusiness goes global:** Food Lion and Pillsbury are familiar giants among foreign-owned companies in the U.S. Small and large, foreign-owned agribusiness firms are expanding, from ranches and vineyards to supermarkets and restaurants, but especially food processing. Foreign investment in U.S. agribusiness accelerated in the late 1980's and reached nearly \$39 billion in 1991. That figure was topped by reciprocal U.S. agribusiness investment abroad of almost \$46 billion.

Foreign investment by international agribusiness firms has grown much faster than trade in agricultural products, as companies seek to increase sales of their products in foreign markets. Europe began investing heavily in U.S. agribusiness in the late 1980's, while the U.S. stepped up investments in Canada and Mexico as well as in Europe. Changing

world economic conditions are slowing the rate of foreign agribusiness investment in the U.S. in the early 1990's.

### Environment & Resources

**Pesticide ruling:** Now that the Supreme Court has ruled on the Delaney Clause—a law restricting food-crop use of carcinogenic pesticides that concentrate during processing—how does the result shake out for farmers? The February ruling, which confirmed that not even a minute trace of residue of these pesticides is allowed, could affect 32 pesticides used in agriculture.

Delaney Clause chemicals are registered for use on a wide variety of fruit, vegetable, specialty, and field crops. Many of these crops do not rely heavily on Delaney chemicals for production. But for those that do, the markets could be seriously affected by this decision.

Hops and Eastern apples are two crops that could be seriously affected by the Delaney ruling. The economic effects on some crops—grapes, citrus, barley, mint, oats, plums, and potatoes—are uncertain.

### World Agriculture

**Mexico Moderne:** Mexico's rising incomes and increasingly urban population are boosting demand for fruits and vegetables, including imports from the U.S. Recent government efforts to improve marketing and distribution include a streamlined system of price reporting, and the construction of modern wholesale markets for produce distribution.

Mexico City's Central de Abastos, one of the largest wholesale markets in the world and stretching over 1,000 acres, was one of the first modern markets built or redesigned in Mexico during the last 10 years. These markets are providing more efficient outlets for Mexican growers, as well as greater access for U.S. produce exports and investment.



## Agricultural Economy



## A First Look at 1993 Crop Plantings

U.S. farmers intend to plant more cotton, oats, sunflowers, and flax in 1993 than last year, while plantings of corn, sorghum, and barley are expected to drop, according to USDA's *Prospective Plantings* report. Soybean and all wheat plantings are expected to be about the same as last year, with a decline in durum wheat plantings expected nearly to offset gains in winter and "other spring" wheat acreage.

Released March 31, the *Prospective Plantings* report is USDA's first survey-based indication of farmers' 1993 intentions for spring-planted crops, and revises an earlier estimate of this year's winter wheat plantings. The report reflects producers' intentions as of the first 2 weeks in March, and is based on a survey of 70,000 operators chosen from a list that ensures all farming operations have a chance of being selected.

### Wheat ARP Lower, Corn & Rice Higher

What influences producers' planting intentions? The relative returns a producer can expect from planting alternative crops is an important factor. Along with market returns, program announcements—including acreage reduction program (ARP) levels, and estimated deficiency payment rates—are critical factors in a program-crop producer's calculation of net returns, and hence have a critical influence on program participation and plantings.

More specifically, the acreage reduction levels specified in the annual commodity programs can have a major effect on the acreage planted to program crops. An ARP level is set for each program crop (wheat, corn, sorghum, barley, oats, rice, and cotton), and is the percent of a producer's acreage base for that crop that must be set aside in a conserving use for the producer to be eligible for program benefits. A higher ARP can significantly reduce planted area, or a lower ARP increase it, particularly if program participation is high.

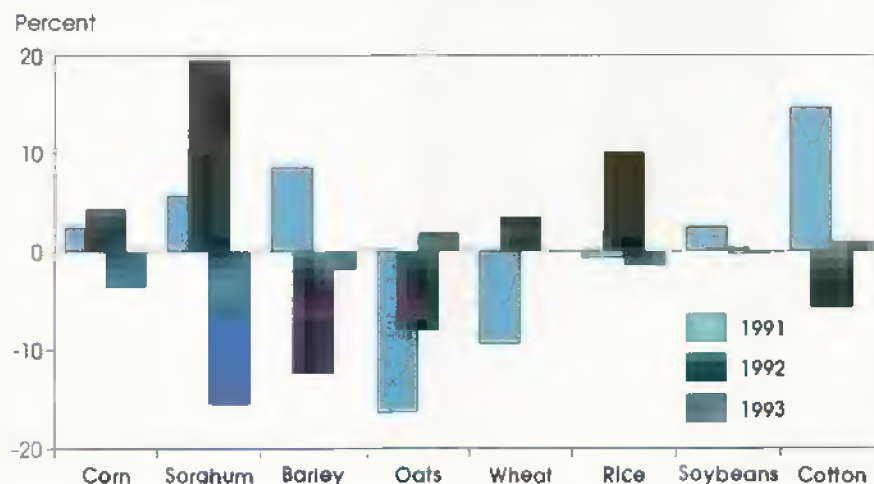
For program participants, net returns per acre since 1986 (based on market prices

and government payments) have generally averaged well above net returns realized by nonparticipants (based only on market prices). For wheat and corn participants, net returns nationally have averaged about \$30 per acre above nonparticipant returns over the past 3 years. As a result, participation in the corn program has ranged from about 75 to 80 percent of base acres, and for wheat, between 80 and 85 percent.

ARP levels are set by the government to balance supply and demand. Last June when the 1993 wheat ARP was announced, for example, relatively tight ending stocks of wheat were projected for the 1992 crop, prompting USDA to announce a 0-percent wheat ARP for 1993, down from 5 percent the previous year. The lower ARP increased the area available to be planted to wheat, and was expected to prompt larger plantings and supplies. However, a number of factors, including unfavorable weather at winter wheat planting time last fall, will apparently result in plantings for the 1993 crop only about equal to last year. Lower ARP's were also announced for barley and cotton.

Conversely, larger 1992 corn and rice supplies have led to higher ARP's in 1993, with the corn ARP raised from

Farmers Plan Less Acreage for Corn and Sorghum in 1993



Percent change in planted acreage from previous year. 1993 intended acreage. No change in wheat acreage in 1993.

Source: *Prospective Plantings*, released March 31, 1993.

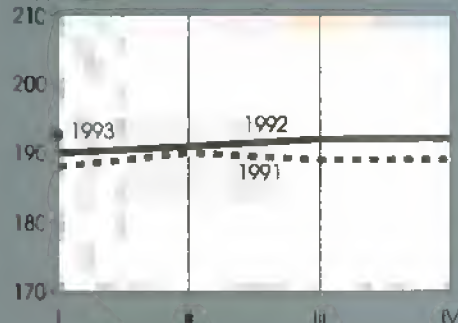


## Prime Indicators

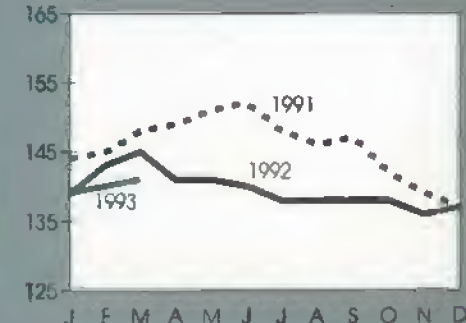
## Agricultural Economy

Index of prices paid by farmers

1977=100

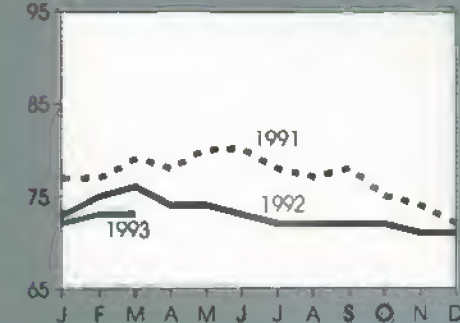
Index of prices received by farmers<sup>1</sup>

1977=100

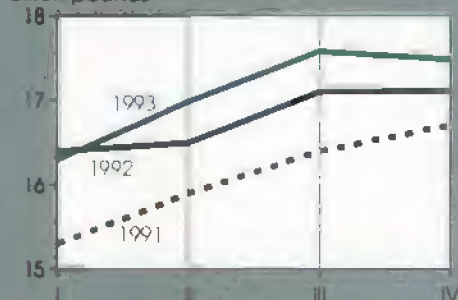


Ratio of prices received/prices paid

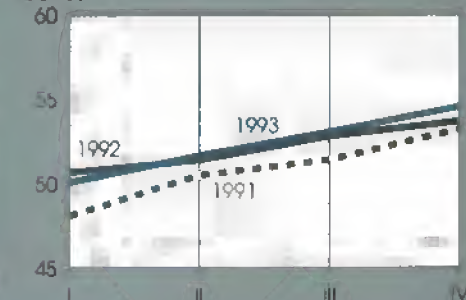
Percent

Total red meat & poultry production<sup>2</sup>

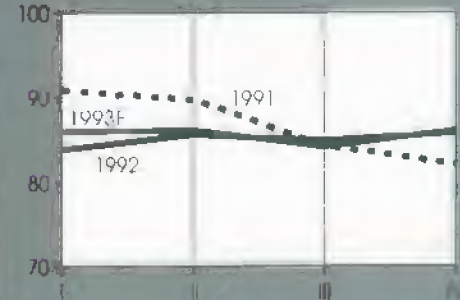
Billion pounds

Red meat & poultry consumption, per capita<sup>2,3</sup>

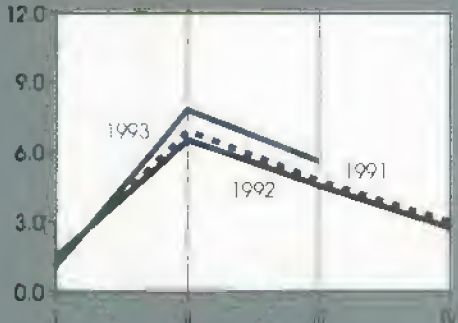
Pounds

Cash receipts from livestock & products<sup>4</sup>

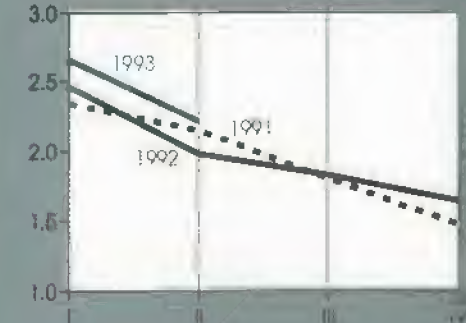
\$ billion

Corn beginning stocks<sup>5</sup>

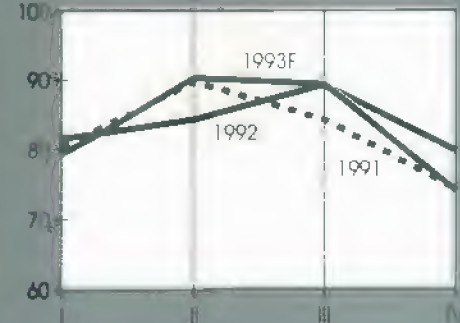
Billion bushels

Corn disappearance<sup>5</sup>

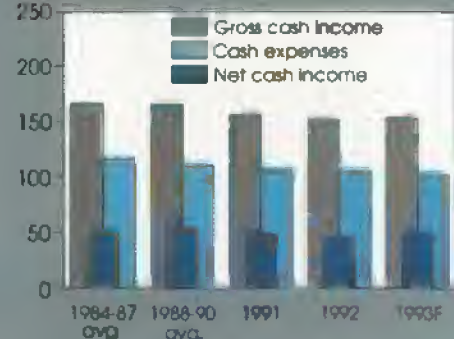
Billion bushels

Cash receipts from crops<sup>4</sup>

\$ billion

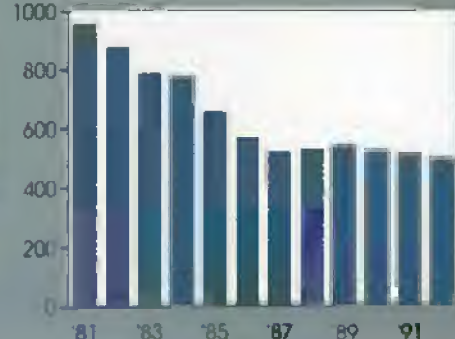
Real cash income (1987 \$)<sup>6</sup>

\$ billion



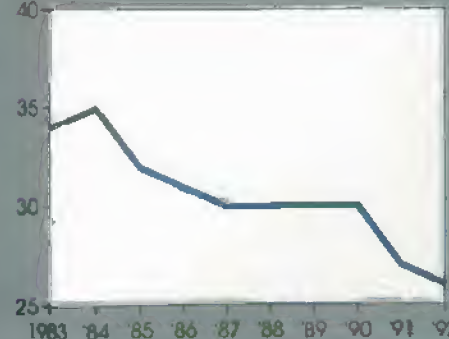
Average real value of farm real estate

1982 \$/acre



Farm value/retail food costs

Percent

<sup>1</sup> For all farm products. <sup>2</sup> Calendar quarters. Future quarters are forecasts for livestock, corn, and cash receipts.<sup>3</sup> Sept.-Nov.; II=Dec.-Feb.; III=Mar.-May; IV=June-Aug. Marketing years ending with year indicated.<sup>4</sup> Cash expenses plus net cash income. <sup>5</sup> For gross cash income, see forecast.<sup>6</sup> Retail weight. <sup>7</sup> Seasonally adjusted annual rate.

## Agricultural Economy

5 to 10 percent, and the rice ARP from 0 to 5 percent. The sorghum ARP remains at 5 percent, and the oats ARP is mandated by the 1990 farm act to remain at 0 percent.

### Market Returns Critical On Flex Acres

As seen above, anticipated total returns, based on expected market prices and government payments, are key to farmers' decisions as to whether or not to participate in the annual commodity programs. On program "normal flex" acres, market returns, by themselves, are the key factor.

For program participants, "normal flex" acres comprise 15 percent of a producer's base of a program crop, and may be planted to any crop except those not allowed in a given year by the Secretary of Agriculture. These acres are eligible for price support coverage, if applicable, but are not eligible to receive deficiency payments. Because crops planted on flex acres are not eligible for payments, and market prices have been above loan levels, flex-acre plantings are strongly influenced by expected relative crop prices and net returns.

Many participants in the corn program look at the ratio of soybean to corn prices in deciding which crop to plant on their corn flex acres. Because producers were surveyed for the *Prospective Plantings* report in early March, futures prices for November soybeans and December corn, as settled in February and early March, were likely critical in influencing the planting intentions reported by many producers.

Using this method, the price ratio of new-crop soybeans to corn does not indicate that one crop is strongly favored over the other. The ratio, using February and early-March observations, is between 2.4 and 2.5. Based on relative yields and production costs for the two crops, the 2.5 level is often considered a "trigger point." Above that level, soybeans are increasingly favored, while below, corn is viewed as increasingly more profitable.

### Prospective 1993 Soybean and Wheat Acreage Match 1992 Level, But Corn Acreage Is Down

|                        | Planted acreage |        |                 |
|------------------------|-----------------|--------|-----------------|
|                        | Intended        | Actual |                 |
|                        | 1993            | 1992   | 1975-92 average |
| Million acres          |                 |        |                 |
| Corn                   |                 |        |                 |
| Iowa                   | 12.6            | 13.2   | 12.9            |
| Illinois               | 10.6            | 11.2   | 10.9            |
| Nebraska               | 8.2             | 8.3    | 7.3             |
| Minnesota              | 6.8             | 7.2    | 6.6             |
| Indiana                | 5.9             | 6.1    | 5.9             |
| All states             | 76.5            | 79.3   | 77.6            |
| Soybeans               |                 |        |                 |
| Illinois               | 9.4             | 9.5    | 9.0             |
| Iowa                   | 8.5             | 8.3    | 8.0             |
| Minnesota              | 5.5             | 5.5    | 4.7             |
| Indiana                | 4.7             | 4.6    | 4.3             |
| Missouri               | 4.3             | 4.3    | 5.0             |
| All states             | 59.3            | 59.3   | 62.1            |
| Wheat                  |                 |        |                 |
| Kansas                 | 11.8            | 12.0   | 12.4            |
| North Dakota           | 11.8            | 11.6   | 10.2            |
| Oklahoma               | 7.3             | 7.4    | 7.5             |
| Texas                  | 6.1             | 5.9    | 6.9             |
| Montana                | 5.5             | 5.4    | 5.4             |
| All states             | 72.3            | 72.3   | 75.2            |
| Major producing states |                 |        |                 |

Major producing states

Another way of looking at the profitability of planting alternative crops is through expected net returns. An examination of net returns indicates that soybean returns, based on new-crop futures prices, are slightly more favorable than corn net returns. For instance, a hypothetical Corn Belt producer could expect to receive net returns of \$170 per acre for soybeans and about \$150 for corn on corn flex acres.

Some producers rely on current farm prices as a guide to planting decisions. Farm prices for soybeans in January and February 1993 were at about the same level as a year ago—while corn prices at the farm level were down about 20 percent. Using this method, the soybean-to-corn price ratio is about 2.8, strongly favoring soybeans.

Based on these factors, many analysts expected a shift into soybean plantings on flex acres in the major production areas, and away from corn.

### Regional Factors Vary For Corn & Soybeans . . .

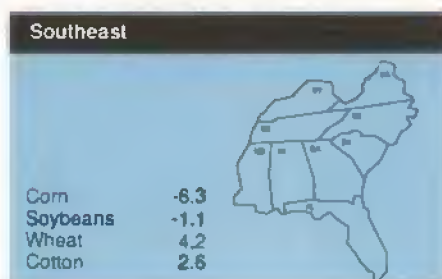
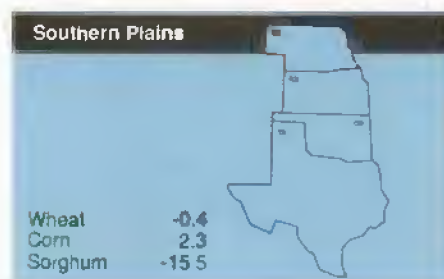
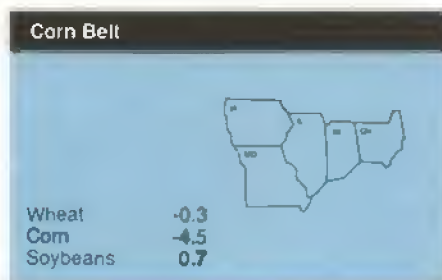
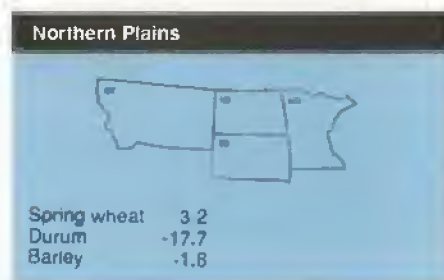
Given the above considerations, intended soybean plantings are lower than many analysts expected. Based on the *Prospective Plantings* report, U.S. farmers indicated that they will plant 59.3 million acres of soybeans, about the same level as last year, and 76.5 million acres of corn, down 4 percent from 1992.

Regional influences are important in explaining the national results. In the Corn Belt, farmers intend to plant 5 percent less acreage to corn than in 1992, which would be in line with the higher ARP. Soybean area, however, is up only 1 percent and somewhat less than anticipated.

A review of last year helps clarify this situation. In some areas of the Corn Belt in 1992, corn plantings were pushed past their optimal time, as rains and cool weather delayed fieldwork, and many producers, particularly in fringe Corn Belt areas, planted more soybeans than



## Durum Plantings To Decline in the Northern Plains



Percent change in 1993 intended planted acreage from 1992 actual, for major crops.  
Source: *Prospective Plantings*, released March 31, 1993.

expected. Nearly all Corn Belt states reported higher actual soybean area in 1992 than indicated in the 1992 *Prospective Plantings* report.

And for 1993, intended soybean plantings in the Corn Belt are high by historical standards. Illinois is expected to plant its third-largest soybean area on record, and Iowa planted area is expected to match its second highest on record.

In the Southern Plains, a different pattern emerges. Farmers intend to increase their corn plantings by about 2 percent, despite the higher ARP. For program purposes, permitted acres of corn and sorghum are combined when the producer participates for both crops. This means that a producer with corn and sorghum base can increase corn plantings on sorghum base—and still remain within the farm's permitted acreage.

Given that sorghum prices have been weak relative to corn in recent months, expanding corn plantings on sorghum base appears to be an attractive alternative, particularly if a producer irrigates. Deficiency payments accrue as if corn were planted on corn base and sorghum

were planted on sorghum base; planting history credit for determining future crop acreage bases also accrues. Soybean plantings are also up in the Southern Plains.

In the Southeast, both corn and soybean area are expected down or flat in nearly all states. Many growers are likely to plant other crops or to idle acres because of returns that, particularly for soybeans, have been only marginally profitable over the past few years.

For Southeastern producers, expected soybean prices often need to be at least \$6.50 per bushel to make planting attractive. This is largely because soybean yields in that area are generally lower than in the Corn Belt. In January and February of 1993, farm prices ranged from \$5.15 to \$5.70 across much of the Southeast. Based on January forecasts published in *Agricultural Prices*, season-average prices for that region in the 1992/93 crop year are expected to average between \$5.45 and \$5.70.

## ... &amp; for Wheat

Total wheat planted area in 1993, at 72.3 million acres, is expected to be up only marginally from last year, despite a lower ARP. As with corn and soybeans, regional variations in plantings—based on relative prices and weather—are important considerations.

Winter wheat area for 1993, which was seeded last fall, is expected to remain virtually the same as last year, at 51.2 million acres. Among the major winter-wheat producing states, planted area is estimated down in Kansas, Oklahoma, Indiana, and Ohio, largely because of unfavorable planting conditions last fall. In contrast, in the Pacific Northwest (Washington, Oregon, Idaho), where price premiums for white wheat last fall provided a strong planting incentive, winter wheat area is expected to be up 7 percent.

Producers indicated that spring wheat area (except for durum) will be more than 18.9 million acres, up about 1 percent from 1992. This would be the largest seeded area since 1953, and North Dakota acreage could reach a record high. U.S. average premiums for hard red spring wheat—about 25 to 35 cents above durum in January and February—have boosted planting intentions to spring wheat other than durum.

The relative attractiveness of spring wheat is contributing to a decline in projected durum acreage, which at 2.1 million acres would be down 17 percent from 1992. This would be the smallest durum area since 1963. Durum plantings in North Dakota—the major producing state—are expected down 16 percent.

### Programs & Prices Influence Other Crops

A combination of influences, including ARP changes and relative prices, is at work for other crops. For sorghum, planted area is expected to total 11.2 million acres, down nearly 16 percent from last year, despite a constant ARP of 5 percent.

## Agricultural Economy

Much of the decline is due to lower sorghum area in Texas—the major producing state—where a drop of 1.45 million acres from 1992 is projected. Texas sorghum area is expected to return to a lower, more “normal” pattern after 1992, when sorghum area was far higher than initially expected due to plantings on failed cotton acreage. Increased corn planting on sorghum base is also likely a factor in Texas.

Elsewhere, sorghum farmers face different considerations. Stronger livestock numbers are likely encouraging plantings of feed grains, which in many areas means sorghum. As a result, producers in Kansas and Oklahoma are expected to hold steady or increase their sorghum acres. In the Southeast, however, declines in sorghum area are expected in many states where cotton and wheat may be more attractive.

Producers are expected to plant 13.4 million acres of cotton in 1993, up from 13.3 million last year. A large portion of the increase is due to additional upland plantings in Texas, but cotton area is also expected to increase in Louisiana, Alabama, Georgia, North Carolina, South Carolina, and Virginia. This rise is partly due to the lower ARP (at 7.5 percent, down from 10 percent in 1992), and expected strong domestic demand for cotton.

Rice plantings are expected to total 3.1 million acres, down 2 percent from 1992. A higher rice ARP (up from 0 to 5 percent), and farm prices that are more than 20 percent below last year's January-February period, are major factors in the decline. Nonetheless, growers in Arkansas, the largest rice producing state, indicated that acreage would be unchanged. In addition, improved water supplies are expected to boost acreage in California by 12 percent.

Sunflower and flax plantings are expected to realize sizable percentage gains in 1993. Sunflower area at nearly 2.5 million acres, is expected up 12 percent, with higher prices in recent months likely fueling the rise. Flax area, at 211,00 acres, although expected up 23 percent, would still be the third lowest on record if realized. Higher flax prices,

along with high yields last year, are likely prompting the acreage increase.

Acreage planted to barley is projected at 7.7 million acres, down about 2 percent from last year, despite the ARP reduction from 5 to 0 percent. Of the major producing states, acreage is expected up 4 percent in North Dakota, but down substantially in Montana and South Dakota. Spring wheat plantings in the Northern Plains, in general, appear to offer potential for considerably higher net returns.

Oats plantings, at 8.1 million acres, are expected up about 2 percent in 1993, although area harvested is anticipated down 2 percent. A sizable portion of oats plantings serves as a cover crop on ARP acres, particularly in the Corn Belt, and is not harvested. With the higher

corn ARP in 1993, oats plantings in major Corn Belt states are expected to increase 5 to 40 percent, varying by state. Lower expected plantings in South Dakota, Wisconsin, and several other states are holding down the increase in area planted nationally.

### Why Isn't Total Acreage Higher?

Intended planting area for all seven program crops as well as oilseeds (soybeans, sunflower, and flax) in 1993 totals 256 million acres, down 4.5 million from last year's actual planted area.

Based on ARP changes alone, planted area would be expected about a half million acres higher than last year. That is,

### More News in May & June

The *Prospective Plantings* report is only the first indication of field crop plantings, based on intentions surveyed in early March. Changes in weather conditions and relative prices between early March, when operators were surveyed, and planting time, can alter producers' initial intentions, significantly influencing actual planted acreages.

For 1993 crops, more information on planted acreages will be published in USDA's *Acreage* report, which is scheduled for release on June 30. That report will be based on surveys conducted in early June, when most crop acreages will have been established.

The *Acreage* report will provide the next estimates for all crops except winter wheat. Forecasts of winter wheat area and production, along with the first production forecasts for all field crops for 1993/94, will appear in the May 11, 1993 issues of USDA's *Crop Production* and *World Agricultural Supply and Demand Estimates*.

|             | Actual plantings as percent change from intended acreage |      |      |
|-------------|--|------|------|
|             | 1990   | 1991 | 1992 |
| Corn        | -0.8   | -0.2 | +0.4 |
| Sorghum     | -8.0   | -0.7 | +9.6 |
| Barley      | -7.5   | +2.7 | -6.1 |
| Oats        | -5.2   | -9.1 | -4.5 |
| Wheat       | -0.4   | +1.3 | +3.1 |
| Rice        | -0.2   | +2.3 | +6.0 |
| Cotton      | -0.3   | +0.4 | -1.5 |
| Soybeans    | -2.7   | +3.6 | +3.3 |
| Total acres | -1.8   | +0.9 | +1.9 |



assuming participation rates, base acres, 0/92-50/92 acres, and all parameters other than the ARP remained the same as last year, intended area planted to the seven program crops could be expected to increase by about a half million acres. Wheat area would be expected to be up 3.3 million acres, and corn area down about 3.2 million. Changes for barley, cotton, and oats together would be expected to add 400,000 acres.

Why aren't planting intentions higher in 1993? Greater participation in the 0/92 and 50/92 programs could be a factor. Farmers may be planning to double-crop less acreage—particularly of wheat and soybeans.

Prices are perhaps most important. For most field crops, prices in 1993 have been well below 1992 levels. Farm prices for the program crops and oilseeds, for instance, weighted by 1992 production, were off about 15 percent in February 1993 from a year earlier. Given the lower prices, some farmers may believe that planting, especially on their normal flex acres which are not eligible to receive deficiency payments, will not be profitable. Last year nearly 4.5 million normal flex acres were idled and not planted.

[Joy Harwood (202) 219-0840] **AO**

#### Upcoming Reports from USDA's Economic Research Service

The following are May release dates for summaries of the ERS reports listed. Summaries are issued at 3 p.m. Eastern time.

#### May

|    |                               |
|----|-------------------------------|
| 13 | Agricultural Resources        |
| 18 | Former USSR                   |
| 19 | Agricultural Outlook          |
| 20 | Wheat                         |
| 24 | Feed                          |
| 26 | Cotton & Wool                 |
| 27 | Agricultural Exports          |
| 28 | Agricultural Income & Finance |

## Field Crops Overview

### Domestic Outlook—April Projections for 1992/93

#### 1993 Wheat Area Up Only Slightly

Farmers anticipate planting 72.3 million acres of all classes of wheat in 1993, according to USDA's *Prospective Plantings* report. Prospective 1993 wheat acreage is barely more than last year's planted acreage, despite the lower 1993 ARP (0 percent compared with 5 percent last year). While weather problems and other factors are limiting total wheat acreage expected in 1993, increases are anticipated in some regions and for some wheat classes.

- Estimated winter wheat area is 51.2 million acres, up slightly from last year. Less winter wheat area is expected in Kansas, Oklahoma, Indiana, and Ohio due to wet weather during planting, while 7 percent more is projected in the Pacific Northwest because of strong prices for white wheat. More soft red winter wheat area in the Southeast is also expected this year.
- Producers expect to plant 19 million acres of spring wheat (excluding durum), up just 1 percent from last year, but still potentially the largest acreage since 1953. Higher expected returns for hard red spring wheat than for durum and barley is the main reason for this increase.
- In contrast, durum area is expected to drop 17 percent from last year, to 2.1 million acres, potentially the smallest area since 1963.

While spring wheat producers are planting in April and May, winter wheat producers are looking toward harvest, which will be in full swing in June. Across the U.S., the winter wheat crop is rated in generally good condition. With stocks still tight, prices are expected higher than last year.

- Most of the winter wheat crop was reported in good condition as of April 18, and over 40 percent of California, Kansas, and Oregon winter wheat was rated excellent. Heading was at 3 percent, slightly behind the 5-year average of 6 percent.
- As of April 18, spring wheat planting had just started in the five major producing states, with 3 percent of the crop planted, compared with a 5-year average of 27 percent. Cool, moist weather delayed planting in many areas.
- Projected ending stocks of 520 million bushels for the 1992/93 crop year—which ends on May 31—are higher than last year's reduced level, but still the second lowest since 1974/75. With continued tight stocks, the season-average price is expected to range from \$3.20 to \$3.30 per bushel, up from \$3 in 1992.

### Corn Area To Fall 4 Percent

Farmers expect to plant 76.5 million acres of corn in 1993, a 4-percent drop from last year's planted acreage. Much of the decline nationally is due to the higher ARP, which doubled from last year's 5-percent level to 10 percent.

- In the Corn Belt, corn area is expected to drop nearly 5 percent, in line with the higher ARP. Acreage in both top producing states, Iowa and Illinois, is expected down 600,000 acres.

## Agricultural Economy

- Corn acreage in the Southeastern region is expected to drop about 6 percent, and is expected down or flat in all states in the region.
- In contrast, producers in the Southern Plains are planning about 2 percent more corn acreage. Good moisture conditions, the ability to switch plantings between corn and sorghum base, and strong livestock numbers are likely fueling the increase in that area.

Corn and sorghum planting was under-way in early April in the southern growing areas (Texas across to the east coast), and will begin in the Midwest in early

May. The record 1992 corn crop is boosting projected corn disappearance and ending stocks for the 1992/93 crop year, and larger stocks are keeping prices down.

- As of April 18, corn planting was 2 percent complete for the U.S., behind the average of 7 percent. However, about 66 percent of the Georgia corn crop, and 49 percent of the Texas corn crop had been planted. Sorghum planting was 18 percent complete nationally, with about 47 percent of the Texas crop planted.

- Some states report still-unharvested corn from last year, due to cool temperatures that delayed maturity last summer, and wet conditions last fall. In Iowa and Wisconsin, 1 percent and 7 percent of 1992 crop acreage were still in the field in early April.
- With large supplies outweighing the increase in use, the 1992/93 season-average price is expected to range from \$1.95 to \$2.15 per bushel, down from \$2.37 in 1991/92.

## Soybean Area Same as 1992

Soybean acreage in 1993, projected at 59.3 million acres, is virtually unchanged from 1992. Many analysts expected soybean area to be higher because soybean prices have been strong compared with corn prices in recent months.

- In the Corn Belt, soybean area is projected up about 1 percent. Plantings in Illinois, the largest acreage state, are expected down 100,000 acres, but area in Iowa is expected up 200,000 acres, and in Indiana up 100,000 acres.
- In contrast, southeastern producers expect to reduce soybean acreage about 1 percent. While southeastern producers often need to expect prices of \$6.50 or more per bushel to find soybeans attractive, prices in the area have recently been a dollar or more below that level.
- The near-record 1992 soybean crop is boosting projected disappearance and ending stocks for the 1992/93 crop year. Although the season-average price for 1992/93 is projected lower than the previous year, strong total disappearance—expected to reach a record this year—has boosted recent monthly-average prices.

U.S. Field Crops—Market Outlook at a Glance

|                 | Area           |              | Yield    | Output | Total supply            | Domestic use | Exports | Ending stocks | Farm price |
|-----------------|----------------|--------------|----------|--------|-------------------------|--------------|---------|---------------|------------|
|                 | Planted        | Harvested    |          |        |                         |              |         |               |            |
|                 | — Mil. acres — | — Bu./acre — |          |        |                         |              |         |               |            |
| <b>Wheat</b>    |                |              |          |        |                         |              |         |               |            |
| 1991/92         | 69.9           | 57.7         | 34.3     | 1,981  | 2,888                   | 1,135        | 1,281   | 472           | 3.00       |
| 1992/93         | 72.3           | 62.4         | 39.4     | 2,459  | 2,999                   | 1,153        | 1,325   | 520           | 3.20-3.30  |
| <b>Corn</b>     |                |              |          |        |                         |              |         |               |            |
| 1991/92         | 76.0           | 68.8         | 108.6    | 7,475  | 9,018                   | 6,332        | 1,584   | 1,100         | 2.37       |
| 1992/93         | 79.3           | 72.1         | 131.4    | 9,479  | 10,582                  | 6,745        | 1,650   | 2,187         | 1.95-2.15  |
| <b>Sorghum</b>  |                |              |          |        |                         |              |         |               |            |
| 1991/92         | 11.1           | 9.9          | 59.3     | 585    | 727                     | 383          | 292     | 53            | 2.25       |
| 1992/93         | 13.3           | 12.2         | 72.8     | 884    | 937                     | 508          | 275     | 155           | 1.80-2.00  |
| <b>Barley</b>   |                |              |          |        |                         |              |         |               |            |
| 1991/92         | 8.9            | 8.4          | 55.2     | 464    | 624                     | 401          | 94      | 129           | 2.10       |
| 1992/93         | 7.8            | 7.3          | 62.4     | 456    | 597                     | 360          | 80      | 157           | 2.00-2.05  |
| <b>Oats</b>     |                |              |          |        |                         |              |         |               |            |
| 1991/92         | 8.7            | 4.8          | 50.7     | 243    | 489                     | 360          | 2       | 128           | 1.20       |
| 1992/93         | 8.0            | 4.5          | 65.8     | 295    | 472                     | 355          | 5       | 112           | 1.30-1.35  |
| <b>Soybeans</b> |                |              |          |        |                         |              |         |               |            |
| 1991/92         | 59.2           | 58.0         | 34.2     | 1,987  | 2,319                   | 1,356        | 685     | 278           | 5.58       |
| 1992/93         | 59.3           | 58.4         | 37.6     | 2,197  | 2,477                   | 1,377        | 760     | 340           | 5.45-5.55  |
|                 |                |              | Lb./acre | — — —  | Mil. cwt (rough equiv.) | — — —        |         |               | \$/cwt     |
| <b>Rice</b>     |                |              |          |        |                         |              |         |               |            |
| 1991/92         | 2.88           | 2.78         | 5,674    | 157.5  | 187.3                   | 93.7         | 66.4    | 27.3          | 7.58       |
| 1992/93         | 3.17           | 3.13         | 5,722    | 179.1  | 212.1                   | 97.8         | 76.0    | 38.3          | 8.10-8.30  |
|                 |                |              | Lb./acre | — — —  | Mil. bales              | — — —        |         |               | ¢/b        |
| <b>Cotton</b>   |                |              |          |        |                         |              |         |               |            |
| 1991/92         | 14.1           | 13.0         | 652      | 17.6   | 20.0                    | 9.6          | 6.8     | 3.7           | 56.80      |
| 1992/93         | 13.3           | 11.2         | 697      | 16.2   | 19.9                    | 9.9          | 5.8     | 4.3           | 53.60*     |

Based on April 12, 1993 World Agricultural Supply and Demand Estimates, U.S. marketing years for exports.

\*Weighted-average price for August-November; not a season average.

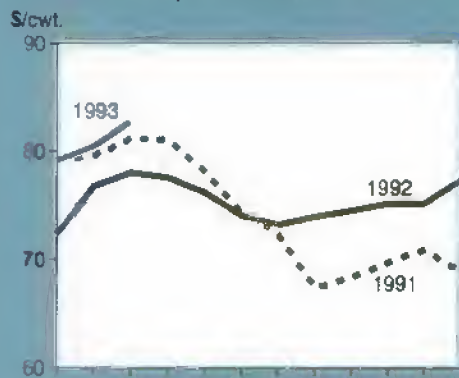
See table 17 for complete definition of terms.



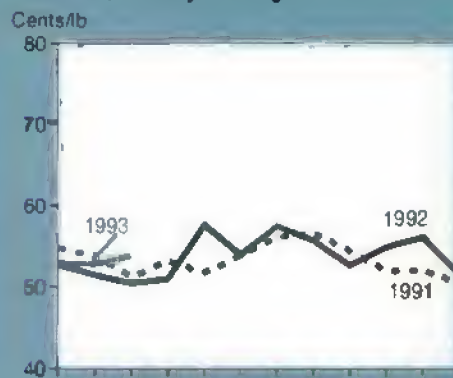
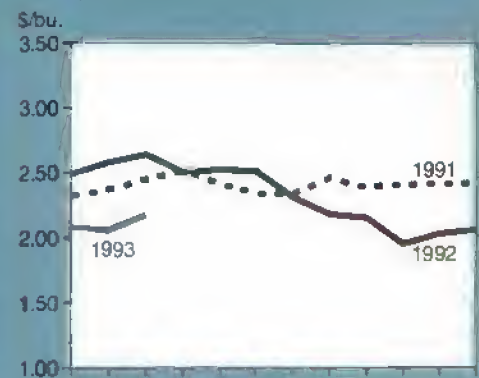
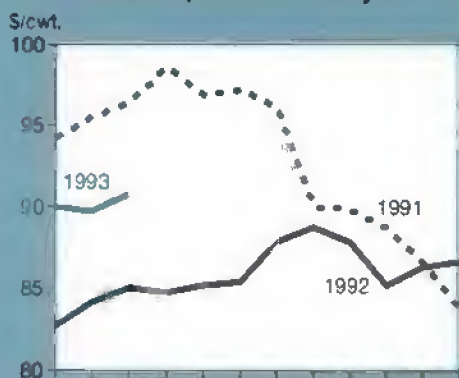
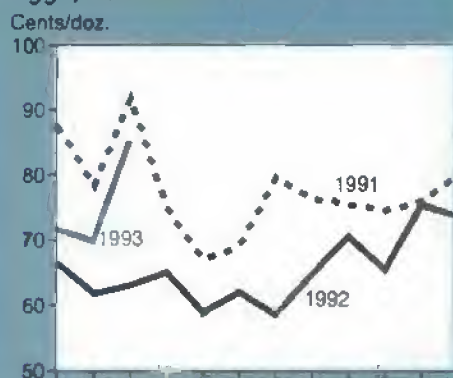
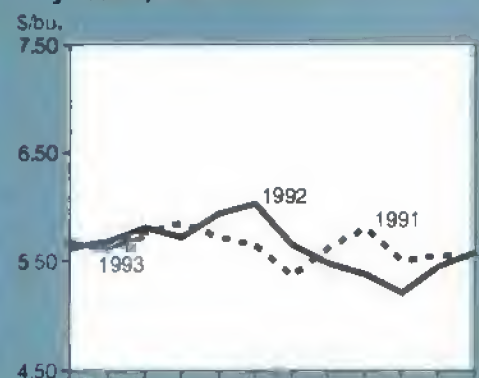
## Commodity Market Prices

## Agricultural Economy

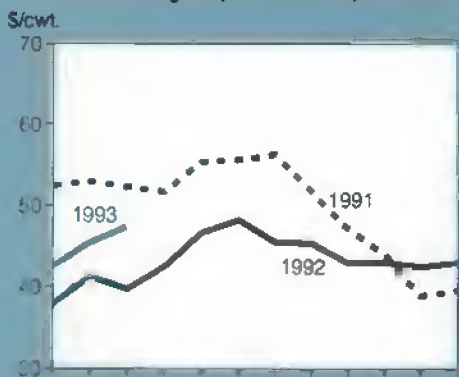
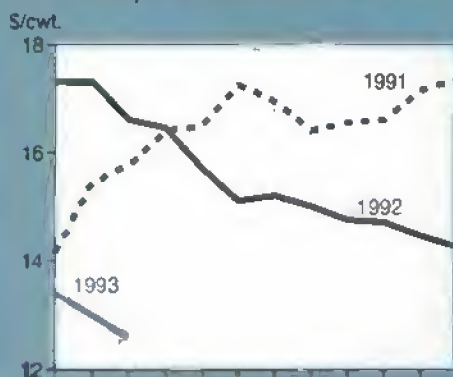
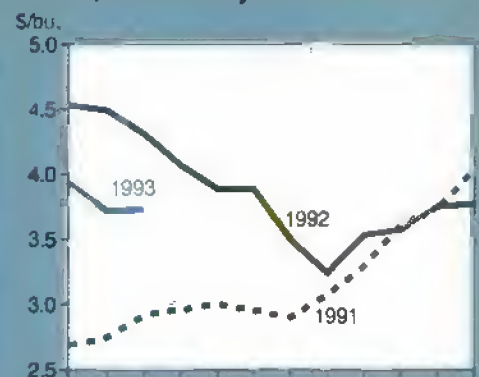
Choice steers, Nebraska



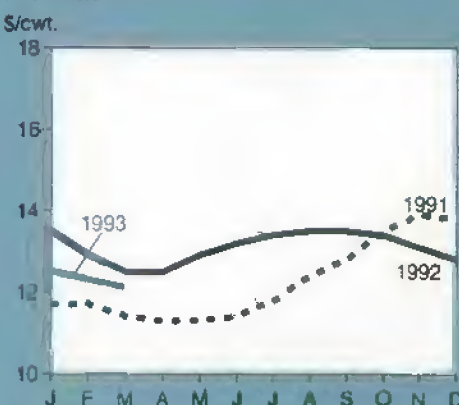
Broilers, 12-city average

Corn, Central Illinois<sup>1</sup>Medium steers, Oklahoma City<sup>2</sup>Eggs, New York<sup>3</sup>Soybeans, Central Illinois<sup>4</sup>

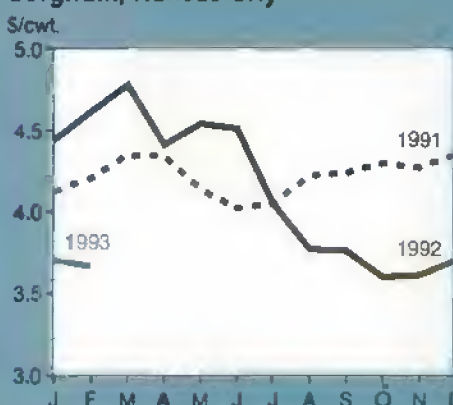
Barrows and gilts, 6 markets, Omaha

Milled rice, SW Louisiana<sup>5</sup>Wheat, Kansas City<sup>6</sup>

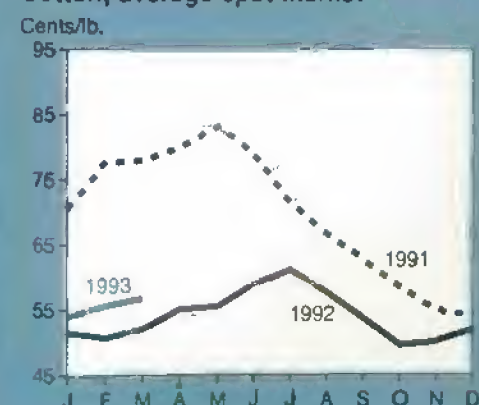
All Milk



Sorghum, Kansas City



Cotton, average spot market



<sup>1</sup>No. 2 yellow. <sup>2</sup>600-700 lbs. medium no.2 <sup>3</sup>Grade A large <sup>4</sup>No. 3 yellow. <sup>5</sup>U.S. No.2 long grain. <sup>6</sup>No. 1 HRW.

## Agricultural Economy

### U.S. Announces Assistance to Russia

In April 4, President Clinton announced an aid package to assist the export of U.S. agricultural commodities to Russia through a concessional credit program and food aid donations. Most of this assistance, \$700 million in commodities and transportation, is through the Food for Progress Program, designed to help countries implement agricultural policy reform.

Under this assistance package for Russia, low-interest credit will be offered with a 15-year repayment period, which includes a grace period. The program will provide another \$194 million in food aid donations, which private voluntary organizations will help distribute.

Before such a program may proceed however, questions of funding for freight must be resolved. Shipping costs are expected to exceed the \$30-million cap under the program. Further, the commodities must be shipped on U.S.-flag vessels which are generally more expensive than foreign-flag fleets. The difference in costs means that expenditures for shipping as opposed to acquiring commodities is that much larger.

*Mark Smith (202) 219-0820*

### Rice Area Down Nationally

U.S. rice producers anticipate planting 2 percent less acreage this year than in 1992. Key reasons for the drop include a higher ARP (up from 0 to 5 percent) and farm prices that are substantially lower than last year.

- Rice area is expected down in four of the six major producing states. Acreage is expected to drop 10 percent in Louisiana, 5 percent in Mississippi and Texas, and 2 percent in Missouri.

- Despite the higher ARP, rice area in Arkansas, the major producing state, is expected to remain at last year's level. California acreage is expected to increase, due to improved water supplies.

Rice planting is underway in the five major producing states. Planting progress has been slow, due to higher-than-normal rainfall in many areas. Large supplies of last year's crop are putting pressure on prices.

- Planting was about 13 percent complete nationally as of April 18, behind the average of 26 percent.
- In Louisiana, about 42 percent of the rice crop was planted as of April 18, compared with a 5-year average of 46 percent. In Texas, about 22 percent of the crop was planted as of April 18, compared with a 5-year average of 63 percent.
- The near-record 1992 rice crop, along with lower prices, is boosting projected disappearance for the 1992/93 crop year. Prices are expected in the range of \$6.10-\$6.30 per cwt, well below the \$7.58 estimated for 1991/92.

### Texas Cotton Area Up 3 Percent

Cotton acreage in 1993 is expected to reach over 13.4 million acres, up 1 percent from last year. The increase is due mainly to expected strong domestic cotton demand and the lower ARP—7.5 percent, down from 10 percent from 1992.

- Higher upland cotton area in Texas accounts for much of the projected national increase in acreage. Plantings in Texas are projected at 5.7 million acres, up 3 percent from last year.

- Plantings are also expected higher in the Southeast, with an acreage increase of nearly 3 percent.

Cotton planting was underway in major growing areas in early April. Planting progress was slightly ahead of normal in Texas, but rain delayed fieldwork in Arizona and California.

- As of April 18, about 15 percent of the Texas crop had been planted, ahead of the 5-year average of 13 percent. Planting in California was 45 percent complete, compared with a 5-year average of 59 percent.
- Planting in Arizona was 38 percent complete, but far behind the 58-percent average.

*[Joy Harwood (202) 219-0840]*

### Global Market: Outlook for 1992/93

#### U.S. Wheat Exports Forecast Up

Larger wheat output in the former Soviet Union (FSU) and China has dampened global import demand in 1992/93, despite gains in imports from Eastern Europe and North Africa. U.S. exports and market share are forecast up.

- FSU wheat imports are currently forecast at 16.5 million tons (July-June basis), down from 22 million in 1991/92. Because of lack of information on commodity allocations, shipping schedules, and the handling of freight costs, the forecast does not reflect the recently announced \$700 million of long-term U.S. credits for Russia. But other donations, sales, and credit packages announced over the past month by the U.S., Canada, the European Community (EC), and Turkey prompted an increase in the forecast.



## Agricultural Economy

- U.S. exports, at 36 million tons, are forecast up nearly 3 percent from 1991/92, and market share is expected to rise to 36 percent from last year's 32 percent.

### Winter Wheat Crops Faring Well

Winter weather through April has been favorable for winter wheat in the major producing countries of the Northern Hemisphere, although plantings are down from a year earlier.

- Above-normal moisture promoted good early-season growth in the FSU; however, winter grain area is down 10 to 12 percent. Recent rain slowed spring plantings originally intended to make up for shortfalls in the winter grain area.

- Drought continues in North Africa, but Eastern Europe appears poised to recover from the drought-reduced 1992/93 crop.

### U.S. Coarse Grains Gain in World Trade

Despite a forecast 5-percent decline in world coarse grain trade in 1992/93, U.S. market share is expected to rise. This mainly reflects a drop in aggregate competitor exports, mostly because of lower production, along with a slight gain in the volume of U.S. shipments.

- U.S. export market share is anticipated to reach 58 percent, up from 54 percent the previous year, as U.S. exports reach 51.1 million tons.

- Declining exports are forecast for Canada, Eastern Europe, South Africa, and many smaller exporters such as Turkey and Finland.

- Increases in exports are expected for Argentina, Australia, and the EC. Most exports by Australia and the EC consist of barley, but unusually large shipments of rye and corn account for higher prospective EC shipments. Argentine corn exports are expected to be the highest since the mid-1980's.

- Exports by China are expected to fall from the 1991/92 record.

### Large World Supplies Lower Rice Prices

Abundant global supplies combined with smaller world import demand in 1993 should continue to put downward pressure on prices into the summer months when further reports of the Asian monsoon become available. Normal monsoon rains would mean good harvests for 1993/94.

- Total foreign rice production is projected up 3 million tons to 346.1 million for 1992/93, while the U.S. crop is up by 650,000 to 5.7 million.
- USDA's calculated "world price" for milled long grain on April 5, 1993, is down about \$25 per metric ton from January 1 and represents the lowest announced price since September of 1987.
- Indonesia switches from importing 650,000 tons in 1992 to exporting 400,000 tons in 1993 on the strength of a larger area planted again for 1993/94.
- Lower U.S. export prices put the U.S. export forecast at 2.4 million tons for calendar 1993, up 14 percent.

World Soybean Output To Reach Record, Grain Trade Down In 1992/93

|               | Year <sup>1</sup> | Production | Exports <sup>2</sup> | Consumption <sup>3</sup> | Carryover |
|---------------|-------------------|------------|----------------------|--------------------------|-----------|
|               |                   |            | Mil. tons            |                          |           |
| Wheat         | 1991/92           | 543.6      | 109.1                | 560.6                    | 126.7     |
|               | 1992/93           | 558.4      | 99.3                 | 551.3                    | 133.7     |
| Coarse grains | 1991/92           | 797.4      | 93.5                 | 803.7                    | 129.8     |
|               | 1992/93           | 848.4      | 88.9                 | 821.8                    | 156.4     |
| Corn          | 1991/92           | 483.7      | 61.5                 | 484.5                    | 77.8      |
|               | 1992/93           | 527.2      | 60.4                 | 502.4                    | 102.6     |
| Rice          | 1991/92           | 348.1      | 14.9                 | 352.7                    | 55.4      |
|               | 1992/93           | 351.8      | 14.3                 | 354.0                    | 53.2      |
| Oilseeds      | 1991/92           | 223.7      | 36.9                 | 185.4                    | 21.5      |
|               | 1992/93           | 226.3      | 38.8                 | 185.4                    | 22.8      |
| Soybeans      | 1991/92           | 106.8      | 28.1                 | 92.5                     | 18.3      |
|               | 1992/93           | 115.9      | 31.4                 | 95.8                     | 20.3      |
| Soybean meal  | 1991/92           | 73.2       | 28.7                 | 73.1                     | 2.9       |
|               | 1992/93           | 75.8       | 27.7                 | 74.7                     | 3.2       |
| Soybean oil   | 1991/92           | 16.9       | 4.2                  | 16.1                     | 2.2       |
|               | 1992/93           | 17.1       | 4.3                  | 17.1                     | 1.9       |
|               |                   |            | Mil. bales           |                          |           |
| Cotton        | 1991/92           | 96.0       | 22.4                 | 85.0                     | 40.6      |
|               | 1992/93           | 83.4       | 22.2                 | 84.9                     | 38.8      |

<sup>1</sup> Marketing years are: wheat, July-June; coarse grains and corn, October-September; oilseeds, soybeans, meal, and oil, local marketing years except Brazil and Argentina adjusted to October-September; cotton, August-July. <sup>2</sup> Rice trade is for the second calendar year. <sup>3</sup> Crush only for soybeans and oilseeds.

## Agricultural Economy

### World Soybean Output Record High for 1992/93

Boosted by large increases in Brazil, Argentina, Paraguay, India, and the U.S., global soybean and soybean meal production are each expected to be record high this season. While strong demand for soybeans in the EC, Mexico, and several Asian countries buoy expected U.S. bean exports, lower-than-anticipated FSU soybean meal imports limit U.S. meal export growth.

- World soybean production is projected to increase by 8.5 percent to 115.85 million tons.
- South American output is forecast to reach a record 34.8 million tons, helped by expected record crops in Argentina and Paraguay.
- Global soybean meal consumption is forecast to grow 2 percent to 74.7 million tons, despite a 41-percent drop in consumption in the FSU. EC crush is forecast at 14.5 million tons, the highest in 10 years.
- Forecast U.S. soybean exports are 20.7 million tons, up 2 million, while expected U.S. soybean meal exports are revised up to 5.8 million tons, still below last season's 6.2 million.

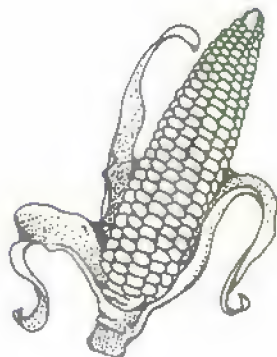
### Foreign Cotton Demand Continues Weak

Foreign demand weakens further as cotton imports and consumption for South Korea, Taiwan, Thailand, and Germany contract. But anticipated use by exporters, including the U.S., remains strong, keeping global consumption stable. With import demand falling, U.S. export sales have been sluggish and orders canceled. Global production remains well below 1991/92, despite additional gains forecast for India.

- U.S. exports are expected to drop by another 300,000 bales to 5.8 million, 13 percent below 1991/92, and market share will likely slip further to 26 percent.
- World consumption is projected at 84.9 million bales compared with 85 million in 1991/92. But expected global production is 83.4 million bales, down from 96, a 13-percent decline.
- India's forecast output is 10.2 million bales, up more than three-quarters of a million from 1991/92.

[Carol Whitton (202) 219-0824]

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## Livestock, Dairy & Poultry Overview

### Beef Output To Rise In Second Quarter

Larger supplies of beef, pork, and poultry are expected in the second quarter of 1993, and record total meat supplies are forecast for the remainder of the year. Retail beef prices will fall as the larger meat supplies become available. Still, potential price declines in the beef sector will be affected mainly by marketing rates of fed cattle and supplies of nonfed beef.

Lighter dressed weights of fed cattle due to poor winter feeding conditions pushed beef production down substantially in the first quarter of 1993, though the number of cattle slaughtered declined only slightly. Tight beef supplies due to muddy feedlot conditions will support higher prices well into the spring quarter.

- First-quarter 1993 beef production was 4 percent below fourth-quarter 1992.
- Fed cattle prices in the High Plains set a record at nearly \$81 per cwt this winter. Retail beef prices, at \$2.92 per pound in first-quarter 1993, were more than 5 cents higher than in fourth-quarter 1992, and approached record highs set in 1991.
- Second-quarter beef production could increase 7 percent from the first quarter, and production of all meats is expected to be about 4 percent above first quarter. Total red meat and poultry production is expected to be nearly 2 percent higher for the year.



## Agricultural Economy

## Update on Beef, Pork, and Dairy

|  | 1990    | Annual<br>1991 | 1992    | 1992<br>Dec. | 1993<br>Jan. | 1993<br>Feb. |
|--|---------|----------------|---------|--------------|--------------|--------------|
| <b>Cattle on feed, 7 states<br/>(1,000 head)</b> |         |                |         |              |              |              |
| Number on feed                                   | 8,378   | 8,992          | 8,397   | 8,894        | 9,073        | 9,065        |
| Placed on feed                                   | 21,030  | 19,704         | 20,498  | 1,694        | 1,611        | 1,262        |
| Marketings                                       | 19,198  | 19,066         | 18,623  | 1,414        | 1,489        | 1,431        |
| Other disappearance                              | 1,218   | 1,233          | 1,199   | 101          | 130          | 110          |
| <b>Commercial slaughter<br/>(1,000 head)</b>     |         |                |         |              |              |              |
| Cattle   | 33,241  | 32,690         | 32,863  | 2,703        | 2,669        | 2,466        |
| Steers   | 16,587  | 16,728         | 17,135  | 1,383        | 1,334        | 1,264        |
| Heifers  | 10,090  | 9,725          | 9,236   | 710          | 753          | 690          |
| Cows   | 5,920   | 5,623          | 5,839   | 560          | 533          | 466          |
| Bulls & stags                                    | 644     | 614            | 653     | 50           | 49           | 46           |
| Calves   | 1,789   | 1,436          | 1,371   | 124          | 104          | 99           |
| Sheep & lambs                                    | 5,654   | 5,722          | 5,493   | 478          | 393          | 395          |
| Hogs   | 85,136  | 88,169         | 94,862  | 8,360        | 7,832        | 7,092        |
| <b>Commercial production<br/>(mil. lbs.)</b>     |         |                |         |              |              |              |
| Beef   | 22,634  | 22,800         | 22,958  | 1,855        | 1,823        | 1,677        |
| Veal   | 316     | 296            | 300     | 26           | 22           | 21           |
| Lamb & mutton                                    | 358     | 358            | 344     | 29           | 25           | 25           |
| Pork   | 15,300  | 15,948         | 17,180  | 1,524        | 1,435        | 1,290        |
| <b>Milk</b>                                      |         |                |         |              |              |              |
| Milk prod., 21 states<br>(mil. lbs.)             | 125,772 | 125,671        | 128,300 | 10,659       | 10,760       | 9,996        |
| Milk per cow (lbs.)                              | 14,778  | 14,977         | 15,546  | 1,292        | 1,310        | 1,218        |
| No. of milk cows (1,000)                         | 8,512   | 8,391          | 8,253   | 8,247        | 8,215        | 8,204        |
| U.S. milk prod. (mil. lbs.)                      | 148,314 | 148,477        | 151,747 | 12,629*      | 12,749*      | 11,844*      |
| Stocks, beginning (mil. lbs.)                    |         |                |         |              |              |              |
| Total  | 9,036   | 13,359         | 15,841  | 14,826       | 14,215       | 15,410       |
| Commercial                                       | 4,120   | 5,146          | 4,461   | 4,603        | 4,688        | 4,817        |
| Government                                       | 4,918   | 8,213          | 11,379  | 10,223       | 9,526        | 10,593       |
| Imports, total (mil. lbs.)                       | 2,690   | 2,625          | 2,520   | 323          | 171          | —            |
| Commercial disappearance<br>(mil. lbs.)          | 138,922 | 139,336        | 141,986 | 12,126       | 10,933       | —            |

\*Estimated. — = Not available.

See tables 14 and 16 for complete terms and definitions.

- Adjustments in marketing rates of fed cattle and supplies of nonfed beef could smooth price declines—even as retail prices approach the mid- to lower \$2.80 range and fed cattle prices approach the mid-\$70's per cwt.

### Record Pork Output, Steady Prices in 1993

Projections based on the March inventory and farrowing intentions point to record-high commercial pork production in 1993. Despite larger supplies of pork

and competing meats, an improving economy and continued strong pork exports are expected to support prices.

- The 1993 projected pork production level—17.4 million pounds—would be 1 percent above the record set in 1992.
- The March 1 inventory of hogs and pigs was up 4 percent from a year earlier, as was the number kept for breeding and marketing.

- First-quarter 1993 pork production declined about 2 percent from a year earlier. The 1993 quarter had one less slaughter day than a year ago, colder weather, and smaller weight gain due to low-quality grain.
- Second-quarter 1993 production, however, may be about 4 percent above last year, which would put downward pressure on hog prices. Barrow and gilt prices are expected to average in the mid-\$40's per cwt in 1993, compared with an average of \$43 in 1992.
- Retail pork prices are expected to average near \$1.99 per pound in 1993, slightly above 1992.

### Broiler Production Up, Prices Slightly Higher

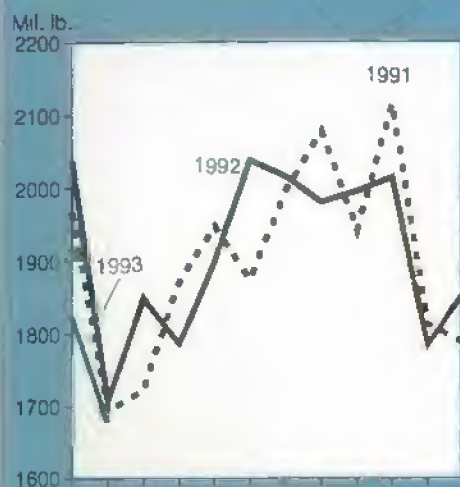
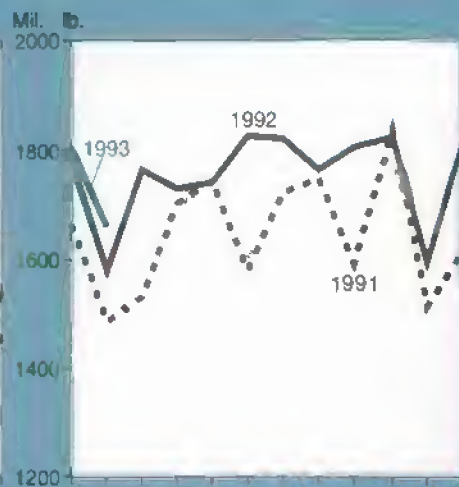
Favorable market conditions continue to encourage broiler expansion. Higher prices and stable feed costs are encouraging growth by providing positive returns to producers and processors. Strong domestic consumption and record exports are expected to keep prices generally above last year. Consumption growth is being helped by favorable retail prices compared with beef, and by strong marketing programs. Broiler prices are expected to rise seasonally during the cookout season this summer.

- Broiler production is likely to increase about 4 percent in 1993. Output in the second quarter is expected to be up about 5 percent from a year earlier, following nearly 5-percent increases in weekly chick placements in February-March. A third-quarter production increase of around 3 percent is anticipated.
- Per capita broiler consumption is expected to increase about 2 pounds, to 69 pounds (retail basis) in 1993.
- The U.S. will continue as the world's largest broiler meat exporter. Anticipated U.S. exports of 1.6 billion pounds in 1993 amount to over 7 percent of total production.

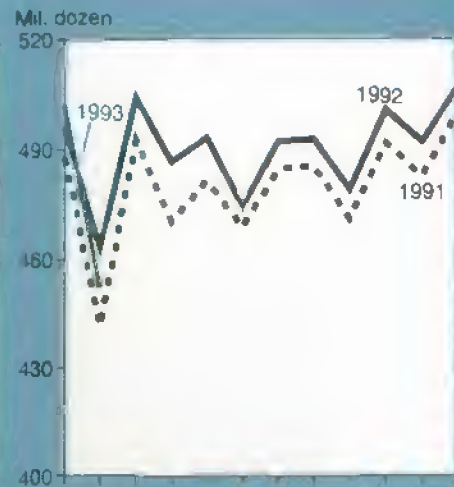
## Agricultural Economy

## Livestock &amp; Product Output

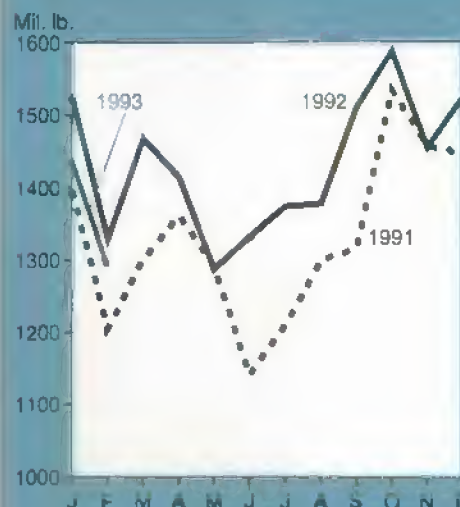
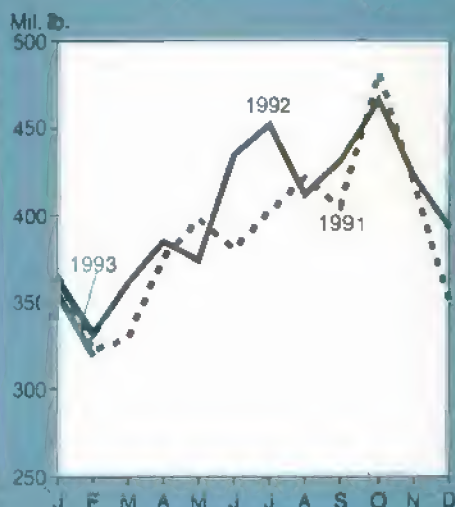
Commercial beef

Broilers<sup>1</sup>

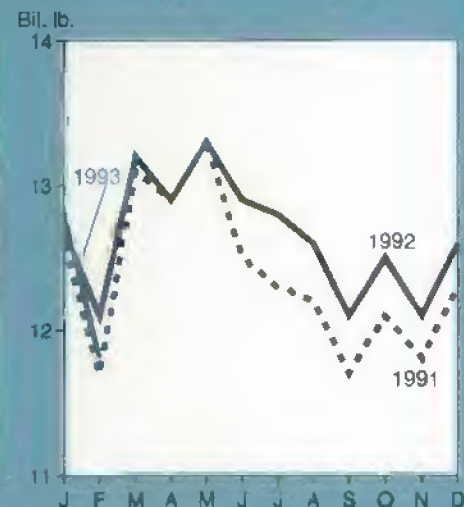
Eggs



Commercial pork

Turkeys<sup>1</sup>

Milk



<sup>1</sup>Federally inspected production, ready-to-cook.

- Annual 1993 wholesale prices for whole birds are expected to average slightly above 1992. Second-quarter prices are estimated at 50-56 cents per pound, compared with 52 cents last year. Seasonal increases in the third quarter will boost prices to about 55 cents. Retail prices in 1993 are expected to hold near the 1992 level.

### Turkey Growth Slows, Prices Strengthen

Turkey output in 1993 is projected to grow 1-2 percent, compared with 3.8 percent in 1992. Prices strengthened as demand for turkey breast meat improved

in early 1993. Higher red meat prices also helped turkey prices. March turkey prices strengthened somewhat due to the increased demand of the Easter market.

- First-quarter turkey production increased about 2 percent from a year earlier (on a daily basis). The number of turkeys slaughtered was estimated to be slightly lower, while average bird weights were up 2-3 percent.
- Placements for second-quarter production averaged about 2 percent lower than a year earlier, but if birds remain heavier, production will change little.

- Second-quarter wholesale prices are expected to rise seasonally to around 60 cents per pound, about the same as a year earlier.

Net returns, aided by lower feed costs, are expected to improve slightly. Feed costs for first-half 1993 are at the lowest level since 1987, averaging 9 percent below last year. Net returns are expected to be near breakeven and encourage a year-over-year increase in poult placement for fall production.



## Higher Prices Encourage Egg Production Growth

Lower per capita supplies and strength in consumer demand have boosted 1993 egg prices. Wholesale egg prices are well above last year's levels, and retail prices, which moved more slowly this year than wholesale prices, have edged up only slightly.

- Second- and third-quarter New York wholesale egg prices are likely to be 10 cents per dozen higher than last year's 62 and 64 cents.
- For all of 1993, wholesale prices will likely average about 74 cents, compared with 65 cents in 1992.

Total egg production in 1993 will be up slightly. The flock size has remained fractionally larger than last year.

- First-quarter egg production was larger on a daily basis than last year, but totaled about the same because February 1993 had fewer days. Second-quarter production, based on a larger flock, should be about 1 percent larger than last year.
- Total egg production is expected to be just over 5.9 billion dozen in 1993; table-egg production will increase one-half percent.
- First-quarter 1993 flock replacement was 16 percent less than in 1992. The 1992 hatch of egg-type chicks, off 11 percent in the second half, was 8 percent less than in 1991.
- The first-quarter 1993 hatch was up 5 percent, increasing pullet availability in late spring and early summer.

## Dairy Sales Brisk, Prices Pick Up

Wholesale dairy product prices moved higher in late winter. Most gains were the result of brisk movement of dairy products, especially American cheese. Traders began to rebuild pipeline stocks of cheese after realizing that further price declines were unlikely. Product movement will probably slacken once pipeline holdings are rebuilt. Large amounts of nonfat dry milk were dedicated to filling Dairy Export Incentive Program (DEIP) contracts that were announced at the end of 1992, and domestic nonfat dry milk users probably built inventories and obtained supply commitments for later in 1993.

- Wholesale cheese prices jumped 24 cents per pound in March and early April.
- Wholesale nonfat dry milk prices edged higher in January and February and dropped slightly in early March. Mid-April powder prices were 4 cents per pound above last autumn's levels.
- Cheese and nonfat dry milk prices were about 28 cents above support purchase prices, and nonfat dry milk prices were 16 cents above.

Relatively strong farm milk prices are expected to hold milk output near last year, although poor feed quality may make it difficult for milk production to respond quickly to rising prices. January-March milk production was barely above a year earlier, following large gains during the second half of 1992.

**For further information, contact:** Richard Stillman and Agnes Perez, coordinators; Steve Reed, cattle; Leland Southard, hogs; Lee Christensen, Larry Witucki, and Milton Madison, poultry; Jim Miller and Sara Short, dairy. All are at (202) 219-1285. **AO**

## Specialty Crops Overview

### Larger Supplies Lower Fruit Prices

Larger supplies of oranges and apples lowered U.S. fruit prices at both the grower and retail levels in 1992. Prices are expected to stay down in 1993. Moderate domestic apple demand and reduced exports are adding downward pressure on grower prices. Increased imports are putting downward pressure on banana and fresh grape prices.

- Large orange crops in California and Florida pushed the U.S. average grower prices for all oranges 40-70 percent below year-earlier levels during November-March.
- A record-large apple crop in 1992 and large stocks intended for marketing in 1993 held the grower price index for fresh apples about 20 percent below a year earlier during the fall and winter.
- The Consumer Price Index (CPI) for fresh fruit averaged 5 percent lower in 1992 than in 1991, and will likely continue flat for a while longer because of abundant apple supplies and larger imports of bananas.
- An expected 40-percent increase in Florida orange juice production in 1992/93 will put downward pressure on the 1993 CPI for processed fruit.

### Less Acreage for Processing Vegetables

Acreage of the five major processing vegetables is expected to fall in 1993 because of declines in green peas and sweet corn. Canning tomato acreage is expected higher. Higher dry bean prices this spring are expected to nudge planted area above 1992 acreage.

## Agricultural Economy

### EC's New Banana Regime May Lower U.S. Price

As the European Community (EC) moves toward a single internal market, it is harmonizing the banana import policies of its member countries. Currently, Germany imports low-cost but high-quality bananas duty free from Latin America. Other EC countries impose a 20-percent tariff on imports from Latin America and favor bananas from "domestic" sources (Crete, Madeira, Canary Islands, Martinique, and Guadeloupe) and from their former colonies in Africa, the Caribbean, and the Pacific (ACP), by allowing duty-free access.

The new banana regime, effective July 1, 1993, will apply uniform import regulations across the EC. It will impose a tariff of approximately 20 percent to the first 2 million metric tons of banana imports from Latin America. Additional imports from Latin America will face a tariff of 170-200 percent, depending upon price. Imports from the ACP will continue to enter duty free, up to their highest historic levels, but any imports beyond that level will be assessed duties.

Higher tariffs on bananas from Latin America will mean higher prices in Germany and possibly other EC countries, and EC banana imports will likely decline under the new policy. In 1991, Latin America supplied 2.4 million of the 3.85 million metric tons of bananas imported by EC countries. Most of the remainder came from the ACP countries and the "domestic" sources. If imports continue at 1991 levels, about 400,000 tons of bananas would face the high tariff on over-quota imports.

But if Latin American suppliers divert bananas to the U.S., currently its largest export market, the U.S. supply could increase as much as 10 percent. Larger supplies likely would lower banana prices for U.S. consumers in the second half of 1993, and increase the competition faced by U.S. fruit producers.

[Dennis Shields (202) 219-0883]

Occasional supply shortages and price spikes can be expected for fresh vegetables during May due to disruptions in planting schedules in March when a late-winter storm passed through the Southeast. Cold weather and high wind destroyed newly planted tomatoes, peppers, cucumbers, squash, and beans, forcing growers to replant in northern Florida and southern Georgia, and reducing yield potential from wind-blown plants in central and southern Florida.

- This year, processors expect to contract 1.38 million acres of the five major vegetable crops (snap beans, green peas, sweet corn, cucumbers for pickles, and tomatoes), down 5 percent from 1992.
- Planted area of green peas is expected 26 percent lower than last year. Overproduction and weak market demand have resulted in large carryover from 1992.

- Processors plan to contract 15 percent more tomato acreage than last year but 13 percent less than in 1991. Last year's processing tomato acreage dropped 25 percent because of apparent large stocks and low prices.

- Dry edible bean producers indicate plans to increase planted area by 6 percent from 1992. Dry bean acreage fell 18 percent last year. As with tomatoes, intended acreage responded to large stocks and low prices last year.
- Sweetpotato growers intend to plant slightly more acreage this season. Planted acreage has remained nearly unchanged since 1991.

### Tobacco Growers To Reduce Acreage

With smaller quotas and last season's price almost matching the previous year's, U.S. tobacco growers have indicated they intend to reduce plantings in 1993. Flue-cured tobacco disappearance is expected to rise in 1992/93 because of higher domestic use and increased exports, while burley disappearance is expected to fall due to declining domestic use.

While cigarette export volume has grown, domestic consumption has trended downward for a number of years, and the decline is expected to continue in 1993. Proposed higher Federal excise taxes, if enacted, could further accelerate the decline in cigarette consumption. But at least one manufacturer has effectively cut prices on a major brand through the use of coupons and other price discounts, and other cuts may

Growers To Plant Fewer Acres of Processing Vegetables

|                                    | Planted     |       | Intended |
|------------------------------------|-------------|-------|----------|
|                                    | 1991        | 1992  | 1993     |
|                                    | 1,000 acres |       |          |
| Processing vegetables <sup>1</sup> | 1,641       | 1,542 | 1,379    |
| Dry edible beans                   | 1,964       | 1,614 | 1,711    |
| Sweetpotatoes                      | 81          | 81    | 82       |
| Sugar beets                        | 1,427       | 1,435 | 1,458    |
| Tobacco: <sup>2</sup>              |             |       |          |
| Flue-cured                         | 403         | 402   | 400      |
| Burley                             | 312         | 324   | 301      |
| Other                              | 49          | 51    | 51       |

<sup>1</sup> Lima beans, snap beans, beets, cabbage, sweet corn, cucumbers for pickles, green peas, spinach, and tomatoes. <sup>2</sup> Lima beans, beets, cabbage, and spinach estimates reinstated in 1992. <sup>2</sup> Harvested acreage



## Cigarette Taxes, Prices, & Use

Cigarettes are taxed by all 50 states, many local jurisdictions, and by the Federal government. State taxes vary widely, from 2.5 cents per 20-cigarette pack in Virginia to 51 cents in Massachusetts. In January 1993, the Federal tax on cigarettes rose from 20 to 24 cents per pack. Congress and the Administration are currently considering a further increase.

The Federal government began taxing cigarettes in 1865. It was not until 1921 that Iowa imposed the first state cigarette tax. By 1940 half the states taxed cigarettes, and since 1970, cigarettes in all states and the District of Columbia have been subject to taxes.

Excise taxes are paid by manufacturers and wholesalers, but are usually passed on to the consumer in the form of higher prices. But while cigarette taxes have increased, the tax share of the consumer's price has fallen, because prices have risen faster than taxes. According to the Tobacco Institute, the national average state and Federal tax component of retail cigarette prices reached a high of 51.4 percent in 1966, declining to a low of 25.6 percent in 1991.

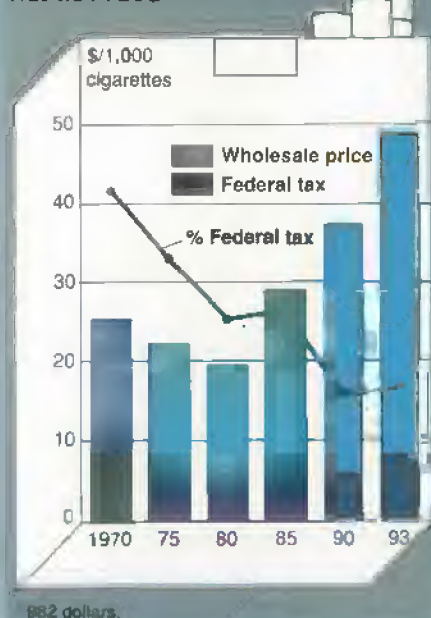
Is there a relationship between cigarette prices and consumption? State-by-state data on cigarette sales tax collections suggest that per capita sales are lowest in states where prices are highest. In 1991, average cigarette prices were highest—more than \$1.95 per pack—in Alaska, Hawaii, California, Washington, New York, and Minnesota. Prices were lowest—\$1.55 or less—in Indiana, Missouri, South Carolina, North Carolina, and Kentucky. Tax collections indicate that per capita sales (population 18 years and older) averaged 110 packs per year in the high-price states, and 186 packs in the low-price states.

But low cigarette sales in a particular state do not necessarily mean that consumption in that state is low. Some cigarettes are purchased in low-tax states and used in high-tax states—New Jersey to New York, for example.

The consensus of a number of studies is that cigarette consumption slips 2-4 percent for each 10-percent increase in the retail price. But other factors are also at work. Some smokers, for example, may maintain consumption levels in the face of higher prices by switching from premium to lower priced generic brands. In addition, factors other than price, such as health concerns, increasing restrictions, and declining social acceptance of smoking, affect cigarette use.

[Thomas Capehart (202) 219-0883]

Cigarette Prices Rose,  
But Federal Tax Share  
Has Receded



follow. These price cuts and shifts to lower priced brands may offset the effects of higher taxes.

- In early March, U.S. tobacco growers indicated intentions to plant 399,500 acres of flue-cured tobacco (down 0.5 percent from 1992) and 300,500 acres of burley (7 percent less than last season). Assuming average yields, this year's U.S. tobacco crop would decline about 4 percent from 1992's 1.68 billion pounds.
- Domestic disappearance of flue-cured tobacco rose during the first half of the marketing year (July-December 1992) because of strong export demand for cigarettes. Exports were above year-earlier levels, with both European and Asian countries increasing purchases.
- Despite higher cigarette output, domestic disappearance of burley tobacco in 1992/93 will likely decline because of increased substitution of foreign-grown leaf for domestic.
- U.S. smokers used 498 billion cigarettes in 1992, 2 percent fewer than in the previous year. The U.S. average consumption for persons 18 years and over was 2,629 cigarettes.

## Sugarbeet Acreage To Rise in 1993

U.S. sugarbeet growers indicate intentions to increase the acreage planted with sugarbeets in 1993. U.S. sugar output has risen more rapidly than consumption over the past 3 years, reducing demand for imported sugar to meet domestic needs.

- Sugarbeet growers indicated intentions to boost plantings by 2 percent in 1993, to 1.46 million acres. The biggest increases occurred in California, where acreage increased 5 percent, and in Michigan and Minnesota, with increases of 4 percent each.

## Agricultural Economy

- Despite the increased acreage, a return to normal yields could result in slightly smaller output in 1993/94 than the record 4.3 million tons (raw value) for 1992/93. Beet sugar production accounted for 56 percent of estimated total U.S. sugar production in fiscal 1992/93.
- The 1993/94 output will include as much as 220,000 tons of sugar recovered from beet sugar molasses using new reprocessing technology.

### Catfish Output To Drop, Other Species To Gain

In 1993, for the first time since 1975, U.S. catfish production is expected to decline from the previous year, lifting farm prices from 10-year lows. Rapid industry growth has resulted in low catfish producer prices for several years. But U.S. farm production of trout, tilapia, and salmon is expected to increase in 1993.

- Growers' inventories of stockers and food-size catfish on January 1 were down 10 percent from a year earlier, and the fingerling inventory was down 21 percent.
- Low prices for farm-raised trout are expected to persist throughout 1993 because of higher domestic production, as well as market competition from imports of other species.
- Tilapia output is expected to rise substantially from the 1992 level of 9 million pounds (live weight) as new facilities come on line and others expand.
- Output of farm-raised salmon is expected to increase modestly in 1993 from 19 million pounds in 1992 (live weight). The farm value of salmon production (\$55-\$60 million) now exceeds the value of food-size trout (\$53 million).

- Farm-raised shrimp production in the U.S. has been expanding in recent years, although it is still small relative to the domestic wild catch.

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#### May Releases From USDA's Agricultural Statistics Board

The following reports are issued at 3 p.m. Eastern time on the dates shown.

##### May

- 3 Crop Progress  
Egg Products  
Poultry Slaughter
- 5 Broiler Hatchery
- 6 Dairy Products  
Dairy Products, Annual
- 10 Crop Progress
- 11 Crop Production
- 12 Broiler Hatchery  
Potato Stocks
- 13 Milk Prod. Dis. & Income  
Turkey Hatchery
- 14 Milk Production
- 17 Crop Progress
- 18 Farm Labor
- 19 Broiler Hatchery
- 20 Catfish Processing
- 21 Cattle on Feed  
Cold Storage  
Livestock Slaughter
- 24 Crop Progress  
Eggs, Chickens & Turkeys
- 26 Broiler Hatchery
- 27 Peanut Stocks & Processing
- 28 Agricultural Prices  
Cotton Ginnings

## Commodity Spotlight



Clear Springs Foods

### Aquaculture: Lower Costs, Long-term Growth

Until recently, the production of farm-raised fish and shellfish—aquaculture—was regarded as a very minor segment of the U.S. seafood industry. But the role of aquaculture is growing, and its production and marketing techniques are evolving rapidly.

Although wild-catch seafood dominates the saltwater sector, aquaculture is a major source of commercial freshwater fish in the U.S. And while catfish farming—the largest segment of the U.S. aquaculture industry—is retrenching after a period of very rapid growth, the long-term outlook for aquaculture calls for expanding output.

Consumption of farm-raised seafood products in the U.S. has continued to rise, even though overall seafood consumption has declined to 14.9 pounds per capita in 1991 from 16.2 in 1987. This is because inflation-adjusted prices of many farm-raised products have dropped, both absolutely and relative to prices for comparable wild-catch products. Aquaculture productivity is



## Shrimp Farms of Asia Dominate World Growth

Global output of farm-raised shrimp rose in 1992 to an estimated 720,000 metric tons (heads on), over one-quarter of world production. Most of the growth in farmed production in the last several years has been in Asia—especially China, Thailand, and Indonesia.

Farm-raised shrimp operations include extensive, intensive, and semi-intensive growout systems. The extensive method uses only shrimp that are available naturally, stocking ponds by allowing ocean water to flow in when high concentrations of post-larvae are likely to be in the water. Water quality is maintained by tidal action, and the shrimp eat food naturally present in the pond. While this is a very inexpensive method, yields from these ponds are low. Farmers in India and Bangladesh commonly use this system.

In semi-intensive production systems, ponds are stocked at higher densities and usually require aeration and some supplemental feeding. The added expenses for water quality management and feeding are normally balanced by higher yields than with extensive operations. These systems are common in China, Thailand, and Indonesia.

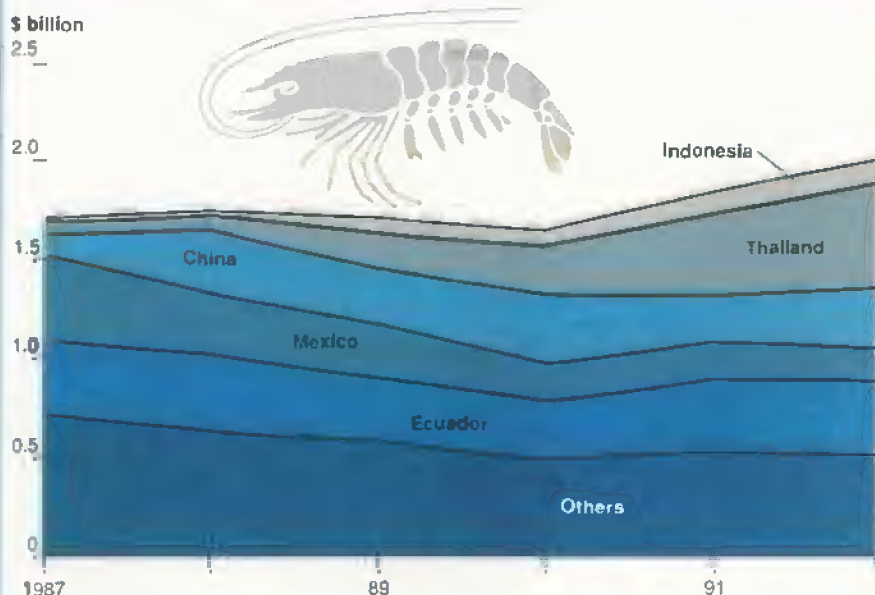
In intensive systems, control and monitoring of all aspects of water quality and feeding become more critical. Aeration of water is accomplished either by constant action of aeration equipment or by an oxygen injection system. Feeding rates are also high, and in most cases, high feeding levels can be maintained only if there is a way of removing wastes from the

growing system. Intensive or super-intensive growing systems often use circular tanks with center drains for waste removal. These systems are found chiefly in Japan and Taiwan.

While some shrimp is farmed in the U.S., several factors work against its becoming a major producer—lack of low-cost coastal land, high labor costs, and temperate climate. An alternative that may prove valuable to the U.S. shrimp industry is the production of disease-free broodstock and disease-free post-larvae.

This is important because as production densities have increased on shrimp farms in other countries, disease problems have accelerated. Moreover, disease can spread as post-larvae shrimp are shipped overseas. U.S. scientists and growers are now examining the possibility of developing populations of disease-free stocks that could be supplied to growers around the world. Dissemination of disease-free stocks would boost production not only by lowering mortality but also by improving feed conversion rates.

Asian Countries Expand Market Share of U.S. Shrimp Imports



Most production from Ecuador and Asian countries is farm raised. Others include Philippines, India, Pakistan, Bangladesh, and Central American countries.

increasing, pulling down production costs and boosting sales, most likely at the expense of wild-catch products. Rising restrictions on wild-catch seafood—for example, the shortened halibut season in Alaska—will continue to make aquaculture's products more price competitive.

The U.S. is the world's largest seafood exporter and the second-largest importer, and aquaculture is playing a key role in world seafood trade. Aquaculture imports are likely to take an ever-larger share of the U.S. market. For example, more than half of the \$2 billion of shrimp imported by the U.S. in 1992 was farm

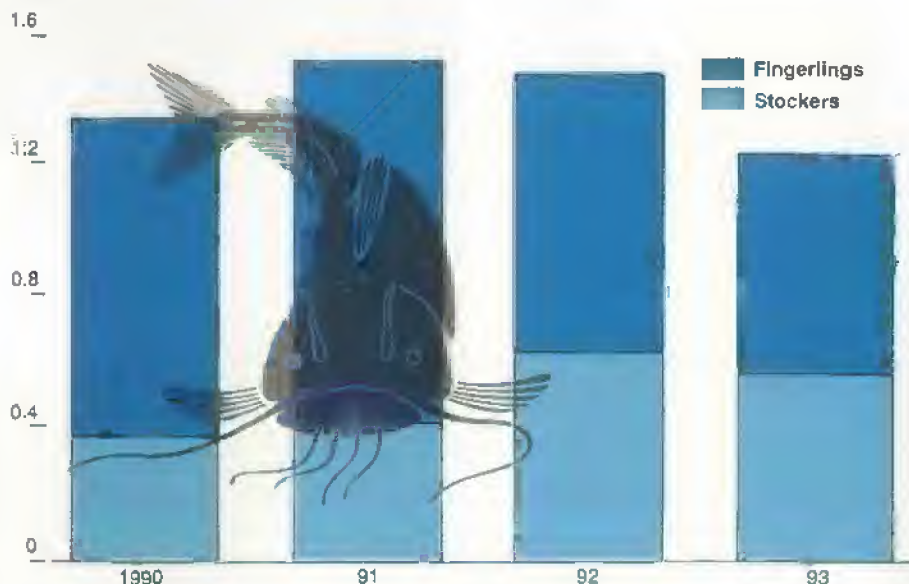
raised. Fresh and frozen Atlantic salmon now account for more than half of salmon imports and most is farm raised.

The list goes on, with higher imports of cultured shellfish from Canada and New Zealand, and rapidly expanding imports from Asian and South American tilapia

## Commodity Spotlight

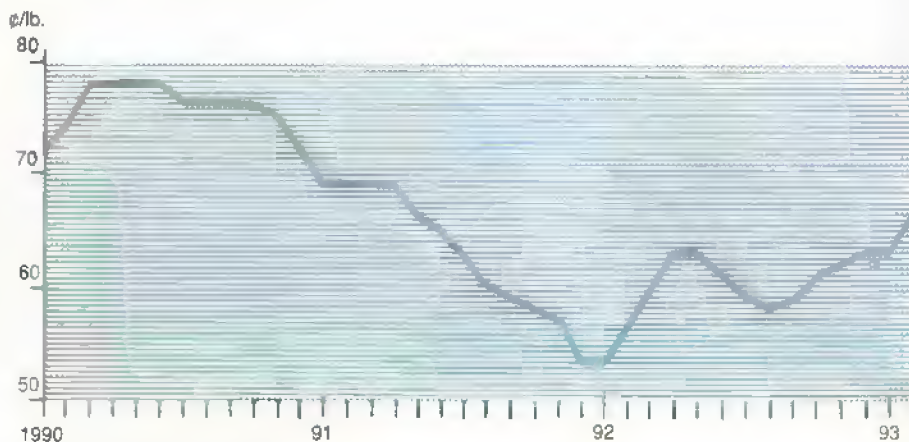
### Lower Catfish Inventories...

Million fish



As of January 1. Fingerlings: <60 lbs. per 1,000 fish. Stockers: 60-750 lbs. per 1,000 fish.

### ... Lead to Higher Prices



Grower prices per pound liveweight.

farms and China's crawfish operations. U.S. aquaculture exports are currently small, but some promising growth areas, such as disease-free shrimp broodstock, are emerging.

### High-Value Species Lure Farmers

Uncertainty about wild-catch production is fueling aquaculture growth. In 1990, the world commercial catch of fish, crustaceans, and mollusks was estimated at 97.2 million metric tons, a contraction of

3 percent from 1989's record 100.3 million tons. It is not known whether this drop is simply a 1-year downturn or a signal that wild-catch production has achieved its maximum level. Data for 1991 are not yet available.

Many marine biologists believe that harvesting rates in many areas have exceeded natural replenishment rates over the past several years. According to the Food and Agriculture Organization, the worldwide total annual catch increased 400 percent between 1950 and 1990.

Although the wild catch is expected to continue to dominate saltwater seafood production, farmed production is likely to expand. Restrictions on wild-catch commercial harvesting—or threats of restrictions—have often spurred the development of aquaculture. Examples of species for which tightening restrictions led to aquaculture production are redfish and hybrid striped bass.

As a species' commercial value increases, it attracts the interest of aquaculturalists. High market values are needed to cover the risks inherent in cultivating a new species. Some increasingly valuable species that are being evaluated for farm production are halibut, flounder, and bluefin tuna.

But adaptability of a species to a cultured situation can also be a determinant in its aquaculture development. Lobster farming, for example, has attracted considerable interest, but because of lobsters' aggressive nature, high population densities are not possible, so their culture is not economically viable.

### Catfish Production Pulls Back

U.S. catfish production is expected to fall in 1993, according to January 1 inventory figures reported by growers. A drop in production would be a sharp turnaround. The last time catfish production declined was in 1975, and it has climbed over 2,700 percent since.

But the long-term boom in catfish production, with output growing more than 60 percent between 1987 and 1992, gave way to a fall in catfish prices in mid-1991. Low prices carried through most of 1992. The drop in grower prices resulted in lower processor prices, and sales volume remained high despite a slowdown in the U.S. economy. But while total revenues for processors and farmers increased, per-pound prices were below production costs, and farmers' income from catfish sales likely fell in 1992.

Facing low farm prices and income, catfish farmers cut back on pond stocking densities and lowered feeding rates.



While the number of catfish farmers fell 20 percent in 1992, pond acreage declined only 6 percent, as many of the departing operators had small acreage or sold their ponds to other producers. Tighter supplies resulting from the retrenching have led to a gradual increase in farm-level prices. By the end of 1992, farm prices had risen from a trough of 58 cents a pound to 63 cents. The upward trend continued through January and February 1993, when prices averaged 63 and 67 cents a pound.

Farm and processor catfish prices are expected to continue increasing. Farm prices in February were 6 percent above December 1992 and 20 percent higher than a year earlier. The extent of the price increase will depend on the following factors.

- The consumption of catfish appears to be relatively price-sensitive, and a small price increase in 1993 may reduce consumption to match the tighter supply. Also, growers under financial pressure may be eager to sell as much fish as possible, which would restrain price increases.
- The strength of the economic recovery will have a major impact on the price of catfish. The restaurant and food-service industries are very price-sensitive, and the availability of various substitutes is a strong price determinant.
- Processors may be able to absorb a portion of the expected increase in catfish farm prices. In 1992, grower prices fell faster than processor prices. Catfish sales will also depend on how quickly retailers pass through increases in wholesale prices.

### Trout Prices Vary Among States

Tight water supplies and falling prices pushed down production of food-size trout in 1992 by 5 percent. Now that water supplies have recovered in the West, trout egg sales have jumped 45 percent, indicating output of food-size

### Tilapia Production Warms Up

Tilapia, a warm-water fish native to Africa, is now grown throughout the world. Tilapia are well suited for aquaculture because they can be grown at very high densities, they contract few major diseases, they breed easily, and their growth rate is rapid. Tilapia's need for warm water—they die at water temperatures below 55 degrees Fahrenheit—has been a major restriction on U.S. production.

U.S. tilapia output is now expanding as numerous new facilities, many using indoor water recirculating systems, begin to harvest market-size fish. To maintain optimal growing temperatures, several water systems use geothermal heat, heat from waste wood, or heat produced for other industrial processes. Energy from these sources is sometimes available at little or no cost.

U.S. production is expected to continue growing, and inflation-adjusted prices will likely decline. The rate of growth hinges on a number of questions.

- How large is the domestic market for live and never-frozen tilapia? Domestic growers will likely have this market to themselves due to the restrictions and expense involved in importing live and never-frozen animals.
- Will domestic growers be able to compete effectively with foreign producers in the fillet markets?
- Will the lack of geographic concentration make it difficult for processors to achieve economies of size and for feedmill operators to specialize in tilapia feeds?

fish will rise substantially over the next year. California production in particular should rally. California had been the

second-largest trout producing state until last year, when drought sank its output below Pennsylvania's, Washington's, and North Carolina's.

The recession and growing competition from other fish species dampened trout prices in 1992. The average price for food-size fish, at 94 cents a pound, was down 5 percent from the previous year and down 18 percent from 1990. The price in Idaho, at only 67 cents, was the lowest in 5 years. Pennsylvania prices, while much higher than in Idaho, have also been falling, and were also at a 5-year low in 1992. An exception to the trend was North Carolina, where prices rose 7 percent.

Producer prices for trout vary considerably from state to state because of the different markets served. State average prices are much lower in Idaho, the largest producing state, where most trout are marketed to large grocery and food-service chains.

In Michigan, as in other small production states, direct sale to retailers and restaurants is the largest market for food-size trout. The second-largest Michigan market consists of fee-fishing operations. Each of these markets brings higher prices than the processed market. Michigan's food-size fish prices average well over \$2 per pound (174 percent greater than the U.S. average), and growth in production of food-size trout has been exceptional. Although its output is relatively small, Michigan is the only state where production has grown in the last 4 years.

### New Species, New Technologies

Aquaculture operations now exist in almost all areas of the country and produce an expanding variety of species. In Maine, farm-raised salmon, a fledgling industry 5 years ago, was worth more than \$45 million in 1992, second only to wild-catch lobsters.

Another example of rapid expansion of an aquaculture industry is tilapia, a hardy tropical fish now being grown throughout the U.S. Like Maine's farm-raised

## Commodity Spotlight

salmon, farm-raised tilapia was almost nonexistent in the U.S. 5 years ago. By 1992, tilapia output was estimated by the American Tilapia Association at 9 million pounds and is expected to increase again in 1993. The market for tilapia has broadened considerably from its initial ethnic Asian niche to include restaurant use, for example.

New aquaculture technologies are being developed to help producers deliver an improved product to consumers. For example, freezing techniques that maintain a "fresh" taste are in the offing. In addition, USDA's Agricultural Research Service is investigating the use of remote sensing to help catfish producers control off-flavor problems caused by algae buildup in ponds.

A strengthening U.S. economy is expected to boost seafood sales in 1993. Many forecasts point to 3-percent growth in U.S. gross domestic product, and consumer incomes are expected to show moderate growth. As incomes rise, consumers increase food expenditures at restaurants, the prime outlet for both farm-raised and wild-catch seafood.

Growth in aquaculture demand will depend on prices of wild-catch seafood and competing meat and poultry products. Retail prices for meat and poultry declined in 1992, while fish and other seafood prices rose 2.3 percent. USDA forecasts 1993 meat and poultry supplies to exceed last year's record levels, and prices of meat and poultry, as well as fish and other seafood, are expected to be within 2 percent of 1992 prices.

Growth of the aquaculture industry may be slowed somewhat by environmental concerns about water quality and availability, effluent disposal, and wastewater treatment. But production and marketing methods are expected to improve, lowering costs and raising the attractiveness of farm-raised seafood to consumers.

[Dave Harvey and Greg Gajewski (202) 219-0085] **AO**

## World Agriculture & Trade



### Agribusiness Spans National Borders

From giants like Food Lion and Pillsbury to the little-known Brasseire and Lazzaroni's Bakery, foreign-owned companies have become a staple of U.S. agribusiness and a symbol of global expansion in foreign investment. Foreign investment in U.S. agribusiness accelerated in the late 1980's in response to economic conditions in the U.S., and reached nearly \$39 billion, not including land, in 1991. During the same period, U.S. investment in agribusiness companies abroad also accelerated and by 1991 totaled nearly \$46 billion.

While foreign trade in agricultural products continues to expand globally, foreign investment by international agribusiness companies is growing much faster, as companies seek to increase sales of their products in foreign markets and, in some cases, take advantage of inexpensive labor and technology transfer to increase profits. Europe and Japan began investing heavily in U.S. agribusiness in the late 1980's, while the U.S.

stepped up investments in Canada and Mexico as well as in Europe during this period. U.S. investment in Mexico has more than doubled just since 1989.

Agribusinesses cover the spectrum from farm to retail, and include food processors, clothing manufacturers, supermarkets, and restaurants, as well as vineyards, ranches, packing sheds, and feedlots. Foreign investments include mergers and the acquisition of already existing businesses, as well as the formation of new enterprises—"greenfield" investments—involving plant building and job creation.

European Community (EC) affiliates of agribusiness companies employed 120,000 persons in U.S. food-related industries and 204,000 persons in retail in 1991. However, because many of the investments were acquisitions of already existing industries, EC investments created only a small number of new jobs.

### U.S. & Europe: Reciprocal Investment

European Community companies are the foremost investors in U.S. agribusiness, and EC investment rose from \$15 billion in 1987 to \$25 billion in 1990, nearly 80 percent of total foreign agribusiness investment in the U.S. that year. Large EC investment in the U.S. partly reflects the reciprocal relationship between U.S. and European conglomerates in the food industry and the concentration of the industry. Six of the top 50 food manufacturing firms in the U.S. have parent companies in the EC, while 11 of the top 50 EC firms are affiliates of U.S. companies.

The top three EC investing countries are the United Kingdom (UK), which accounts for 43 percent of total EC investment in U.S. agribusiness; Netherlands, with 29 percent; and Germany, with 8 percent. UK firms almost doubled their investment in U.S. agribusiness between 1987 and 1990, and accounted for most of the EC growth. The largest single food industry purchase in recent times, for example, was the acquisition of Pillsbury in 1989 for \$5.8 billion by Grand Metropolitan, a UK food processing company.



## World Agriculture &amp; Trade

Large European companies outside the EC, including Switzerland's Nestle and Jacobs Suchard, are also major holders of U.S. agribusiness assets. The six European-based food firms among the top 50 in the U.S. are: Nestle (based in Switzerland); Unilever (UK and Netherlands); Gruppo Ferruzzi (Italy); and Grand Metropolitan, United Biscuits, and Allied Lyons (all based in the UK).

Food processors accounted for 70 percent of total EC agribusiness investment in 1990, followed by supermarkets and other food stores (8 percent of the total), and textile products and apparel companies (7 percent). Farm machinery firms, food wholesalers, restaurants, and farms each accounted for less than 5 percent of the total. The following are examples of agribusiness firms owned by EC interests.

- **Food processors** include Pillsbury, Ragu Food Company, Purina Mills, and Durkee French Foods. Central Soya, the largest soybean processing company in the U.S., is owned by Gruppo Ferruzzi, a conglomerate based in Italy.
- **Textile and apparel manufacturers** include Benetton USA, Carleton Woolen Mills, and J.W. Morgan Knitting Mills.

- **Supermarkets** include A&P (ranked 4th in sales in the U.S.), Albertson's (ranked 5th), Food Lion (10th), and Ahold (13th).

- **Restaurants** include Pillsbury's Burger King, Dunkin' Donuts, Hardee's/Roy Rogers, and other fast-food firms. Bice Restaurant in New York City is among a number of deluxe dining establishments owned by foreign investors.

- **Wineries** owned by EC interests, and concentrated in California's Napa Valley, include Mont La Salle Vineyards, Almaden Vineyards, Christian Brothers Winery, Clos Du Bois Wines, Simi Winery, and Domaine Carneros.

EC companies in the late 1980's favored mergers and acquisitions rather than the establishment of new enterprises. The latter type of investment would result in more job creation in the U.S. Most of the new enterprises that have been formed are producing European-brand food items like cookies and biscuits, yogurt, cheeses, prepared spaghetti sauces, and candy bars. Development of these

products has added to employment as well as to the diversity of foods available to U.S. consumers.

The late-1980's expansion of European companies' investment in the U.S. reflected the buildup of savings in the EC. The high rates of return on U.S. investments from the depreciated dollar, and very high interest rates, attracted capital to the U.S. The U.S. business climate was also conducive to foreign direct investment, as many states actively pursued investment from abroad as a means of creating jobs where the employment base had shrunk.

Many European multinationals also expanded during this period to increase sales in prospective markets; only a few food and agricultural products of EC subsidiaries are exported back to EC countries. The U.S. has also been a stable place to invest and has offered many opportunities for diversifying investments.

### Japanese Investors Building Specialized Plants

Japan's corporate investment in U.S. agribusiness doubled between 1986 and 1990, to \$1.8 billion, but the rate of investment has been slowing down since then. Japanese firms are now the fourth-largest U.S. investor, after firms from the EC's United Kingdom, the Netherlands, and Germany. The rapid growth in Japan's investment during the late 1980's mirrored the rapid growth in Japan's trade surplus. U.S. agribusiness is only one sector in which Japan invested.

While the favorable business climate in the U.S. was the key variable in Japanese firms' investment expansion, other factors also played a role. The devaluation of the dollar with respect to the yen made U.S. production costs competitive with Japan's. Also, some of the U.S.-Japan trade agreements during this period enhanced foreign investment. For example, the 1988 U.S.-Japan Beef and Citrus Understanding opened the Japanese import market to these products. Japanese and American businessmen saw this as an opportunity to invest in ranches, feedlots, meat processing facilities, citrus packing

Food Processing and Retailing Attract Top Foreign Investors in U.S. Agribusiness



Food retailing includes eating and drinking establishments  
Source: U.S. Department of Commerce, Survey of Current Business

## World Agriculture & Trade

### Foreign Landownership Is Small & Static

Foreign investment in U.S. agricultural land was valued at slightly over \$11 billion in 1991. Foreign persons—individuals, governments, corporations, partnerships, institutions, associations, and other entities—reported that they owned 14.8 million acres, or slightly more than 1 percent of privately owned U.S. agricultural land (farm and forest land) as of December 31, 1991. This proportion has held fairly steady since 1981. The 1991 figure is a 3-percent increase (419,474 acres) from a year earlier.

Forest land accounts for 49 percent of all foreign-owned acreage, cropland for 17 percent, pasture and other agricultural land 31 percent, and non-agricultural land 3 percent.

Corporations own 73 percent of the acreage; partnerships, 19 percent; and individuals, 6 percent. The remaining 2 percent is held by estates, trusts, institutions, associations, and others.

More than half of the foreign-held acreage (53 percent) is owned by U.S. corporations in which foreign persons have a significant interest or substantial control. The remaining 47 percent was reported as held by foreign persons not affiliated with a U.S. corporation.

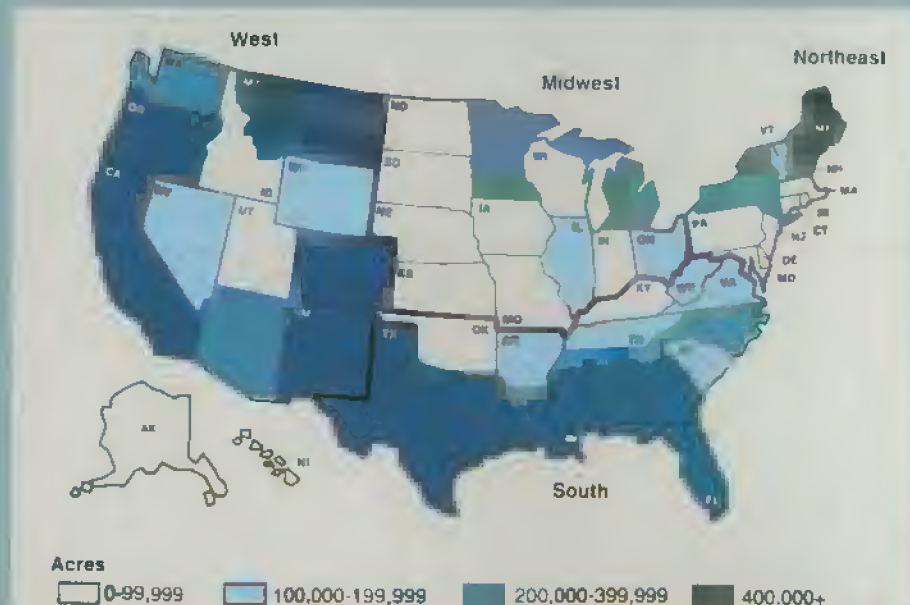
Foreign persons from Canada, the United Kingdom, Germany, France, Switzerland, Netherlands Antilles, and Mexico account for 73 percent of the foreign-held acreage. Foreign persons from Japan own only 3 percent of the foreign-owned acres.

These findings are based on analysis of reports submitted by foreign investors to the U.S. Department of Agriculture under the Agricultural Foreign Investment Disclosure Act of 1978.

While many states actively encourage foreign agribusiness investors, the ownership of agricultural land generates a different response. The Federal government limits its regulation to reporting requirements. But twenty-eight states have some type of law limiting foreign landownership in various ways, from outright prohibition, to acreage or time limitations, to reporting requirements similar to Federal legislation.

[Peter DeBraal (202) 219-0425]

### Foreign-Owned Agricultural Land Is Concentrated in the West and South



As of December 31, 1991. Includes forest land.

sheds, and fruit juice processing facilities that would export their products to Japan.

U.S. import quotas for products like textiles also played a role in Japan's investment expansion. In bilateral trade, the U.S. exported cotton to Japan, and Japanese textile companies exported clothing back to the U.S. Now many Japanese companies avoid the quota by operating mills in the Southeastern U.S. and in California.

Japan's role as a food deficit country is the underpinning for another key difference between the EC and Japanese investment patterns—Japanese companies export many products from U.S. affiliates back to Japan. Imported food accounts for nearly half the calories in the Japanese diet, and much of the food produced in Japanese-owned food processing plants in the U.S. is for export to Japan. The following are examples:

- **Japanese-owned slaughterhouses** export 15-20 percent of their U.S. beef exports to Japan, mostly on Japanese-owned vessels. When the Japanese market for U.S. beef did not increase as rapidly as anticipated in 1990 because of large stocks of beef in Japan, some of the beef remained in the U.S.
- **Japanese-owned packinghouses** handle citrus and prunes that are exported to Japan.



## World Agriculture &amp; Trade

- **Japanese-owned fisheries** account for nearly 80 percent of the fisheries in Alaska, and process fish for export to Japanese consumers.
- **Japanese-owned grain storage facilities** in Montana and Louisiana handle U.S.-produced grain which is then shipped to Japan; Japanese trading companies based in Portland, Oregon and the Gulf states arrange shipping to Japan.

Japanese ethnic foods produced in the U.S. are also finding a larger market here. While some foods and beverages, like sake, a Japanese wine, are served primarily in Japanese restaurants, others are finding their way into mainstream markets. Nissin Foods, the original producer of ramen noodles in the U.S., accounts for 20 percent of the dried soups consumed in the U.S. Kikkoman, a large Japanese-based food processor, produces soy sauce and related condiments for the mainstream U.S. consumer market.

While most Japanese agribusiness investments in the U.S. are in food processing companies, supermarkets and restaurants are also among the investment outlets. In 1990, Japan's Ito-Yokado Corporation purchased a majority interest in Southland Corporation, the top convenience store chain in the U.S., and has also invested in smaller retail chains. Japanese companies have taken an active role in the restaurant and food-service industries, particularly those associated with airlines and hotels.

Most Japanese corporations have investments in existing U.S. plants, but appear to be more inclined than EC firms to invest in new industries and plants. The Japanese have built plants in the U.S. to produce ramen noodles, sake, TV dinners, soy sauces, and other Japanese food products, creating new jobs in the U.S. food industry.

### U.S. Investments Open New Markets

U.S. investment in foreign agribusiness balances the investments of foreign companies here. U.S. investment in agribusi-

ness abroad measured \$46 billion in 1991, including \$17 billion in other countries' food industries, higher than the \$39 billion of foreign agribusiness investment in the U.S.

The U.S. has invested in agribusiness abroad for decades and is the world's largest foreign investor. In the food sector, many multinational processing companies expanded abroad to develop new markets for their products and to cut production costs. Campbell's Soup, Kellogg's, and General Mills are among the U.S.-owned food companies that expanded into foreign countries for these reasons.

The European Community is the largest host region for U.S. agribusiness investment abroad, and investment there stood at \$12 billion in 1990. The top EC countries for U.S. agribusiness investment are the UK and the Netherlands, parallel with the top investors here and reflecting the intertwined nature of U.S.-European investment. The leading countries for U.S. global agribusiness in 1990 were Canada (\$4.4 billion), the UK (\$3 billion), the Netherlands (\$2 billion), Japan

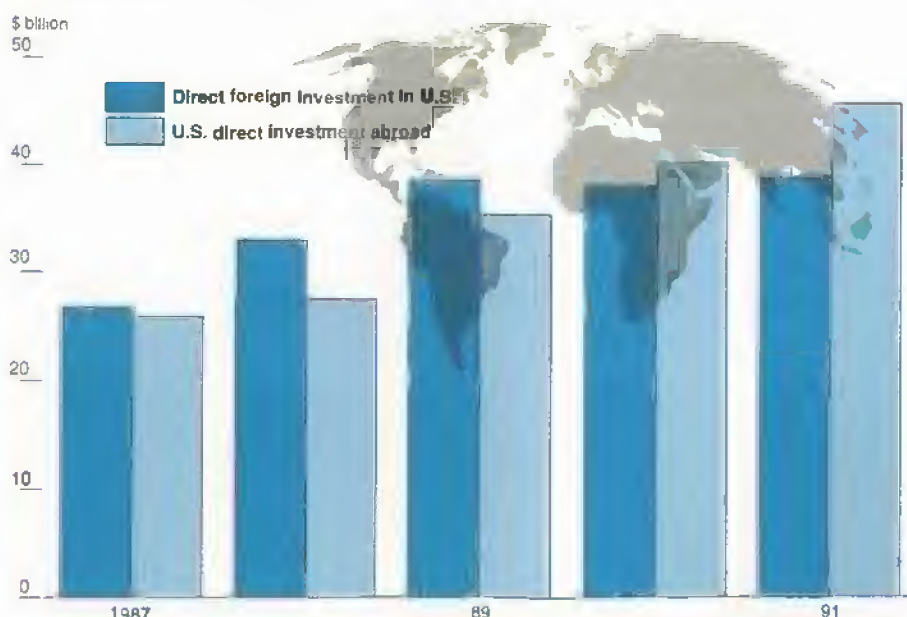
(\$1.9 billion), Australia (\$1.7 billion), Brazil (\$1.1 billion), and Mexico (\$1 billion).

A current trend in U.S. agribusiness investment abroad is the rapid expansion of U.S. fast-food chains around the world. McDonald's, for example, recently announced plans to open almost 1,000 new restaurants a year by 1994 or 1995, many in foreign countries. In 1990, McDonald's had 11,803 restaurants, 3,227 in other countries.

After stalling for many years, U.S. investment in Mexico's food industry has picked up. Mexico is now the seventh-largest host country for U.S. agribusiness investment. U.S. companies had invested in Mexico's agribusiness in the 1960's, but cut back sharply during the 1970's when the investment climate in Mexico became restrictive.

Mexico's privatization efforts benefited other sectors more than agribusiness. However, current liberalization of foreign investment laws since 1989 is encouraging U.S. agribusiness investment. Mexico's grain milling and beverage industries are major sectors receiving considerable U.S. investment.

U.S. Agribusiness Investment Abroad Slightly Exceeds Foreign Investment Here



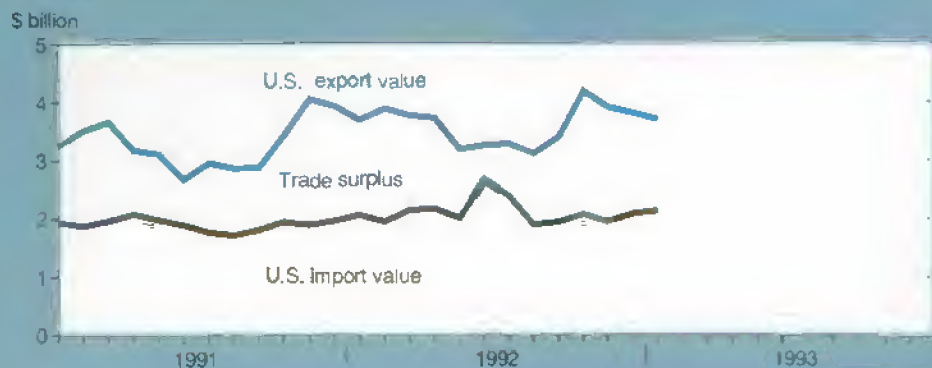
Excludes agricultural land.

Source: U.S. Department of Commerce, Survey of Current Business.

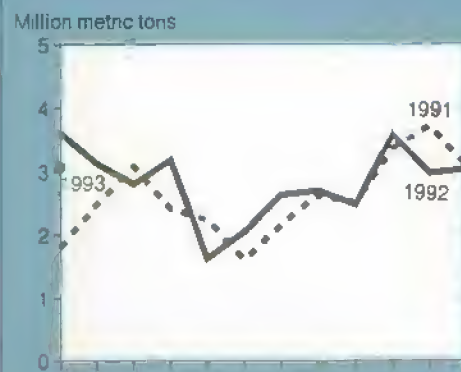
## World Agriculture &amp; Trade

## U.S. Trade Indicators

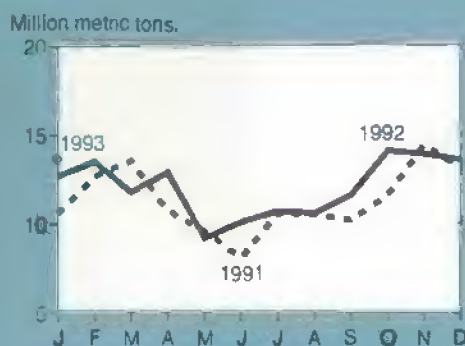
U.S. agricultural trade balance



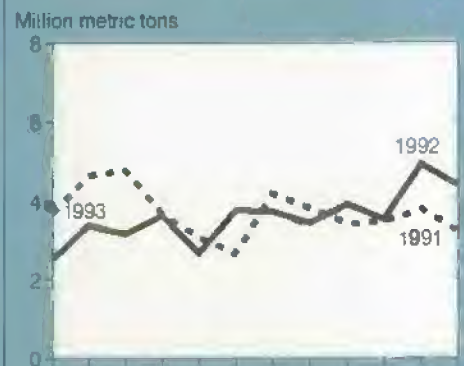
U.S. wheat exports



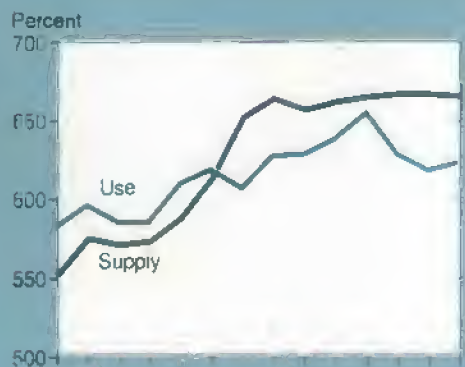
Export volume

Index of export prices<sup>1</sup>

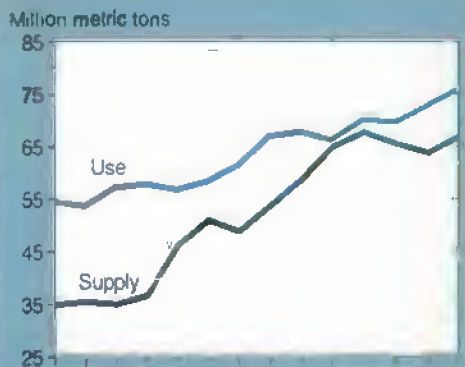
U.S. corn exports



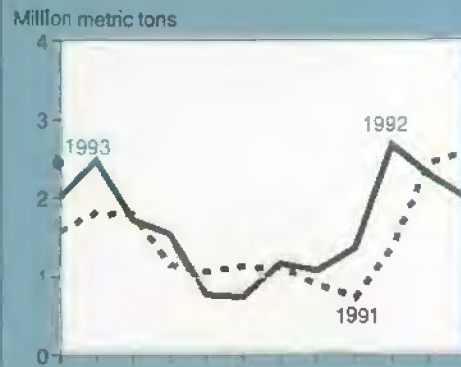
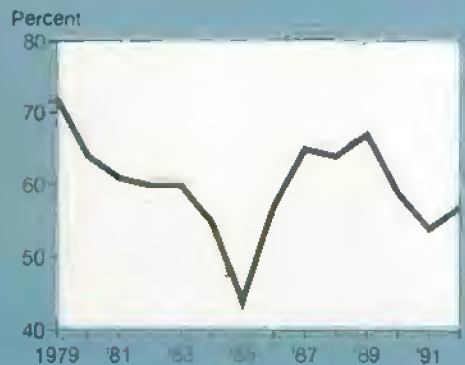
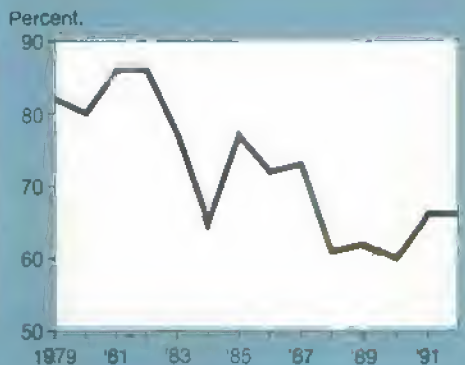
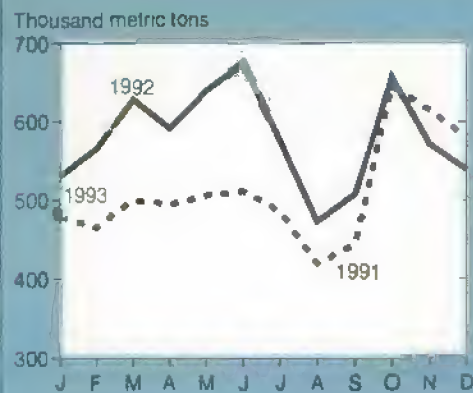
Foreign supply &amp; use of coarse grains



Foreign supply &amp; use of soybeans



U.S. soybean exports

U.S. share of world coarse grains exports<sup>2,3</sup>U.S. share of world soybean exports<sup>2,3</sup>U.S. fruit, nut & vegetable exports<sup>4</sup><sup>1</sup> 1993 data based on a 1990=100 index year. <sup>2</sup> Excluding intra-EC trade. <sup>3</sup> October-September years.<sup>4</sup> Includes fruit juices.



## World Agriculture &amp; Trade

## Farm Finance

The U.S. has also increased investment in Mexico's fresh tomato and other fresh vegetable industries as a means of extending the season for availability of these products to U.S. consumers, and to take advantage of lower land, labor, and water costs in Mexico. U.S. investors usually held a minority interest in land, or built packing sheds and provided harvesting, packing, cooling equipment, and boxes to Mexican growers under various contracting arrangements.

### Global Expansion To Continue

High levels of EC and Japanese savings and high rates of return on investments in the U.S.—due to high interest rates and the dollar's depreciation—were key reasons the U.S. became a host country for foreign investment in the late 1980's. Many developed countries are now facing recession and Germany is investing heavily in its eastern states, while in the U.S., interest rates have dropped and attempts are being made to reduce the deficit. These changing macroeconomic conditions will likely curb the rate of foreign agribusiness investment in the U.S. during the 1990's.

However, U.S.-European agribusiness investment and two-way investments with other countries, especially in the food industry, are likely to become even more entrenched as consumers are exposed to an increasing variety of food products and services. From a global perspective, freer trade and investment permit a more efficient use of labor and capital resources, and can create jobs and provide capital in host countries.

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## Will Farm Interest Rates Change Course?

**F**arm interest rates are expected to continue their downward trend in the first half of 1993 before heading slightly upward in the second half and rising modestly in 1994.

In the first 6 months of 1993, low inflation, modest economic growth, and ongoing efforts to reduce the relative dependence on debt financing should moderate growth in money and credit demand and keep interest rates low in general. But further economic expansion later in the year and especially in 1994 will likely put slight upward pressure on interest rates, though they will remain low by recent historical standards.

For the year 1993, interest rates on farm loans are expected to be slightly below last year's. Favorable credit conditions in the U.S. economy have led to low interest rates for farm loans. Modest economic growth, excess capacity in labor and product markets, falling foreign interest rates, a recent drop in the demand for

money, and expectations of continued low inflation and of reduced government borrowing have put downward pressure on interest rates in general.

Between late January and late March 1993, long-term Treasury bond yields dropped to their lowest level since 1974, declining over 30 basis points (hundredths of a percent). Yields on short-term Treasury bills, which are below long-term rates, have been stable.

The fall in intermediate- and long-term interest rates has put downward pressure on farm loan rates by reducing the interest paid on funds deposited in commercial banks—the largest source of farm credit—and by reducing lenders' anticipated returns on alternative financial investments. Moreover, the falling interest rates, by making existing higher rate loans more valuable, have made more money available for lending.

Rates on short-term nonreal estate farm loans at commercial banks are likely to remain stable or fall slightly during the remainder of first-half 1993. With loan demand weak, commercial banks during the past few months reduced the interest they pay on short-term deposits of funds. The lower cost of funds has and will continue to lower the rates for short-term farm loans, especially at small banks. Rates for longer-term farm mortgages are expected to fall because of the lower cost of bank funds and because of lower returns on nonfarm long-term assets that compete with farm mortgages.

Many forecasters expect the interest rate picture to change slightly in late 1993 and into 1994, with continued economic expansion mildly pushing up interest rates. Farm loan rates may rise, but by less than half a percentage point. Most of the increase in interest rates is expected to be real, and not the result of inflation. When general interest rates rise, farm lenders' cost of funds and their returns on alternative investments rise, edging up rates to farm borrowers. And as bankers and regulators continue to be concerned about the quality of farm loans, lending premiums on low-grade or especially risky farm loans will likely remain high.

## Farm Finance

Rates charged on farm loans by nonbank lenders—the Farm Credit System (FCS), life insurance companies, and individuals—are expected to move upward as well in second-half 1993 and in 1994. The FCS raises funds in the debt markets of the broader economy, and in order to pay operating expenses and generate returns for its stockholders, the FCS must earn market returns on its loans.

Likewise, returns earned on farm mortgage loans made by life insurance companies must be comparable to those earned on competing assets, such as common stocks and bonds, after adjusting for differences in risk. As nonagricultural asset returns rise, on a risk-adjusted basis, agricultural loan rates will follow.

### Balancing Act: Asset vs. Liability Terms

A rise in market interest rates in an economic upturn would increase lenders' revenues from new loans, but it would also increase their costs. The ability to respond to new interest rates can take longer for one lender than for another, depending on the relative maturities of

their assets (for example, loans made) and liabilities (obligations to depositors or bond holders).

The maturities mix of a lender's assets and liabilities is critical to managing interest rate risk. When rates are expected to rise, lenders normally issue liabilities with maturities exceeding the average maturity of their assets. Lenders' costs—what they pay on liabilities—will then be locked in at the lower interest rates, and revenues will be adjusted upward when rates rise as predicted, old loans expire, and new loans are issued at higher rates. If rates decline instead of rise when lenders' liabilities are relatively long term, asset returns would decline more quickly than liability costs and lender profits would be squeezed.

According to a University of Illinois study, the average farm bank balances its interest-rate-sensitive assets and liabilities so that it is insulated from the risk of unanticipated changes in interest rates. In other words, the dollar value of the average farm bank's interest-sensitive liabilities equals that of its interest-sensitive assets. Assets and liabilities

that can either mature or be repriced during a particular time period are considered interest rate sensitive.

Loan pricing policies also vary from one farm lender to another. Small rural banks typically favor average-cost pricing, which bases loan rates to farmers on the average interest rate on a lender's total outstanding debt. Larger commercial banks have favored marginal-cost pricing, basing loan rates on the cost of new debt to lenders.

When rates decline, as they have recently, lenders that give greater weight to the marginal cost of funds are at an advantage. This helps explain why large commercial banks have been able to offer lower rates to farmers. If rates begin increasing in the second half of 1993, the spread between average-cost loan rates and marginal-cost rates will narrow. Average-cost lenders (smaller banks) should make more loans.

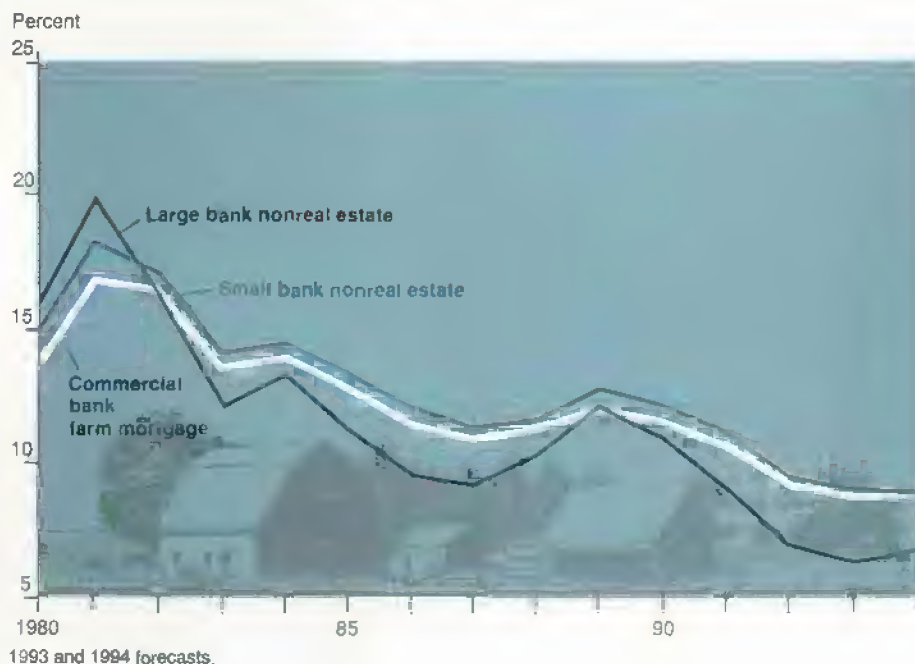
### A Time To Borrow?

With farm interest rates still low compared with recent trends, but with a mild increase anticipated, borrowers may be considering whether to refinance existing debts. Refinancing may involve reducing the interest rate on a loan or shortening a loan term—from 30 to 15 years, for example. A reduced interest rate may mean smaller loan payments to a farm borrower; a shorter loan term would allow a borrower to build equity more rapidly and thus decrease total interest paid on a loan.

Despite current favorable interest rates, farm borrowers face several obstacles to refinancing. Among them are the possibility of a decline in real estate values since the loan was originally made, tax considerations, attorney's fees, appraisal and loan application fees, and closing charges.

Some farm borrowers might consider switching from variable- to fixed-rate loans. Traditional long-term fixed-rate loans place the risk of rising interest rates on lenders while giving farmers the option of refinancing if interest rates decline. Variable-rate loans shift the risk of unanticipated rises in interest rates

Farm Interest Rates Reach a 10-year Low in 1993



1993 and 1994 forecasts.



## Farm Finance

from the lender to the farmer, through periodic changes in the loan's rate to reflect movements in market interest rates. Not all of the risk of rising interest rates is borne by farmers, since variable-rate loans increase the possibility of farmer default when interest rates move up. Farmers who opt for variable rate loans may also consider an interest rate cap.

Farmers considering expanding their operations should note that farmland prices generally move in the opposite direction of interest rates. This is because assets such as farmland decline if the future income that could be earned on them is discounted by higher interest rates.

For farmers who borrow in order to finance the purchase of machinery and other assets essential to farm production, interest expenses are a significant share of total cost. With interest rates expected to increase, raising the cost of borrowing capital to finance farm assets, farmers may benefit by financing purchases now rather than later. Farmers making borrowing decisions in this period will also be considering their expectations of income, as well as possible changes in investment tax credits.

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## Environment & Resources



AP Chem Equipment

## Impacts of Delaney Clause Court Ruling

A recent Supreme Court decision could affect the use of four pesticides which are specified in the ruling. The U.S. Environmental Protection Agency (EPA) announced that the use of at least 28 more pesticides, many of which are commonly applied in agricultural production, also could be affected by the decision. The February ruling confirmed that the Delaney Clause, which requires a zero-risk standard for carcinogenic pesticides that concentrate during processing, must be interpreted literally. Under the ruling, EPA would have to forbid use and distribution of such chemicals.

The Delaney Clause, contained in the Federal Food, Drug, and Cosmetic Act (FDCA), is among the Federal laws governing EPA's approval of applications for pesticide registration. Much of the legislation invoked by EPA in regulating pesticides provides for weighing economic benefits of pesticides against their health and environmental risks. Carcinogenic pesticides—those found to cause

cancer in humans or animals—may be registered for most uses if the benefits are substantial and the risks negligible. But the Delaney Clause requires that a certain group of carcinogenic pesticides—those that concentrate during processing—must meet a zero-risk standard.

The lawsuit that led to the recent court decision was prompted by EPA's October 1988 announcement that it interprets the Delaney Clause as permitting a negligible-risk (*de minimis*) rather than a zero-risk standard. In effect, EPA announced that it could allow very small cancer risks, instead of removing all possibility of cancer risk from exposure to pesticides. The announcement came on the heels of an EPA-commissioned report on the Delaney Clause by the National Academy of Sciences, indicating that the use of a consistent, negligible-risk standard for both raw and processed foods could reduce dietary risk from pesticide residues.

EPA's application of the *de minimis* exception to the Delaney Clause was challenged in court by the state of California, the Natural Resources Defense Council, Public Citizen, the AFL-CIO, and several individuals. In July 1992 the 9th Circuit Court of Appeals upheld the challenge. Two months later, the court denied a Justice Department petition for a rehearing. In February 1993, the U.S. Supreme Court declined to review the Court of Appeals ruling.

The Supreme Court decision implies that many uses of the 32 chemicals in question could become illegal. Registration could be revoked on additional chemicals if new and more powerful scientific studies detect carcinogenicity.

The only remaining avenue for EPA to implement a negligible-risk standard is through a change in Federal law. In the previous Congress—the 102nd—several bills were introduced which would apply consistent and negligible-risk standards to all pesticides, including those that are cancer-causing and that concentrate. None of these bills was adopted, but two have been reintroduced in the 103rd Congress.

## Environment & Resources

### Which Crops Could Be Affected by Delaney Ruling?

EPA identified the following list of crops and pesticides on February 2, 1993 as potentially affected by a strict interpretation of the Delaney Clause. The release of the list does not affect the regulatory status of any of the pesticides or uses listed.

| Commodity  | Pesticide          | Type* | Commodity   | Pesticide      | Type* |
|------------|--------------------|-------|---|----------------|-------|
| Apples     | Metiram            | F     | Pineapple   | Triadimelon    | F     |
|            | Maneb              | F     |   |                |       |
|            | Captan             | F     | Plums   | Captan         | F     |
|            | Mancozeb           | F     |   | Propargite     | M     |
|            | Thiophanate-methyl | F     | Potatoes  | Chlorothalonil | F     |
|            | Triadimelon        | F     |   | PCNB           | F     |
|            | Benomyl            | F     |   | Linuron        | H     |
|            | Oxyfluorfen        | H     | Rice  | Benomyl        | F     |
|            | Dimethoate         | I     |   |                |       |
|            | Dicofol            | I/M   | Rye   | Mancozeb       | F     |
| Barley     | Propargite         | M     |   |                |       |
|            | Triadimelon        | F     | Sorghum   | Alachlor       | H     |
|            | Mancozeb           | F     |   |                |       |
| Citrus     | Dicamba            | H     | Soybeans  | Oxyfluorfen    | H     |
|            | Benomyl            | F     |   | Alachlor       | H     |
|            | Norflurazon        | H     |   | Chlorothalonil | F     |
|            | Phosmet            | I     |   | Acephate       | I     |
|            | Dimethoate         | I     | Spearmint   | Trifluralin    | H     |
|            | Methidathion       | I     |   | Oxyfluorfen    | H     |
|            | Dicofol            | I/M   | Sugarbeets  | Metiram        | F     |
|            | Propargite         | M     |   | Mancozeb       | F     |
| Corn       | Captan             | F     |   | Maneb          | F     |
| Cotton     | Oxyfluorfen        | H     | Sugarcane   | Atrazine       | H     |
|            | Dimethipin         | HGR   |   | Hexazinone     | H     |
|            | Phosmet            | I     |   | Simazine       | H     |
|            | Acephate           | I     |   | Asulam         | H     |
| Figs       | Propargite         | M     |   |                |       |
| Grapes     | Benomyl            | F     | Sunflowerseed   | Alachlor       | H     |
|            | Mancozeb           | F     | Tomatoes  | Captan         | F     |
|            | Triadimelon        | F     |   | PCNB           | F     |
|            | Captan             | F     |   | Benomyl        | F     |
|            | Maneb              | F     |   | Indane         | I     |
|            | Dicofol            | I/M   |   | Permethrin     | I     |
|            | Propargite         | M     | Wheat   | Triadimelon    | F     |
| Hops       | Propargite         | M     |   | Mancozeb       | F     |
|            |                    |       |   | Dicamba        | H     |
| Millet     | Dicamba            | H     |   | Methomyl       | I     |
|            |                    |       |   |                |       |
| Oats       | Mancozeb           | F     | Uses on raw commodities which are mainly imported:                    |                |       |
|            | Dicamba            | H     | Whole spices  | Ethylene Oxide | B     |
| Peanuts    | Alachlor           | H     | Copra   | ethylene Oxide | B     |
|            | Metolachlor        | H     | Black walnut meats  | ethylene Oxide | B     |
| Peppermint | Trifluralin        | H     | Tea   | propargite     | M     |
|            | Oxyfluorfen        | H     | Uses on processed commodities which have no associated raw commodity: |                |       |
|            |                    |       | Packaged foods  | Dichlorvos     | I     |
|            |                    |       | Dried tea   | Dicofol        | I/M   |
|            |                    |       | Dried hops  | Methomyl       | I/M   |

\*B = Bactericides, F = Fungicide, H = Herbicide, I = Insecticide, M = Miticide, HGR = Harvest Growth regulator.



## ***Fresh & Processed Foods: The Policy of Linkage***

Before a pesticide can be used in the U.S., it must be registered under the Federal Insecticide, Fungicide, and Rodenticide Act (FIFRA), the principal legislation governing pesticides. Registrations prescribe conditions for pesticide use: sites (such as specific crops or livestock) on which pesticides can be applied; methods of use; and locations of use (such as distance from rivers and streams).

While FIFRA and its amendments are environmental laws, legislation addressing the safety of the food supply also influences pesticide registrations. The 1954 Miller Amendment to the Federal Food, Drug, and Cosmetic Act requires that a maximum permissible level (tolerance) be established for pesticide residues in foods and animal feed.

In 1958, Congress enacted the Food Additives Amendment to the FDCA to regulate pesticide residues in processed foods. The amendment requires that if a pesticide residue in a processed food exceeds a tolerance established for the raw commodity, a tolerance must be established for the pesticide in the processed food as well.

These statutory provisions have remained essentially unchanged, and EPA is responsible for establishing tolerances under FDCA. FIFRA and FDCA are linked because EPA will not approve an application for registration until tolerances are established. Since the 1972 FIFRA amendments, both FIFRA and most provisions of FDCA have provided for weighing economic benefits of pesticides against their health and environmental risks.

However, the Delaney Clause of FDCA, named after its principal Congressional sponsor, flatly prohibits any food additive that has been found to induce cancer in humans or animals, no matter how small the risk. A key application of the Delaney Clause occurs when a raw agricultural product contains residues of a

pesticide that concentrates during processing. If the concentrating pesticide is cancer-causing to any extent, the Delaney Clause prohibits its use at any level.

Complicating the picture is EPA's unwillingness to grant a tolerance for pesticides on a raw product when it is unable to grant a tolerance for the processed product. EPA's uncertainty on whether a raw product will be processed has magnified the scope of the Delaney Clause—as many raw products are simply assumed to be destined for processing.

Several groups representing producers and food processors have challenged the linkage between tolerances on raw and processed commodities. The groups include the National Food Processors Association, the United Fresh Fruit and Vegetable Association, the Florida Fruit and Vegetable Association, the Northwest Horticultural Council, and the Western Growers Association.

If the petition is successful, cancellation of tolerances for residues on processed products would not automatically lead to cancellation of tolerances for the corresponding raw commodities. This would significantly limit the impact of enforcing a literal interpretation of the Delaney Clause. For example, if the linkage policy is reversed, the cancellation of tolerances of several fungicides used in raisin production would not necessarily affect the fresh grape market.

## ***Delaney Chemicals Critical for Some Crops. . .***

EPA indicates that 32 pesticides could have some registrations canceled as a result of the recent court decision. Since EPA's current policy links raw and processed food tolerances, the list includes some pesticide registrations for raw commodities which would be canceled if the associated processed commodity tolerances were canceled. Commodities affected include 29 raw agricultural commodities, 4 of which are mainly imported. In addition, three uses could be banned which have no associated raw agricultural commodity tolerance.

Delaney Clause chemicals are registered for use on a wide variety of fruit, vegetable, specialty, and field crops. Many of these crops either do not rely heavily on Delaney chemicals for production or have effective pest control substitutes available, and will be little affected by the loss of Delaney Clause chemicals. But for crops whose production depends heavily on the availability of Delaney Clause chemicals, the markets could be seriously affected by this decision.

The production of hops, for example, could be seriously affected by the Delaney Clause ruling. Loss of a single pesticide, propargite, could reduce production 59 percent and reduce product quality substantially, according to a 1992 USDA economic impact study. Enforcing the Delaney Clause could reduce profitability of hops production so that many growers would be unable to continue their current operations.

Regional differences in pest problems will exacerbate the unequal mix of benefits and costs across the agricultural sector. Farmers facing few pest problems, and therefore with few reasons to use the pesticides on the Delaney Clause list, will not lose as much as those with frequent and severe pest problems.

Eastern apple production, for example, exists now largely because fungicides have been developed to minimize disease losses. A 1991 USDA study of fungicide benefits concluded that apple production in the eastern states would not be commercially viable without fungicides because several uncontrolled diseases could each cause yield losses approaching 90 percent. The Delaney Clause list of possible registration cancellations includes the commonly used fungicides. One of these fungicides, Captan, is used on over 90 percent of the apple acreage in the eastern states, and most Captan alternatives are also on the list. Since eastern states account for over 40 percent of U.S. production, yield reductions in these states could significantly increase prices to consumers.

## Environment & Resources

Production losses are likely to continue for many years, until new technologies for pest control are researched, developed, marketed, and successfully adopted by apple farmers. Thus, enforcement of the Delaney Clause could affect more than current apple production. The asset values of eastern apple farms could fall. Most of the value of these farms is in the orchards, which take many years to reach full productivity; the rural land underneath the orchards is not the main source of farm value. As pest pressure diminishes productivity, the value of the capital in orchards will fall.

Complicating the regional disparity of impacts, some farmers may benefit if their competition in other regions loses crops to pests. In the western states, farmers only infrequently apply fungicide treatments, and do not use many of the fungicides on the Delaney Clause list. Thus, western apple producers are likely to benefit from the price increase resulting from eastern apple producers' yield losses.

### *... But Impacts Would Be Negligible for Others*

For many crops, the aggregate impacts are likely to be negligible. When there is no evidence that farmers use the pesticides on the Delaney Clause list, it is likely other pesticides are less expensive or provide more effective pest control. If application of the Delaney Clause cancels pesticide registrations for sorghum, soybeans, sugarbeets, sunflowers, rye, tomatoes, figs, rice, and wheat, the impacts on farmers will likely be uniformly small, because the pesticides either are

not used or are used on very small acreage. Impacts on consumers will therefore be almost zero.

Whether farmers' losses are significant or negligible in the aggregate is a matter of perspective. A recent USDA study of pesticide regulations indicates that enforcing the Delaney Clause will reduce cotton farmers' income \$30 million. Among the impacts of the four cotton pesticide registrations that could be canceled, loss of the insecticide acephate is estimated to reduce farmers' income by \$28 million, and loss of the growth regulator dimethipin would reduce income \$2 million.

Given the size of the cotton industry, with sales of \$5.8 billion in 1990, a \$30-million loss is not likely to change the incentives to produce cotton. However, the \$51 million hops producers could lose is equivalent to about 60 percent of the farm value of production.

Even widespread use of Delaney Clause chemicals does not necessarily imply that significant economic dislocations will follow registration cancellation. For example, almost all corn seed is treated with the fungicide Captan. However, plant pathologists have reported that alternate pesticide treatments for corn are equally effective. Seed treatments require so little of the pesticide that even if the alternatives were 25 percent higher in price, corn and soybean prices would move no more than 3 cents per bushel, according to a 1986 study by USDA's Economic Research Service. The result that could occur is that some farmers would have to change seed handling practices to prevent contact dermatitis.

### *Uncertainties Remain*

The economic effects on some crops—grapes, citrus, barley, mint, oats, plums, and potatoes—are uncertain. An uneven pattern of regional costs and benefits will likely result for some of these commodities, if pesticides on the Delaney Clause list lose registrations.

Also, crop losses and resulting rises in food and fiber prices associated with the loss of Delaney Clause chemicals will affect consumers. A legitimate question is whether consumers are buying increased safety through pesticide regulations and whether the protection matches the cost.

Whether consumers enjoy net benefits from banning a low-risk carcinogenic pesticide depends on which pest control measures farmers substitute. The Delaney Clause forces regulators to make decisions based on only one type of risk raised by pesticide use, ignoring, for example, issues of acute toxicity, birth defects, farmworker safety, and environmental damage. This raises the possibility that substitute pesticides will cause other hazards and a net decrease in safety.

In addition, strict interpretation of the Delaney Clause raises an uncertainty for international trade. The zero-risk interpretation of Delaney may be inconsistent with the developing system of global pesticide standards under the General Agreement on Tariffs and Trade.

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## Special Article



## Produce Marketing & Distribution in Mexico

**S**hoppers and traders stepping into Mexico City's Central de Abastos enter one of the world's largest wholesale markets in one of its most populous, fastest growing cities. Kiwis, apples, and a variety of other imports are among the 137 types of fruits and vegetables sold in this massive, modern facility. The broad selection of produce items, including the wide array of imported fruits and vegetables, mirrors fundamental changes in Mexico's economy and population, as well as greater access for U.S. produce exports and investment.

Following Mexico's severe economic crisis in the early 1980's, the government has attempted to improve agricultural incentives, reform public-sector agricultural operations, and foster conditions for sustained agricultural growth. Government agricultural enterprises—in crop production, marketing, irrigation, seeds, and finance—have been privatized or restructured through a process of mergers, liquidation, and sales. The reforms, still in progress, have already helped generate a strong economic recovery and have stimulated private investment in agricultural production, including the fruit and vegetable industry.

Mexico's population, 89 million in 1992, has been growing rapidly for decades, and is concentrated increasingly in Mexico City, Guadalajara, Monterrey, and other large cities. Over a quarter of the country's population resides in Mexico City alone. Population growth in Mexico has recently slowed to about 2 percent annually, but is still higher than in most other countries. More than 70 percent of Mexicans live in urban

areas now, about the same proportion as in the U.S., but up from barely over half the population in 1960. Mexico's population will likely surpass U.S. concentration in urban areas by the close of the century.

Large population growth in Mexico is contributing to rapid rise in food demand, and higher incomes are leading to shifts in consumer preferences. Mexican consumers are beginning to favor higher valued products like meats, milk, fruits, and vegetables over grains and starchy commodities. Also, increasing migration from rural areas to cities is elevating the demand for food. The resulting increases in food demand also increase the need for marketing services such as transportation, processing, storage, and packaging.

Food marketing is particularly important in Mexico because households on average spend over 54 percent of their total budgets on food. Lower income groups, which are concentrated in rural areas, spend nearly 66 percent of their budget on food, while upper income groups, which tend to be located in the urban areas, spend less than 30 percent. Fruits and vegetables account for about 20 percent of total consumer food expenditures. High-income consumers spend almost three times more than low-income consumers on horticultural products.

Mexico is the leading foreign supplier of fruits and vegetables to the U.S., and provides over 4 percent of the world's horticultural exports. Mexican and U.S. produce-growing seasons are countercyclical, and the U.S. has long relied on Mexico for off-season fruits and vegetables. Recent government reforms like abolishing import licenses in Mexico have led to increased imports from the U.S., especially apples, pears, and other deciduous fruits.

### *Produce Area & Yields: Decades of Growth*

After three decades of steady growth, production of fruits and vegetables accelerated recently in Mexico, and now accounts for about 20 percent of total crop value. Gains were made despite Mexican farm policy which, until recently, used price supports and direct credit to promote production of major crops (grains, oilseeds, sugarcane, and cotton) which compete with vegetables for land area.

Six produce items—tomatoes, potatoes, peppers, onions, bananas, and oranges—currently account for over 90 percent of the total fruit and vegetable production in Mexico. Between 1970 and 1991, Mexico doubled or quadrupled production of these commodities, destined for both the domestic and export market. Cauliflower and broccoli production grew even faster (about 900 and 1,100 percent), mostly in response to U.S. demand, and with the aid of U.S. production technology.

Area and yield increases have both contributed to increased fruit and vegetable production in Mexico. Greater use of irrigation has been the key to yield increases, particularly in Mexico's Pacific northwest, where vegetable areas have developed



almost exclusively for the export market. Irrigation is now used for about 62 percent of the vegetable crop and 42 percent of the fruit crop.

While Mexico harvests and markets many horticultural crops throughout the year, over 82 percent is harvested from October through May, when U.S. demand for winter fresh vegetables is high. This reflects a wider marketing window than a decade ago, when about 78 percent of the horticultural crop was harvested between January and March.

## A Handful of Growers Control the Export Market

Mexico's land tenure system influences the production and marketing of fruits and vegetables and other agricultural products. Mexico has three types of landownership.

- **Private landowners** are categorized as large and small landowners.

*Large-scale producers* usually have farms of 750 to 3,500 acres, and control much of the horticultural production in Mexico. These farms usually exceed the maximum allowed by Mexican legislation, which sets a maximum holding level according to the type of land and its carrying capacity, the types of crops raised, and the number of livestock held. Large-scale farmers often have combined several legally distinct ownership units, usually registered to various members of a single extended family, or have formed partnerships with other growers for harvesting and marketing their produce. They tend to be vertically inte-

grated into marketing and distribution, concentrated in the Pacific north and Gulf regions, and their production export-oriented.

*Small-scale producers* operate farms of roughly 10-250 acres, and generally combine into cooperative units for production and marketing activities. Geographically, they are concentrated in the central and southern regions, which include Puebla, Tlaxcala, Morelos, and Hidalgo.

- **Communal land** is worked by peasant farmers or *ejidatarios*. Most ejidatarios work individually and receive their profits directly. However, several areas are being used for a collective system of ejidos, generally farmed by 5 to 10 families on 25 to 75 acres of land.
- **Public land** belongs to the government.

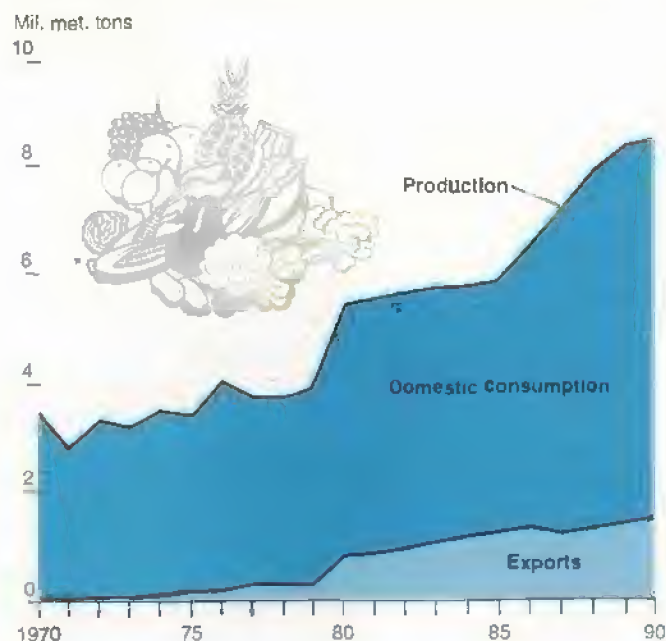
About 22 percent of all growers participate in the export market. About 50 foreign companies and a similar number of Mexican companies, in many cases associated with the former, control the majority of the exports. Most of Mexico's 100,000 horticultural growers are small-scale producers, ejidatarios, or tenant farmers, and most produce for the domestic market.

Production of horticultural crops for the export market is concentrated in the north, because of the availability of irrigated land, lower transportation and shipping costs to the U.S., and higher shipping costs to the Mexican markets. Sinaloa produced almost half of Mexico's horticultural exports in 1990. Sonora was the second-largest exporting state, with 14 percent of total horticultural exports, followed by Baja California (12 percent), Tamaulipas (7 percent), Michoacán (5 percent), and Jalisco (4 percent).

Sinaloa has an extensive river-reservoir system, and vegetables are intensively produced under irrigation in its river valleys (Culiacán, Guasave, and Los Mochis). Tomatoes and peppers are grown in all of these regions, and cucumbers, beans, and squash are produced in most. Sonora, once the leading area for vegetable exports, remains an important producer of these crops as well. Baja California became an important tomato area in the early 1980's and, like Sinaloa, uses current California production technology and advanced, large-volume packinghouses and gassing facilities.

Mexican exports of horticultural products to the U.S. increased from \$500 to \$600 million in the early 1980's to \$1.1 billion in 1992. Fruits and fresh and processed vegetables are among Mexico's top agricultural exports to the U.S. Fresh vegetables accounted for 47 percent of the horticultural exports in 1992, and fresh tomatoes were the leading vegetable export.

Export Share of Mexico's Fruit and Vegetable Output Is Still Small



## Special Article

### Marketing System Is Segmented

Production of fruits and vegetables for export is a key part of the Mexican produce industry, but exports are still only 18 percent of total production. The remaining 82 percent, including nonexport-quality and surplus production from the northern states, is shipped to domestic consumers through a myriad of marketing channels and through a transportation and distribution system that is becoming increasingly modernized. Over half of domestic production comes from Mexico's Bajío region (Guanajuato, Jalisco, and Michoacan), Nayarit, Hidalgo, and Morelos.

Demand for fruits and vegetables has increased steadily for several decades, and has grown even faster in recent years. Per capita consumption in Mexico has risen from 77 pounds of fresh fruits and vegetables per year during 1960-64 to 159 pounds by 1991, and is expected to increase by 4.6 percent annually through the end of the decade.

The domestic fruit and vegetable marketing structure in Mexico has two segments: a modern subsector serving large-scale producers, and the traditional marketing subsector with small-scale producers. The large-scale growers account for over two-thirds of the commercial fruit output in Mexico, and half the vegetable production. They also provide the bulk of produce marketed for export. Large-scale producers are very well organized in terms of harvesting, packing, sorting, and selling. These growers sell their export-market produce through the producers' association (CNPH), and their domestic-market produce through wholesalers at terminal markets, to large retail chains, directly to supermarkets, or on consignment with brokers.

Small-scale producers, who are geographically scattered, still lack modern production and marketing technologies, and have poor access to credit. These producers frequently borrow money at high interest rates from farm buyers and rural representatives of terminal market wholesalers, and promise to harvest and deliver produce at a later date to local and regional brokers who assemble crops at the producer level. Small-scale producers also occasionally sell on a commission basis.

Grading, packaging, and handling procedures of small-scale domestic producers are less advanced than those of exporters. Their lack of modern packinghouses and streamlined marketing procedures results in production loss and damage, and low prices. For example, oranges, cucumbers, plantains, and cabbage, shipped in bulk without crates or special handling, arrive at markets with substantial product damage and loss. While tomatoes are shipped in wooden crates, there is no sorting by size and ripeness, and overloading of containers is common. These losses are reflected in higher marketing costs for the traditional small-scale producer.

### Domestic Produce Market: Something Old, Something New

Mexican consumers typically follow traditional shopping patterns and purchase produce daily. This preference is reflected in the large number of street markets and small grocery shops compared with the U.S., and in the practice of purchasing riper produce. Most produce is sold through 20 major wholesale markets in urban areas. Several of these markets have been constructed or redesigned during the last 10 years in an attempt to modernize Mexico's marketing system.

Top Fruit and Vegetable  
Producing Areas Are Near  
Several Major Markets





The largest wholesale market, Central de Abastos in Mexico City, was also one of the first ones built. Central de Abastos covers nearly 1,000 acres, dwarfing the old central market—La Merced—which still operates in Mexico's historic district. The modern integrated wholesale market was designed to meet the food marketing needs of a city which daily consumes 2,937 metric tons of tomatoes, 1,875 tons of oranges, 1,500 tons of bananas, 1,000 tons of potatoes, 675 tons of apples, 875 tons of melons, and 750 tons of lemons.

About 40 percent of national fruit and vegetable production and 80 percent of the produce marketed in Mexico City goes through the Central de Abastos. This market has over 3,500 affiliated wholesalers, with a total of 1,699 stands for produce, and storage capacity of 100,000 tons per day. Fruits and vegetables account for over one-third of total marketing within this wholesale outlet. While over 100 produce items are sold in the Central de Abastos, 9 basic items—tomatoes, onions, potatoes, chiles, carrots, plantains, oranges, lemons, and papayas—account for 60 percent of the volume.

Some of the wholesalers at the Central de Abastos are also large-scale producers, usually specializing in a limited number of commodities. In 1990, 99 wholesalers (6 percent) marketed 63 percent of the produce received at the Central de Abastos. About 72 percent of the trade in peppers was controlled by only four wholesalers that year, and about 43 percent of the onion trade was controlled by three wholesalers.

Another level of produce wholesalers, handling a broader line of products, distributes the produce to the diverse, small-scale, urban retailers in Mexico City. While most of the retailing is through these small-scale outlets—public retail markets, traditional neighborhood grocery stores, mobile street markets, and restaurants—supermarkets recently increased their share to about 20 percent, and mostly serve the upper-income niche market. About 86 percent of produce sold in the Central de Abastos in 1990 was distributed in the city, and the rest was re-shipped to the states of Mexico, Veracruz, Puebla, and Guerrero.

National Marketing Information Service reports daily on prices, volumes, and descriptions (including varieties, point of origin, quality, and pack) of 77 fruits and 63 vegetables through an electronic network, and in newspapers. Ideally, this would allow wholesalers to compare prices for similar produce in different markets. However, because of differences in grading and packaging, the pricing system's usefulness is limited. A government agency (SNIM) was created in 1985 to improve the transparency of the transactions, and covers all 20 major wholesale markets in Mexico.

Mexican producers receive 25 to 30 percent of the consumer price for fruits and vegetables, and the rest is divided among retailers (accounting for 26 to 40 percent), wholesalers (10 to 14 percent), and transportation and handling (5 to 14 percent). The marketing margins for fruits and vegetables reflect considerable product loss, which tends to be higher at the retail level for perishable products such as tomatoes and bananas, and higher at

the wholesale level for oranges and potatoes and other less perishable items.

Prior to Mexico's 1989 economic reform, several government agencies were involved in produce marketing and distribution. The government fruit production and marketing company (National Commission for Fruit Crops—CONAFRUT), which ran a collection and packing center, was privatized in 1989.

The National Confederation of Horticultural Producers (CNPH), is an export-oriented grower group that has had indirect effects on the domestic market, where nonexport quality and surplus products are sold. Until recently, CNPH monitored the export and domestic market and regulated planted acreage in an effort to boost prices for producers. In the past, CNPH granted certificates of origin to exporters, which guaranteed that CNPH could control the volume of individual producers. In 1991, the Mexican government relinquished CNPH's power to grant these certificates, and CNPH now has little influence on grower members.

## U.S. Exporters Reaping Opportunities

Mexico's private investment in its agricultural sector is expected to increase during the 1990's as more investment funds become available, and should help offset the effects of reduced government subsidies. Investment in advanced technology and irrigation should gradually improve yields of domestic-market horticultural production, where productivity has lagged. Also, Mexico's rising incomes and increasingly urban population are boosting demand for processed fruits and vegetables, and for marketing services which improve product quality.

Changing producer incentives are also gradually shifting Mexican agriculture from traditional crops, like corn and beans, toward higher value crops like fruits and vegetables. In Sinaloa, for example, horticultural production is expected to increase in the 1990's as additional irrigation reservoirs come into operation and domestic and export demand expands.

U.S. sales of horticultural products are benefiting from Mexican trade reforms, and from the trade liberalization that has occurred in anticipation of the North American Free Trade Agreement. The U.S. is the largest supplier of deciduous fruit to Mexican markets. The value of imports of U.S. apples have jumped from \$4.8 million in 1989 to \$12.1 million in 1991. The value of pear imports from the U.S. has almost doubled since 1989, to \$14 million in 1991.

U.S. imports of grapes, peaches, tomatoes, celery, cauliflower, and lettuce, as well as deciduous fruit, have been accelerating in the last couple of years. U.S. investors are acquiring stands and taking their places alongside other traders in the warehouses at the Central de Abastos in Mexico City. Trade liberalization will be the major influence on Mexican horticultural imports for the next decade.

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# Statistical Indicators

## Summary Data

Table 1.—Key Statistical Indicators of the Food & Fiber Sector

|  | 1992    |         |         |         |         | 1993    |         |         |          |
|--|---------|---------|---------|---------|---------|---------|---------|---------|----------|
|  | I       | II      | III     | IV      | Annual  | I F     | II F    | III F   | Annual F |
| Prices received by farmers (1977=100)            | 142     | 141     | 138     | 137     | 140     | 140     | —       | —       | —        |
| Livestock & products                             | 154     | 157     | 159     | 157     | 157     | 162     | —       | —       | —        |
| Crops  | 129     | 123     | 117     | 117     | 121     | 117     | —       | —       | —        |
| Prices paid by farmers, (1977=100)               |         |         |         |         |         |         |         |         |          |
| Production items                                 | 172     | 174     | 175     | 175     | 174     | 176     | —       | —       | —        |
| Commodities & services, interest, taxes, & wages | 190     | 191     | 192     | 192     | 191     | 193     | —       | —       | —        |
| Cash receipts (\$ bil.) 1/                       | 166     | 171     | 175     | —       | —       | —       | —       | —       | —        |
| Livestock (\$ bil.)                              | 84      | 88      | 85      | —       | —       | —       | —       | —       | —        |
| Crops (\$ bil.)                                  | 82      | 85      | 90      | —       | —       | —       | —       | —       | —        |
| Market basket (1982-84=100)                      |         |         |         |         |         |         |         |         |          |
| Retail cost                                      | 138     | 138     | 138     | 139     | 138     | —       | —       | —       | —        |
| Farm value                                       | 102     | 103     | 104     | 104     | 103     | —       | —       | —       | —        |
| Spread   | 157     | 157     | 157     | 158     | 157     | —       | —       | —       | —        |
| Farm value/retail cost (%)                       | 26      | 26      | 26      | 26      | 26      | —       | —       | —       | —        |
| Retail prices (1982-84=100)                      |         |         |         |         |         |         |         |         |          |
| Food   | 138     | 138     | 138     | 139     | 138     | 140     | —       | —       | —        |
| At home  | 137     | 137     | 137     | 137     | 137     | 139     | —       | —       | —        |
| Away from home                                   | 140     | 140     | 141     | 142     | 141     | 143     | —       | —       | —        |
| Agricultural exports (\$ bil.) 2/                | 11.3    | 10.1    | 9.7     | 11.8    | 42.4    | 11.6    | 10.3    | 8.8     | 42.5     |
| Agricultural imports (\$ bil.) 2/                | 6.1     | 6.2     | 6.2     | 6.1     | 24.3    | 6.2     | 6.3     | 5.9     | 24.5     |
| Commercial production                            |         |         |         |         |         |         |         |         |          |
| Red meat (mil. lb.)                              | 10,089  | 9,915   | 10,408  | 10,379  | 40,795  | 9,746   | 10,102  | 10,552  | 41,058   |
| Poultry (mil. lb.)                               | 8,314   | 8,624   | 8,816   | 8,644   | 28,398  | 8,530   | 8,895   | 7,000   | 27,230   |
| Eggs (mil. doz.)                                 | 1,464   | 1,454   | 1,464   | 1,501   | 5,883   | 1,465   | 1,470   | 1,480   | 5,925    |
| Milk (bil. lb.)                                  | 38.0    | 39.1    | 37.5    | 37.2    | 151.7   | 37.9    | 39.3    | 37.0    | 151.4    |
| Consumption, per capita                          |         |         |         |         |         |         |         |         |          |
| Red meat and poultry (lb.)                       | 50.7    | 51.4    | 52.8    | 53.7    | 208.7   | 50.1    | 51.7    | 53.1    | 209.5    |
| Corn beginning stocks (mil. bu.) 3/              | 1,621.2 | 8,541.1 | 4,561.0 | 2,738.6 | —       | 1,100.3 | 7,906.4 | 5,678.6 | —        |
| Corn use (mil. bu.) 3/                           | 2,462.1 | 1,984.5 | 1,827.8 | 1,641.6 | 7,916.1 | 2,674.1 | 2,228.3 | —       | 8,395.0  |
| Prices 4/  |         |         |         |         |         |         |         |         |          |
| Choice steers—Neb. Direct (\$/cwt)               | 75.77   | 75.94   | 73.88   | 75.86   | 75.36   | 80.85   | 74-80   | 70-76   | 74-78    |
| Barrows & gilts—IA, So. MN (\$/cwt)              | 39.55   | 45.70   | 44.39   | 42.48   | 43.03   | 44.92   | 45-51   | 43-49   | 43-47    |
| Broilers—12-city (cts./lb.)                      | 50.2    | 52.3    | 54.5    | 53.3    | 52.6    | 53.1    | 50-56   | 52-58   | 51-55    |
| Eggs—NY gr. A large (cts./doz.)                  | 63.8    | 62.0    | 64.5    | 71.4    | 65.4    | 75.5    | 69-75   | 70-76   | 72-76    |
| Milk—all at plant (\$/cwt)                       | 12.97   | 12.87   | 13.47   | 13.10   | 13.10   | 12.30   | 12.35-  | 13.05-  | 12.45-   |
|  |         |         |         |         |         |         | 13.35   | 14.05   | 13.25    |
| Wheat—KC HRW ordinary (\$/bu.)                   | 4.50    | 3.94    | 3.45    | 3.73    | 3.91    | —       | —       | —       | —        |
| Corn—Chicago (\$/bu.)                            | 2.86    | 2.59    | 2.26    | 2.12    | 2.41    | —       | —       | —       | —        |
| Soybeans—Chicago (\$/bu.)                        | 5.75    | 5.93    | 5.51    | 5.52    | 5.68    | —       | —       | —       | —        |
| Cotton—Avg. spot 41-34 (cts./lb.)                | 51.4    | 56.4    | 57.3    | 50.4    | 53.9    | —       | —       | —       | —        |
|  | 1985    | 1986    | 1987    | 1988    | 1989    | 1990    | 1991    | 1992    | 1993 F   |
| Gross cash income (\$ bil.)                      | 157.9   | 152.8   | 165.2   | 172.7   | 180.2   | 186.4   | 183.2   | 184     | 183-191  |
| Gross cash expenses (\$ bil.)                    | 110.7   | 105.0   | 109.4   | 114.6   | 121.2   | 125.2   | 125.2   | 126     | 123-129  |
| Net cash income (\$ bil.)                        | 47.1    | 47.8    | 55.6    | 58.1    | 58.9    | 61.3    | 58.0    | 59      | 58-64    |
| Net farm income (\$ bil.)                        | 28.8    | 31.0    | 39.7    | 41.1    | 49.9    | 51.0    | 44.6    | 50      | 43-49    |
| Farm real estate values 5/                       |         |         |         |         |         |         |         |         |          |
| Nominal (\$ per acre)                            | 713     | 640     | 599     | 632     | 661     | 668     | 681     | 685     | —        |
| Real (1982 \$)                                   | 657     | 568     | 518     | 530     | 533     | 517     | 506     | 491     | —        |

1/ Quarterly data seasonally adjusted at annual rates. 2/ Annual data based on Oct.-Sept. fiscal years ending with year indicated. 3/ Sept.-Nov. first quarter; Dec.-Feb. second quarter; Mar.-May third quarter; Jun.-Aug. fourth quarter; Sept.-Aug. annual. Use includes exports & domestic disappearance. 4/ Simple averages, Jan.-Dec. 5/ 1990-92 values as of January 1. 1986-89 values as of February 1. 1984-85 values as of April 1. F = forecast, — = not available.



## U.S. &amp; Foreign Economic Data

Table 2.—U.S. Gross Domestic Product &amp; Related Data

|  | Annual  |         |         | 1991    | 1992    |         |         |         |
|--|---------|---------|---------|---------|---------|---------|---------|---------|
|  | 1990    | 1991    | 1992    | IV      | I       | II      | III     | IV/R    |
| \$ billion (quarterly data seasonally adjusted at annual rates)      |         |         |         |         |         |         |         |         |
| Gross domestic product   | 5,522.2 | 5,677.5 | 5,950.7 | 5,753.3 | 5,840.2 | 5,902.2 | 5,978.5 | 6,081.8 |
| Gross national product   | 5,542.9 | 5,694.9 | 5,961.9 | 5,764.1 | 5,859.8 | 5,909.3 | 5,992.0 | 6,086.8 |
| Personal consumption expenditures                                    | 3,748.4 | 3,887.7 | 4,095.8 | 3,942.9 | 4,022.8 | 4,057.1 | 4,108.7 | 4,194.8 |
| Durable goods  | 464.3   | 446.1   | 480.4   | 450.4   | 469.4   | 470.6   | 482.5   | 499.1   |
| Nondurable goods   | 1,224.5 | 1,251.5 | 1,290.7 | 1,251.4 | 1,274.1 | 1,277.5 | 1,292.8 | 1,318.6 |
| Clothing & shoes   | 208.9   | 209.0   | 221.8   | 206.8   | 216.5   | 217.4   | 224.3   | 229.0   |
| Food & beverages   | 601.4   | 617.7   | 630.9   | 620.0   | 627.9   | 623.2   | 627.3   | 645.2   |
| Services   | 2,059.7 | 2,190.1 | 2,324.7 | 2,241.1 | 2,279.3 | 2,309.0 | 2,333.3 | 2,377.1 |
| Gross private domestic investment                                    | 799.5   | 721.1   | 770.4   | 736.1   | 722.4   | 773.2   | 781.8   | 804.3   |
| Fixed investment   | 793.2   | 731.3   | 786.0   | 726.9   | 738.2   | 765.1   | 766.6   | 794.0   |
| Change in business inventories                                       | 6.3     | -10.2   | 4.4     | 9.2     | -15.8   | 8.1     | 15.0    | 10.3    |
| Net exports of goods & services                                      | -68.9   | -21.8   | -30.4   | -16.0   | -8.1    | -37.1   | -36.0   | -40.5   |
| Government purchases of goods & services                             | 1,043.2 | 1,090.5 | 1,114.9 | 1,090.3 | 1,103.1 | 1,109.1 | 1,124.2 | 1,123.3 |
| 1987 \$ billion (quarterly data seasonally adjusted at annual rates) |         |         |         |         |         |         |         |         |
| Gross domestic product   | 4,877.5 | 4,821.0 | 4,922.8 | 4,838.5 | 4,873.7 | 4,892.4 | 4,933.7 | 4,990.8 |
| Gross national product   | 4,895.9 | 4,836.4 | 4,932.8 | 4,848.2 | 4,890.7 | 4,899.1 | 4,945.6 | 4,995.9 |
| Personal consumption expenditures                                    | 3,260.4 | 3,240.8 | 3,314.0 | 3,249.0 | 3,289.3 | 3,288.5 | 3,318.4 | 3,359.9 |
| Durable goods  | 439.3   | 414.7   | 439.1   | 418.1   | 432.3   | 430.0   | 439.8   | 454.4   |
| Nondurable goods   | 1,056.5 | 1,042.4 | 1,054.1 | 1,035.8 | 1,049.6 | 1,045.6 | 1,052.0 | 1,069.4 |
| Clothing & shoes   | 185.9   | 181.3   | 188.3   | 177.5   | 184.1   | 184.4   | 190.8   | 193.7   |
| Food & beverages   | 520.8   | 515.8   | 518.4   | 515.3   | 518.9   | 513.5   | 514.3   | 528.7   |
| Services   | 1,764.8 | 1,783.7 | 1,820.7 | 1,797.4 | 1,807.3 | 1,812.9 | 1,826.6 | 1,836.2 |
| Gross private domestic investment                                    | 739.1   | 661.1   | 712.6   | 678.9   | 668.9   | 713.6   | 724.9   | 743.1   |
| Fixed investment   | 732.9   | 670.4   | 707.6   | 669.3   | 681.4   | 705.9   | 710.0   | 733.3   |
| Change in business inventories                                       | 6.2     | -9.3    | 5.0     | 7.5     | -12.6   | 7.8     | 15.0    | 9.8     |
| Net exports of goods & services                                      | -51.8   | -21.8   | -41.8   | -20.5   | -21.5   | -43.9   | -52.7   | -49.0   |
| Government purchases of goods & services                             | 929.9   | 941.0   | 937.8   | 933.1   | 937.0   | 934.2   | 943.0   | 936.8   |
| GDP implicit price deflator (% change)                               | 4.3     | 4.1     | 2.6     | 2.4     | 3.1     | 2.7     | 2.0     | 2.3     |
| Disposable personal income (\$ bil.)                                 | 4,042.9 | 4,209.6 | 4,430.8 | 4,284.9 | 4,360.9 | 4,411.8 | 4,433.2 | 4,517.3 |
| Disposable per. income (1987 \$ bil.)                                | 3,516.5 | 3,509.0 | 3,585.1 | 3,530.8 | 3,565.7 | 3,578.0 | 3,580.5 | 3,618.2 |
| Per capita disposable per. income (\$)                               | 16,174  | 16,658  | 17,348  | 16,885  | 17,143  | 17,297  | 17,332  | 17,610  |
| Per capita dis. per. income (1987 \$)                                | 14,068  | 13,886  | 14,035  | 13,913  | 14,017  | 14,021  | 13,998  | 14,105  |
| U.S. population, total, incl. military abroad (mil.) *               | 249.9   | 252.7   | 255.5   | 253.7   | 254.3   | 255.0   | 256.7   | 256.5   |
| Civilian population (mil.) *   | 247.8   | 250.6   | 253.5   | 251.6   | 252.3   | 253.0   | 253.8   | 254.6   |
| Monthly data seasonally adjusted                                     |         |         |         |         |         |         |         |         |
|  | 1990    | 1991    | 1992    | Feb     | Nov     | Dec     | Jan     | Feb     |
| Industrial production (1987=100)                                     | 109.2   | 107.1   | 108.8   | 107.2   | 110.4   | 110.8   | 111.3   | 111.8   |
| Leading economic indicators (1982=100)                               | 143.8   | 143.4   | 148.8   | 147.3   | 150.2   | 152.8   | 152.8   | 153.8   |
| Civilian employment (mil. persons)                                   | 117.9   | 116.9   | 117.6   | 117.0   | 118.1   | 118.3   | 118.1   | 118.5   |
| Civilian unemployment rate (%)                                       | 5.5     | 6.7     | 7.4     | 7.3     | 7.3     | 7.3     | 7.1     | 7.0     |
| Personal income (\$ bil. annual rate)                                | 4,664.2 | 4,828.3 | 5,058.1 | 4,988.7 | 5,143.7 | 5,194.0 | 5,219.2 | 5,229.1 |
| Money stock—M2 (daily avg.) (\$ bil.) 1/                             | 3,345.5 | 3,445.8 | 3,497.3 | 3,467.7 | 3,498.1 | 3,504.0 | 3,488.2 | 3,476.1 |
| Three-month Treasury bill rate (%)                                   | 7.51    | 5.42    | 3.45    | 3.84    | 3.14    | 3.25    | 3.06    | 2.95    |
| AAA corporate bond yield (Moody's) (%)                               | 9.32    | 8.77    | 8.14    | 8.29    | 8.10    | 7.98    | 7.91    | 7.71    |
| Housing starts (1,000) 2/  | 1,193   | 1,014   | 1,200   | 1,285   | 1,228   | 1,288   | 1,178   | 1,208   |
| Auto sales at retail, total (mil.)                                   | 9.5     | 8.4     | 8.4     | 8.5     | 8.2     | 8.7     | 8.6     | 8.0     |
| Business inventory/sales ratio                                       | 1.53    | 1.55    | 1.51    | 1.52    | 1.49    | 1.46    | 1.46    | —       |
| Sales of all retail stores (\$ bil.) 3/                              | 1,849.8 | 1,865.5 | 1,962.4 | 1,61.2  | 167.3   | 169.2   | 169.4   | 169.8   |
| Nondurable goods stores (\$ bil.)                                    | 1,178.8 | 1,211.6 | 1,257.3 | 103.4   | 106.7   | 107.3   | 107.2   | 108.1   |
| Food stores (\$ bil.)  | 369.8   | 376.9   | 384.0   | 31.5    | 32.3    | 32.7    | 32.6    | 33.1    |
| Eating & drinking places (\$ bil.)                                   | 191.0   | 196.9   | 201.9   | 16.9    | 17.4    | 17.5    | 17.4    | 17.5    |
| Apparel & accessory stores (\$ bil.)                                 | 95.8    | 97.5    | 105.0   | 8.5     | 9.0     | 9.1     | 9.1     | 8.9     |

1/ Annual data as of December of the year listed. 2/ Private, including farm. 3/ Annual total. R = revised. — = not available.

Note: \* Population estimates based on 1990 census.

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Table 3.—Foreign Economic Growth, Inflation, &amp; Exports

|                         | 1983                  | 1984 | 1985 | 1986 | 1987  | 1988 | 1989 | 1990  | 1991  | 1992 E | 1993 F | 1994 F <sup>1</sup> | Average<br>1981-90 |
|-------------------------|-----------------------|------|------|------|-------|------|------|-------|-------|--------|--------|---------------------|--------------------|
|                         | Annual percent change |      |      |      |       |      |      |       |       |        |        |                     |                    |
| World, less U.S.        |                       |      |      |      |       |      |      |       |       |        |        |                     |                    |
| Real GDP                | 2.4                   | 3.6  | 3.4  | 3.0  | 3.5   | 4.4  | 3.5  | 3.0   | 1.1   | 1.2    | 1.7    | 3.2                 | 3.0                |
| GDP deflator            | 8.3                   | 7.8  | 8.0  | 7.5  | 9.0   | 10.8 | 10.8 | 24.5  | 16.5  | 43.3   | 35.1   | 20.6                | 10.5               |
| Real exports            | 2.7                   | 9.7  | 3.8  | 2.1  | 5.0   | 7.0  | 7.3  | 5.9   | 3.7   | 3.7    | 4.2    | 4.6                 | 4.9                |
| Developed less U.S.     |                       |      |      |      |       |      |      |       |       |        |        |                     |                    |
| Real GDP                | 2.1                   | 3.2  | 3.4  | 2.7  | 3.2   | 4.5  | 3.6  | 3.5   | 1.4   | 1.1    | 1.1    | 2.8                 | 2.9                |
| GDP deflator            | 6.2                   | 4.8  | 3.8  | 3.9  | 2.8   | 3.6  | 4.2  | 4.4   | 4.4   | 4.0    | 3.7    | 2.7                 | 5.0                |
| Real exports            | 3.5                   | 10.8 | 5.2  | -0.2 | 2.9   | 6.2  | 7.9  | 6.9   | 4.8   | 4.0    | 3.7    | 4.1                 | 5.1                |
| Eastern Europe & C.I.S. |                       |      |      |      |       |      |      |       |       |        |        |                     |                    |
| Real GDP                | 3.6                   | 4.0  | 2.3  | 3.6  | 2.8   | 3.9  | 1.6  | -3.1  | -13.3 | -12.2  | -6.9   | -2.1                | 2.2                |
| GDP deflator 1/         | 4.2                   | 5.0  | 6.4  | 8.1  | 12.8  | 35.3 | 41.3 | 192.3 | 68.9  | 176.0  | 84.1   | 38.2                | 32.1               |
| Real exports            | 4.6                   | 6.2  | -4.0 | 9.1  | 7.6   | 8.5  | -5.3 | -6.8  | -22.1 | -9.1   | 0.6    | 2.0                 | 2.8                |
| Developing              |                       |      |      |      |       |      |      |       |       |        |        |                     |                    |
| Real GDP                | 3.1                   | 4.7  | 4.0  | 3.9  | 4.5   | 4.4  | 3.8  | 3.2   | 3.7   | 4.3    | 5.1    | 6.0                 | 3.8                |
| GDP deflator            | 38.7                  | 37.3 | 36.4 | 25.5 | 33.1  | 28.4 | 19.2 | 16.9  | 14.4  | 15.4   | 14.9   | 13.3                | 26.9               |
| Real exports            | 0.4                   | 7.2  | 1.7  | 7.5  | 11.1  | 9.4  | 9.0  | 5.5   | 6.1   | 5.2    | 6.0    | 6.2                 | 4.9                |
| Asia                    |                       |      |      |      |       |      |      |       |       |        |        |                     |                    |
| Real GDP                | 8.2                   | 7.9  | 5.9  | 7.2  | 8.6   | 9.1  | 5.5  | 5.7   | 5.0   | 6.1    | 6.3    | 6.5                 | 7.0                |
| GDP deflator            | 6.3                   | 7.5  | 5.9  | 4.4  | 7.8   | 8.2  | 6.1  | 8.4   | 7.5   | 9.3    | 8.3    | 7.4                 | 6.7                |
| Real exports            | 6.4                   | 11.3 | 2.9  | 19.0 | 15.8  | 14.9 | 6.2  | 7.3   | 9.2   | 8.9    | 10.7   | 9.9                 | 9.2                |
| Latin America           |                       |      |      |      |       |      |      |       |       |        |        |                     |                    |
| Real GDP                | -2.7                  | 3.7  | 3.5  | 4.4  | 3.0   | 0.0  | 1.3  | -1.3  | 2.6   | 1.7    | 2.9    | 3.4                 | 1.1                |
| GDP deflator 1/         | 30.3                  | 40.8 | 69.0 | 62.8 | 125.5 | 66.5 | 36.9 | 29.6  | 22.7  | 23.8   | 20.5   | 17.7                | 49.6               |
| Real exports            | 2.0                   | 12.0 | 2.0  | 0.0  | 6.0   | 6.8  | 10.4 | 3.9   | 3.1   | 2.6    | 2.2    | 4.0                 | 5.2                |
| Africa                  |                       |      |      |      |       |      |      |       |       |        |        |                     |                    |
| Real GDP                | 1.1                   | 2.2  | 2.3  | 1.4  | 0.6   | 2.9  | 2.8  | 0.9   | 2.2   | 1.8    | 2.9    | 2.9                 | 1.7                |
| GDP deflator            | 16.7                  | 12.2 | 12.2 | 6.4  | 25.3  | 17.4 | 19.6 | 15.0  | 18.0  | 13.7   | 18.9   | 17.9                | 14.5               |
| Real exports            | -5.3                  | -1.5 | 3.5  | -1.0 | 0.0   | 2.9  | 5.0  | 7.5   | 6.1   | 1.7    | 1.5    | 2.8                 | -2.0               |
| Middle East             |                       |      |      |      |       |      |      |       |       |        |        |                     |                    |
| Real GDP                | 4.5                   | 1.2  | 1.7  | -3.6 | -0.1  | -0.2 | 2.5  | 5.8   | 2.9   | 5.7    | 6.8    | 6.4                 | 1.9                |
| GDP deflator            | -4.5                  | 1.2  | 3.1  | 5.7  | 14.6  | 9.5  | 13.5 | 20.4  | 2.7   | 8.9    | 12.6   | 11.3                | 7.9                |
| Real exports            | -19.6                 | -6.7 | -7.1 | -3.8 | 24.6  | 4.8  | 21.0 | 5.0   | 17.2  | 9.8    | 4.9    | 15.9                | 0.1                |

1/ Excludes Yugoslavia, Argentina, Brazil, & Peru starting in 1989. E = estimate. F = forecast.

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## Farm Prices

Table 4.—Indexes of Prices Received &amp; Paid by Farmers, U.S. Average

|   | Annual     |       |        | 1992 |       |     |     | 1993  |       |       |
|---|------------|-------|--------|------|-------|-----|-----|-------|-------|-------|
|   | 1990       | 1991  | 1992 P | Mar  | Oct   | Nov | Dec | Jan   | Feb R | Mar P |
|   | 1977 = 100 |       |        |      |       |     |     |       |       |       |
| Prices received                                 |            |       |        |      |       |     |     |       |       |       |
| All farm products                               | 149        | 145   | 139    | 145  | 138   | 136 | 137 | 139   | 140   | 141   |
| All crops                                       | 127        | 129   | 121    | 134  | 117   | 115 | 118 | 117   | 118   | 116   |
| Food grains                                     | 127        | 129   | 121    | 152  | 130   | 133 | 134 | 136   | 134   | 131   |
| Feed grains & hay                               | 123        | 118   | 115    | 124  | 104   | 104 | 104 | 107   | 106   | 109   |
| Feed grains                                     | 118        | 115   | 114    | 123  | 101   | 100 | 99  | 102   | 101   | 103   |
| Cotton  | 107        | 108   | 87     | 83   | 87    | 84  | 90  | 87    | 88    | 92    |
| Tobacco   | 152        | 181   | 165    | 170  | 163   | 184 | 163 | 161   | 167   | 187   |
| Oil-bearing crops                               | 84         | 91    | 85     | 86   | 83    | 85  | 86  | 89    | 89    | 89    |
| Fruit, all                                      | 165        | 262   | 183    | 223  | 157   | 170 | 162 | 146   | 138   | 122   |
| Fresh market 1/                                 | 196        | 285   | 186    | 235  | 154   | 168 | 161 | 142   | 130   | 113   |
| Commercial vegetables                           | 142        | 135   | 151    | 206  | 166   | 141 | 168 | 185   | 177   | 181   |
| Fresh market                                    | 144        | 140   | 157    | 220  | 179   | 144 | 178 | 174   | 195   | 174   |
| Potatoes & dry beans                            | 188        | 141   | 126    | 114  | 120   | 127 | 129 | 133   | 133   | 146   |
| Livestock & products                            | 170        | 181   | 167    | 155  | 158   | 156 | 156 | 159   | 162   | 165   |
| Meat animals                                    | 193        | 188   | 178    | 177  | 180   | 172 | 174 | 181   | 187   | 191   |
| Dairy products                                  | 141        | 126   | 135    | 129  | 138   | 135 | 132 | 129   | 127   | 125   |
| Poultry & eggs                                  | 131        | 124   | 117    | 111  | 120   | 127 | 124 | 122   | 121   | 130   |
| Prices paid                                     |            |       |        |      |       |     |     |       |       |       |
| Commodities & services,                         |            |       |        |      |       |     |     |       |       |       |
| interest, taxes, & wage rates                   | 184        | 189   | 191    | 190  | 192   | 192 | 192 | 193   | 193   | 193   |
| Production items                                | 171        | 174   | 174    | 172  | 175   | 175 | 175 | 176   | 176   | 176   |
| Feed  | 128        | 123   | 123    | —    | 119   | —   | —   | 121   | —     | —     |
| Feeder livestock                                | 213        | 214   | 202    | —    | 206   | —   | —   | 216   | —     | —     |
| Seed  | 165        | 163   | 162    | —    | 162   | —   | —   | 162   | —     | —     |
| Fertilizer                                      | 131        | 134   | 131    | —    | 128   | —   | —   | 128   | —     | —     |
| Agricultural chemicals                          | 139        | 151   | 159    | —    | 161   | —   | —   | 181   | —     | —     |
| Fuels & energy                                  | 204        | 203   | 199    | —    | 205   | —   | —   | 198   | —     | —     |
| Farm & motor supplies                           | 154        | 154   | 180    | —    | 161   | —   | —   | 181   | —     | —     |
| Autos & trucks                                  | 231        | 244   | 258    | —    | 262   | —   | —   | 255   | —     | —     |
| Tractors & self-propelled machinery             | 202        | 211   | 219    | —    | 224   | —   | —   | 224   | —     | —     |
| Other machinery                                 | 216        | 228   | 233    | —    | 235   | —   | —   | 235   | —     | —     |
| Building & fencing                              | 143        | 148   | 150    | —    | 152   | —   | —   | 152   | —     | —     |
| Farm services & cash rent                       | 166        | 170   | 172    | —    | 172   | —   | —   | 172   | —     | —     |
| Int. payable per acre on farm real estate debt  | 177        | 172   | 167    | —    | 167   | —   | —   | 164   | —     | —     |
| Taxes payable per acre on farm real estate      | 158        | 160   | 171    | —    | 171   | —   | —   | 178   | —     | —     |
| Wage rates (seasonally adjusted)                | 193        | 201   | 210    | —    | 201   | —   | —   | 201   | —     | —     |
| Production items, interest, taxes, & wage rates | 172        | 175   | 176    | —    | 176   | —   | —   | 177   | —     | —     |
| Ratio, prices received to prices paid (%) 2/    | 81         | 77    | 73     | 76   | 72    | 71  | 71  | 72    | 73    | 73    |
| Prices received (1910-14=100)                   | 681        | 685   | 636    | 661  | 633   | 623 | 626 | 634   | 640   | 645   |
| Prices paid, etc. (parity index) (1910-14=100)  | 1,287      | 1,298 | 1,317  | —    | 1,323 | —   | —   | 1,330 | —     | —     |
| Parity ratio (1910-14=100) (%) 2/               | 54         | 51    | 48     | —    | 48    | 47  | 47  | 48    | —     | —     |

1/ Fresh market for noncitrus, fresh market & processing for citrus. 2/ Ratio of index of prices received for all farm products to index of prices paid for commodities & services, interest, taxes, & wage rates. Ratio uses the most recent prices paid index. Prices paid data are quarterly & will be published in January, April, July, & October. R = revised P = preliminary. — = not available.

Information contact: Ann Duncan (202) 219-0313.



Table 5.—Prices Received by Farmers, U.S. Average

|                                   | Annual 1/ |        |        | 1992   |        |        |        | 1993   |        |        |
|-----------------------------------|-----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|                                   | 1990      | 1991   | 1992 P | Mar    | Oct    | Nov    | Dec    | Jan    | Feb R  | Mar P  |
| <b>CROPS</b>                      |           |        |        |        |        |        |        |        |        |        |
| All wheat (\$/bu.)                | 2.61      | 3.00   | 3.30   | 3.72   | 3.21   | 3.29   | 3.31   | 3.37   | 3.33   | 3.24   |
| Rice, rough (\$/cwt)              | 6.70      | 7.58   | 8.10   | 7.78   | 8.37   | 8.38   | 8.39   | 8.38   | 8.08   | 5.99   |
| Corn (\$/bu.)                     | 2.28      | 2.37   | 2.05   | 2.49   | 2.04   | 1.98   | 1.98   | 2.03   | 2.00   | 2.08   |
| Sorghum (\$/cwt)                  | 3.79      | 4.02   | 3.39   | 4.31   | 3.23   | 3.22   | 3.27   | 3.38   | 3.32   | 3.37   |
| All hay, baled (\$/ton)           | 80.80     | 71.00  | 74.00  | 69.90  | 70.50  | 74.10  | 73.80  | 75.10  | 77.70  | 78.90  |
| Soybeans (\$/bu.)                 | 5.74      | 5.60   | 5.40   | 5.67   | 5.28   | 5.38   | 5.46   | 5.58   | 5.56   | 5.59   |
| Cotton, upland (cts./lb.)         | 68.2      | 58.3   | —      | 50.3   | 52.7   | 51.0   | 54.2   | 52.7   | 62.9   | 5.59   |
| Potatoes (\$/cwt)                 | 6.08      | 4.95   | 5.28   | 4.67   | 4.68   | 4.88   | 5.01   | 5.24   | 5.25   | 5.94   |
| Lettuce (\$/cwt) 2/               | 11.50     | 11.40  | 12.40  | 12.00  | 13.40  | 9.50   | 16.90  | 10.90  | 19.00  | 17.00  |
| Tomatoes fresh (\$/cwt) 2/        | 27.40     | 31.80  | 36.20  | 80.70  | 59.60  | 39.70  | 39.50  | 38.30  | 21.80  | 19.30  |
| Onions (\$/cwt)                   | 10.50     | 12.50  | 12.80  | 21.10  | 12.20  | 12.60  | 15.20  | 17.00  | 14.10  | 15.90  |
| Dry edible beans (\$/cwt)         | 18.50     | 15.60  | 21.00  | 15.30  | 20.30  | 21.30  | 21.50  | 21.10  | 20.80  | 20.10  |
| Apples for fresh use (cts./lb.)   | 20.9      | 25.0   | —      | 24.2   | 22.4   | 19.9   | 20.0   | 19.2   | 17.8   | 15.2   |
| Pears for fresh use (\$/ton)      | 360.00    | 385.00 | 399.00 | 381.00 | 398.00 | 449.00 | 380.00 | 382.00 | 393.00 | 399.00 |
| Oranges, all uses (\$/box) 3/     | 6.16      | 6.78   | 5.83   | 7.39   | 1.79   | 3.80   | 2.90   | 2.66   | 2.39   | 2.11   |
| Grapefruit, all uses (\$/box) 3/  | 5.86      | 5.48   | 6.16   | 7.15   | 7.09   | 4.11   | 4.66   | 3.00   | 2.42   | 1.48   |
| <b>LIVESTOCK</b>                  |           |        |        |        |        |        |        |        |        |        |
| Beef cattle (\$/cwt)              | 74.80     | 72.90  | 71.50  | 72.80  | 71.80  | 70.20  | 70.80  | 74.20  | 75.80  | 76.90  |
| Calves (\$/cwt)                   | 96.50     | 99.90  | 89.60  | 94.10  | 86.00  | 88.50  | 87.00  | 93.20  | 95.90  | 98.30  |
| Hogs (\$/cwt)                     | 54.00     | 48.80  | 41.80  | 39.10  | 41.90  | 40.90  | 41.80  | 41.40  | 44.20  | 46.20  |
| Lambs (\$/cwt)                    | 58.00     | 52.50  | 60.70  | 63.40  | 55.40  | 58.20  | 65.20  | 67.00  | 72.70  | 76.90  |
| All milk, sold to plants (\$/cwt) | 13.70     | 12.20  | 13.10  | 12.50  | 13.40  | 13.10  | 12.80  | 12.50  | 12.30  | 12.10  |
| Milk, manuf. grade (\$/cwt)       | 12.34     | 11.05  | 11.88  | 11.10  | 12.20  | 12.00  | 11.50  | 11.10  | 10.90  | 10.90  |
| Broilers (cts./lb.)               | 32.4      | 31.0   | 31.7   | 2.97   | 32.9   | 33.2   | 31.3   | 31.5   | 31.8   | 32.4   |
| Eggs (cts./doz.) 4/               | 70.4      | 68.2   | 56.4   | 54.2   | 58.9   | 64.9   | 64.4   | 63.7   | 61.5   | 70.7   |
| Turkeys (cts./lb.)                | 38.4      | 37.7   | 37.4   | 37.0   | 38.6   | 39.0   | 39.2   | 35.9   | 34.8   | 37.2   |
| Wool (cts./lb.) 5/                | 80.0      | 55.0   | 55.0   | 73.0   | 69.5   | 61.7   | 48.8   | 43.3   | 43.7   | 45.6   |

1/ Season average price by crop year for crops. Calendar year average of monthly prices for livestock. 2/ Excludes Hawaii. 3/ Equivalent on-tree returns. 4/ Average of all eggs sold by producers including hatching eggs & eggs sold at retail. 5/ Average local market price, excluding incentive payments. P = preliminary. R = revised. — = not available.

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## Producer & Consumer Prices

Table 6.—Consumer Price Index for All Urban Consumers, U.S. Average (Not Seasonally Adjusted)

|                                    | Annual | 1992        |       |       |       |       |       | 1993  |       |       |
|------------------------------------|--------|-------------|-------|-------|-------|-------|-------|-------|-------|-------|
|                                    | 1992   | Mar         | Aug   | Sept  | Oct   | Nov   | Dec   | Jan   | Feb   | Mar   |
|                                    |        | 1982-84=100 |       |       |       |       |       |       |       |       |
| Consumer Price Index, all items    | 140.3  | 139.3       | 140.9 | 141.3 | 141.8 | 142.0 | 141.9 | 142.6 | 143.1 | 143.6 |
| Consumer Price Index, less food    | 140.8  | 139.5       | 141.4 | 141.8 | 142.4 | 142.7 | 142.5 | 143.1 | 143.7 | 144.2 |
| All food                           | 137.9  | 138.1       | 138.0 | 138.5 | 138.3 | 138.3 | 138.7 | 139.8 | 139.9 | 140.1 |
| Food away from home                | 140.7  | 140.1       | 141.0 | 141.2 | 141.3 | 141.5 | 141.6 | 142.0 | 142.2 | 142.4 |
| Food at home                       | 136.6  | 137.6       | 136.9 | 137.4 | 137.2 | 137.0 | 137.5 | 139.1 | 139.1 | 139.4 |
| Meats 1/                           | 130.7  | 131.1       | 130.8 | 130.9 | 131.1 | 131.2 | 131.1 | 132.3 | 132.1 | 133.1 |
| Beef & veal                        | 132.3  | 133.4       | 131.4 | 131.8 | 132.6 | 132.9 | 132.8 | 135.1 | 135.6 | 136.3 |
| Pork                               | 127.8  | 127.0       | 129.5 | 129.4 | 128.7 | 127.9 | 127.4 | 127.9 | 127.2 | 129.0 |
| Poultry                            | 131.4  | 128.2       | 133.7 | 134.0 | 133.3 | 133.6 | 133.7 | 134.6 | 133.1 | 135.7 |
| Fish                               | 151.7  | 152.8       | 151.6 | 151.2 | 151.4 | 151.2 | 152.0 | 157.2 | 157.5 | 157.8 |
| Eggs                               | 108.3  | 108.0       | 102.2 | 111.6 | 109.3 | 113.4 | 117.7 | 116.2 | 115.8 | 120.3 |
| Dairy products 2/                  | 128.5  | 127.8       | 129.2 | 129.7 | 130.1 | 129.4 | 129.1 | 129.5 | 128.8 | 128.8 |
| Fats & oils 3/                     | 129.6  | 129.8       | 129.5 | 129.9 | 129.9 | 128.5 | 128.4 | 130.2 | 130.7 | 130.2 |
| Fresh fruit                        | 184.2  | 188.7       | 181.4 | 189.2 | 182.1 | 181.4 | 181.8 | 191.0 | 187.0 | 184.4 |
| Processed fruit                    | 137.7  | 138.8       | 138.2 | 138.0 | 136.4 | 135.5 | 134.8 | 133.3 | 134.5 | 132.0 |
| Fresh vegetables                   | 157.9  | 172.7       | 153.8 | 152.8 | 155.2 | 158.4 | 166.1 | 172.4 | 171.1 | 173.7 |
| Potatoes                           | 141.5  | 132.1       | 164.7 | 153.1 | 143.0 | 136.0 | 137.2 | 139.7 | 138.9 | 142.4 |
| Processed vegetables               | 128.8  | 128.6       | 130.2 | 129.1 | 129.1 | 127.7 | 127.3 | 129.8 | 128.9 | 130.2 |
| Cereals & bakery products          | 151.5  | 149.7       | 153.1 | 152.6 | 152.8 | 152.7 | 153.3 | 153.4 | 154.9 | 154.6 |
| Sugar & sweets                     | 133.1  | 132.9       | 133.8 | 133.7 | 133.7 | 133.0 | 132.1 | 133.1 | 133.3 | 132.8 |
| Beverages, nonalcoholic            | 114.3  | 115.3       | 114.1 | 114.2 | 114.1 | 112.4 | 112.3 | 113.5 | 115.1 | 114.8 |
| Apparel                            |        |             |       |       |       |       |       |       |       |       |
| Apparel, commodities less footwear | 130.2  | 132.3       | 128.1 | 131.7 | 133.7 | 133.1 | 129.4 | 127.3 | 131.9 | 135.2 |
| Footwear                           | 125.0  | 124.6       | 124.9 | 126.3 | 127.1 | 126.0 | 125.1 | 124.4 | 125.2 | 126.3 |
| Tobacco & smoking products         | 219.8  | 213.5       | 221.5 | 224.0 | 225.6 | 225.0 | 228.9 | 234.6 | 235.6 | 236.3 |
| Beverages, alcoholic               | 147.3  | 146.7       | 147.8 | 148.0 | 148.2 | 148.2 | 148.1 | 148.7 | 149.1 | 149.4 |

1/ Beef, veal, lamb, pork, & processed meat. 2/ Includes butter. 3/ Excludes butter.

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Table 7.—Producer Price Indexes, U.S. Average (Not Seasonally Adjusted)

|                                    | Annual     |       |       | 1992  |       |       |       |       | 1993  |       |
|------------------------------------|------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
|                                    | 1990       | 1991  | 1992  | Feb   | Sept  | Oct R | Nov   | Dec   | Jan   | Feb   |
|                                    | 1982 = 100 |       |       |       |       |       |       |       |       |       |
| All commodities                    | 116.3      | 116.5 | 117.2 | 116.0 | 116.0 | 118.1 | 117.8 | 117.6 | 118.0 | 118.2 |
| Finished goods 1/                  | 119.2      | 121.7 | 123.2 | 122.1 | 123.3 | 124.3 | 123.9 | 123.8 | 124.0 | 124.3 |
| All foods 2/                       | 123.2      | 122.2 | 120.8 | 120.9 | 120.7 | 121.0 | 120.9 | 121.7 | 121.3 | 121.5 |
| Consumer foods                     | 124.4      | 124.1 | 123.2 | 123.4 | 123.3 | 123.6 | 123.3 | 124.1 | 123.8 | 124.0 |
| Fresh fruit & melons               | 118.1      | 129.9 | 83.8  | 90.0  | 73.4  | 79.3  | 91.1  | 84.1  | 79.3  | 77.7  |
| Fresh & dried vegetables           | 118.1      | 103.8 | 115.0 | 135.1 | 107.5 | 141.1 | 114.3 | 134.1 | 132.1 | 136.9 |
| Dried fruit                        | 106.7      | 111.8 | 114.4 | 115.0 | 113.9 | 114.7 | 113.7 | 114.9 | 116.2 | 115.7 |
| Canned fruit & juice               | 127.0      | 128.6 | 134.5 | 136.4 | 133.3 | 132.1 | 130.8 | 129.9 | 128.1 | 128.3 |
| Frozen fruit & juice               | 139.0      | 116.3 | 125.8 | 134.6 | 121.7 | 118.2 | 118.3 | 113.8 | 108.8 | 106.1 |
| Fresh veg. excl. potatoes          | 107.8      | 100.2 | 118.4 | 154.7 | 114.8 | 149.0 | 108.2 | 133.4 | 128.7 | 125.8 |
| Canned veg. & juices               | 116.7      | 112.9 | 109.6 | 109.7 | 109.2 | 109.1 | 110.0 | 110.5 | 109.9 | 110.2 |
| Frozen vegetables                  | 118.4      | 117.6 | 116.4 | 116.1 | 116.7 | 116.3 | 117.6 | 118.2 | 118.2 | 118.2 |
| Potatoes                           | 157.3      | 125.7 | 118.3 | 92.8  | 116.1 | 107.3 | 112.9 | 108.4 | 120.2 | 119.1 |
| Eggs for fresh use                 | 3/         | 3/    | 78.6  | 79.1  | 85.8  | 78.1  | 91.9  | 89.9  | 87.1  | 87.9  |
| Bakery products                    | 141.0      | 146.6 | 152.5 | 150.0 | 153.4 | 154.1 | 153.8 | 154.7 | 155.5 | 155.7 |
| Meats                              | 117.0      | 113.5 | 106.7 | 105.6 | 106.6 | 106.7 | 105.3 | 108.4 | 107.9 | 108.5 |
| Beef & veal                        | 116.0      | 112.2 | 109.7 | 110.0 | 107.8 | 109.0 | 108.7 | 114.8 | 113.4 | 114.0 |
| Pork                               | 119.8      | 113.4 | 98.5  | 94.5  | 101.4 | 99.9  | 95.8  | 97.0  | 97.0  | 97.7  |
| Processed poultry                  | 113.6      | 109.9 | 109.1 | 104.7 | 111.1 | 111.8 | 111.3 | 109.2 | 108.3 | 108.5 |
| Fish                               | 147.2      | 149.5 | 153.0 | 158.8 | 150.0 | 140.2 | 139.8 | 147.5 | 148.7 | 149.8 |
| Dairy products                     | 117.2      | 114.6 | 118.0 | 116.0 | 120.0 | 119.4 | 118.8 | 117.3 | 116.2 | 115.2 |
| Processed fruits & vegetables      | 124.7      | 119.6 | 120.8 | 122.4 | 119.8 | 119.1 | 119.0 | 118.8 | 117.5 | 117.4 |
| Shortening & cooking oil           | 123.2      | 116.5 | 114.9 | 113.4 | 113.6 | 113.3 | 115.6 | 116.5 | 118.5 | 116.6 |
| Soft drinks                        | 122.3      | 125.5 | 125.7 | 126.5 | 125.3 | 125.1 | 125.9 | 126.1 | 126.7 | 127.5 |
| Consumer finished goods less foods | 115.3      | 118.7 | 120.8 | 118.8 | 121.4 | 122.3 | 121.7 | 121.1 | 121.4 | 121.8 |
| Beverages, alcoholic               | 117.2      | 123.7 | 126.1 | 126.1 | 125.7 | 125.5 | 125.6 | 125.4 | 125.8 | 125.6 |
| Apparel                            | 117.5      | 119.6 | 122.2 | 121.9 | 122.7 | 122.9 | 122.9 | 123.0 | 123.2 | 123.3 |
| Footwear                           | 125.6      | 128.6 | 131.9 | 131.8 | 132.8 | 132.4 | 132.2 | 133.2 | 133.2 | 133.8 |
| Tobacco products                   | 221.4      | 249.7 | 275.3 | 268.2 | 274.1 | 274.2 | 276.6 | 285.1 | 291.9 | 292.2 |
| Intermediate materials 4/          | 114.5      | 114.4 | 114.7 | 113.5 | 115.8 | 115.4 | 115.1 | 114.9 | 115.3 | 115.5 |
| Materials for food manufacturing   | 117.9      | 115.3 | 113.9 | 113.5 | 114.5 | 112.9 | 112.8 | 113.3 | 113.2 | 112.6 |
| Flour                              | 103.6      | 96.8  | 109.3 | 118.4 | 106.2 | 106.5 | 107.5 | 105.4 | 109.7 | 110.0 |
| Refined sugar 5/                   | 122.7      | 121.6 | 120.0 | 120.1 | 119.6 | 119.2 | 119.8 | 119.8 | 118.2 | 118.5 |
| Crude vegetable oils               | 115.8      | 103.0 | 97.1  | 96.1  | 93.2  | 91.2  | 96.1  | 101.9 | 104.0 | 101.2 |
| Crude materials 6/                 | 108.9      | 101.2 | 100.3 | 98.6  | 102.4 | 101.8 | 101.5 | 100.5 | 101.4 | 101.1 |
| Foodstuffs & feedstuffs            | 113.1      | 105.5 | 105.1 | 106.0 | 102.9 | 103.5 | 102.8 | 104.4 | 105.2 | 105.6 |
| Fruits & vegetables & nuts 7/      | 117.5      | 114.7 | 96.8  | 108.9 | 89.3  | 105.2 | 101.9 | 106.0 | 103.4 | 104.8 |
| Grains                             | 97.4       | 92.0  | 97.3  | 106.2 | 90.6  | 87.8  | 95.8  | 89.2  | 89.9  | 88.1  |
| Livestock                          | 115.6      | 107.9 | 104.7 | 106.0 | 103.4 | 104.2 | 101.8 | 106.3 | 108.3 | 110.0 |
| Poultry, live                      | 118.8      | 111.2 | 112.6 | 102.8 | 111.8 | 119.3 | 121.7 | 108.9 | 112.0 | 110.4 |
| Fibers, plant & animal             | 117.8      | 115.1 | 89.8  | 83.5  | 93.8  | 82.8  | 83.2  | 87.3  | 89.5  | 89.5  |
| Fluid milk                         | 100.8      | 89.5  | 98.3  | 93.8  | 99.5  | 98.1  | 96.9  | 93.9  | 91.0  | 89.1  |
| Oilseeds                           | 112.1      | 108.4 | 107.5 | 105.2 | 105.1 | 101.2 | 104.0 | 107.1 | 108.9 | 106.7 |
| Tobacco, leaf                      | 95.8       | 101.1 | 101.0 | 102.2 | 106.1 | 105.5 | 106.1 | 106.1 | 104.8 | 110.0 |
| Sugar, raw cane                    | 119.2      | 113.7 | 112.1 | 112.4 | 112.7 | 113.6 | 112.7 | 111.0 | 109.3 | 109.5 |

1/ Commodities ready for sale to ultimate consumer. 2/ Includes all raw, intermediate, & processed foods (excludes soft drinks, alcoholic beverages, & manufactured animal feeds). 3/ New index beginning Dec. 1991. 4/ Commodities requiring further processing to become finished goods. 5/ All types & sizes of refined sugar. 6/ Products entering market for the first time that have not been manufactured at that point. 7/ Fresh & dried. R = revised.

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## Farm-Retail Price Spreads

Table 8.—Farm-Retail Price Spreads

|  | Annual |       |       | 1992  |       |       |       |       | 1993  |       |
|--|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
|  | 1990   | 1991  | 1992  | Feb   | Sept  | Oct   | Nov   | Dec   | Jan   | Feb   |
| <b>Market basket 1/</b>                  |        |       |       |       |       |       |       |       |       |       |
| Retail cost (1982-84=100)                | 133.5  | 137.4 | 138.4 | 138.0 | 139.1 | 138.9 | 138.9 | 139.5 | 141.0 | 140.8 |
| Farm value (1982-84=100)                 | 113.1  | 106.1 | 103.4 | 102.1 | 104.1 | 104.5 | 103.5 | 103.8 | 104.2 | 104.0 |
| Farm-retail spread (1982-84=100)         | 144.5  | 154.2 | 157.3 | 157.3 | 157.9 | 157.5 | 158.0 | 158.9 | 180.8 | 180.4 |
| Farm value-retail cost (%)               | 29.7   | 27.0  | 28.2  | 25.9  | 28.2  | 28.3  | 28.1  | 28.0  | 25.9  | 25.9  |
| <b>Meat products</b>                     |        |       |       |       |       |       |       |       |       |       |
| Retail cost (1982-84=100)                | 128.5  | 132.5 | 130.7 | 130.3 | 130.9 | 131.1 | 131.2 | 131.1 | 132.3 | 132.1 |
| Farm value (1982-84=100)                 | 116.8  | 110.0 | 104.5 | 101.3 | 104.8 | 104.2 | 103.5 | 105.5 | 107.1 | 109.5 |
| Farm-retail spread (1982-84=100)         | 140.4  | 155.6 | 157.5 | 160.1 | 157.7 | 158.7 | 159.8 | 157.4 | 158.2 | 155.3 |
| Farm value-retail cost (%)               | 46.0   | 42.0  | 40.5  | 39.4  | 40.6  | 40.3  | 40.0  | 40.8  | 41.0  | 42.0  |
| <b>Dairy products</b>                    |        |       |       |       |       |       |       |       |       |       |
| Retail cost (1982-84=100)                | 126.5  | 125.1 | 128.5 | 128.1 | 129.7 | 130.1 | 129.4 | 129.1 | 129.5 | 128.8 |
| Farm value (1982-84=100)                 | 101.7  | 90.0  | 95.9  | 95.4  | 98.6  | 97.4  | 95.0  | 94.5  | 92.6  | 90.3  |
| Farm-retail spread (1982-84=100)         | 149.6  | 157.5 | 158.6 | 158.2 | 158.3 | 160.2 | 161.1 | 161.0 | 163.5 | 164.3 |
| Farm value-retail cost (%)               | 38.5   | 34.5  | 35.8  | 35.7  | 36.5  | 35.9  | 35.2  | 35.1  | 34.3  | 33.6  |
| <b>Poultry</b>                           |        |       |       |       |       |       |       |       |       |       |
| Retail cost (1982-84=100)                | 132.5  | 131.5 | 131.4 | 128.1 | 134.0 | 133.3 | 133.8 | 133.7 | 134.6 | 133.1 |
| Farm value (1982-84=100)                 | 107.6  | 102.5 | 104.0 | 98.1  | 104.1 | 107.9 | 108.8 | 103.8 | 102.7 | 103.0 |
| Farm-retail spread (1982-84=100)         | 181.1  | 184.9 | 183.0 | 182.6 | 168.4 | 162.8 | 162.1 | 168.1 | 171.3 | 167.7 |
| Farm value-retail cost (%)               | 43.5   | 41.7  | 42.4  | 41.0  | 41.6  | 43.3  | 43.8  | 41.6  | 40.9  | 41.4  |
| <b>Eggs</b>                              |        |       |       |       |       |       |       |       |       |       |
| Retail cost (1982-84=100)                | 124.1  | 121.2 | 108.3 | 110.7 | 111.6 | 109.3 | 113.4 | 117.7 | 116.2 | 115.6 |
| Farm value (1982-84=100)                 | 108.0  | 100.9 | 77.8  | 74.4  | 84.1  | 78.2  | 94.7  | 95.4  | 92.8  | 88.3  |
| Farm-retail spread (1982-84=100)         | 153.2  | 157.6 | 163.2 | 175.8 | 161.1 | 165.2 | 147.0 | 157.8 | 158.6 | 164.6 |
| Farm value-retail cost (%)               | 55.9   | 53.5  | 48.1  | 43.2  | 48.4  | 46.0  | 53.7  | 52.1  | 51.2  | 49.1  |
| <b>Cereal &amp; bakery products</b>      |        |       |       |       |       |       |       |       |       |       |
| Retail cost (1982-84=100)                | 140.0  | 145.8 | 151.5 | 149.3 | 152.6 | 152.8 | 152.7 | 153.3 | 153.4 | 154.9 |
| Farm value (1982-84=100)                 | 90.5   | 85.3  | 94.7  | 104.2 | 89.9  | 89.7  | 90.8  | 91.2  | 91.6  | 91.3  |
| Farm-retail spread (1982-84=100)         | 146.9  | 154.3 | 159.4 | 155.6 | 161.3 | 161.6 | 161.3 | 162.0 | 162.0 | 163.8 |
| Farm value-retail cost (%)               | 7.9    | 7.2   | 7.7   | 8.5   | 7.2   | 7.2   | 7.3   | 7.3   | 7.3   | 7.2   |
| <b>Fresh fruits</b>                      |        |       |       |       |       |       |       |       |       |       |
| Retail cost (1982-84=100)                | 174.6  | 200.1 | 189.6 | 185.6 | 195.3 | 188.0 | 188.3 | 189.6 | 199.0 | 191.6 |
| Farm value (1982-84=100)                 | 128.3  | 174.4 | 122.5 | 123.6 | 127.6 | 114.7 | 122.1 | 127.1 | 132.6 | 132.2 |
| Farm-retail spread (1982-84=100)         | 185.9  | 211.9 | 220.8 | 215.7 | 226.6 | 221.8 | 218.9 | 218.4 | 229.6 | 219.0 |
| Farm value-retail cost (%)               | 23.2   | 27.5  | 20.4  | 20.9  | 20.6  | 19.3  | 20.5  | 21.2  | 21.0  | 21.8  |
| <b>Fresh vegetables</b>                  |        |       |       |       |       |       |       |       |       |       |
| Retail cost (1982-84=100)                | 151.1  | 154.4 | 157.9 | 163.5 | 152.8 | 155.2 | 158.4 | 166.1 | 172.4 | 171.1 |
| Farm value (1982-84=100)                 | 124.4  | 110.8 | 121.6 | 141.2 | 117.5 | 141.0 | 115.0 | 124.0 | 132.6 | 129.4 |
| Farm-retail spread (1982-84=100)         | 164.9  | 176.8 | 176.8 | 175.0 | 170.9 | 162.5 | 180.7 | 187.7 | 192.9 | 192.5 |
| Farm value-retail cost (%)               | 28.0   | 24.4  | 26.1  | 29.3  | 26.1  | 30.8  | 24.7  | 25.4  | 26.1  | 25.7  |
| <b>Processed fruits &amp; vegetables</b> |        |       |       |       |       |       |       |       |       |       |
| Retail cost (1982-84=100)                | 132.7  | 130.2 | 133.7 | 134.3 | 134.0 | 133.1 | 132.0 | 131.4 | 131.6 | 131.9 |
| Farm value (1982-84=100)                 | 144.0  | 120.6 | 129.0 | 132.2 | 128.9 | 128.3 | 125.9 | 111.2 | 110.0 | 106.9 |
| Farm-retail spread (1982-84=100)         | 129.1  | 133.2 | 135.2 | 135.0 | 135.6 | 134.8 | 133.9 | 137.7 | 138.3 | 139.7 |
| Farm value-retail cost (%)               | 25.8   | 22.0  | 22.9  | 23.4  | 22.9  | 22.9  | 22.7  | 20.1  | 19.9  | 19.3  |
| <b>Fats &amp; oils</b>                   |        |       |       |       |       |       |       |       |       |       |
| Retail cost (1982-84=100)                | 126.3  | 131.7 | 129.8 | 131.3 | 129.9 | 129.9 | 128.5 | 128.4 | 130.2 | 130.7 |
| Farm value (1982-84=100)                 | 107.1  | 98.0  | 93.2  | 89.2  | 89.1  | 90.0  | 98.4  | 98.2  | 102.0 | 99.7  |
| Farm-retail spread (1982-84=100)         | 133.4  | 144.2 | 143.3 | 146.8 | 144.9 | 144.6 | 139.8 | 139.5 | 140.6 | 142.1 |
| Farm value-retail cost (%)               | 22.8   | 20.0  | 19.3  | 18.3  | 18.4  | 18.6  | 20.6  | 20.6  | 21.1  | 20.5  |
|  |        |       |       |       |       |       |       |       |       |       |
|  | Annual |       |       | 1992  |       |       |       | 1993  |       |       |
|  | 1990   | 1991  | 1992  | Mar   | Oct   | Nov   | Dec   | Jan   | Feb   | Mar   |
| <b>Beef, Choice</b>                      |        |       |       |       |       |       |       |       |       |       |
| Retail price 2/ (cts./lb.)               | 281.0  | 288.3 | 284.8 | 285.6 | 285.8 | 287.1 | 287.3 | 288.4 | 292.5 | 295.5 |
| Wholesale value 3/ (cts.)                | 189.6  | 182.5 | 179.8 | 183.3 | 177.5 | 177.1 | 184.2 | 188.5 | 187.8 | 191.7 |
| Net farm value 4/ (cts.)                 | 168.4  | 160.2 | 161.8 | 168.5 | 160.1 | 159.5 | 165.1 | 170.2 | 172.7 | 178.7 |
| Farm-retail spread (cts.)                | 112.6  | 128.1 | 122.8 | 117.1 | 125.5 | 127.6 | 122.2 | 118.2 | 119.8 | 116.8 |
| Wholesale-retail 5/ (cts.)               | 91.4   | 105.8 | 105.0 | 102.3 | 108.1 | 110.0 | 103.1 | 99.9  | 104.7 | 103.8 |
| Farm-wholesale 6/ (cts.)                 | 21.2   | 22.3  | 17.8  | 14.8  | 17.4  | 17.8  | 19.1  | 18.3  | 15.1  | 13.0  |
| Farm value-retail price (%)              | 60     | 56    | 57    | 59    | 56    | 56    | 57    | 59    | 59    | 60.0  |
| <b>Pork</b>                              |        |       |       |       |       |       |       |       |       |       |
| Retail price 2/ (cts./lb.)               | 212.6  | 211.9 | 198.0 | 198.2 | 198.4 | 196.4 | 196.3 | 196.0 | 193.9 | 193.9 |
| Wholesale value 3/ (cts.)                | 118.3  | 108.9 | 98.9  | 95.6  | 98.8  | 96.9  | 98.8  | 95.0  | 99.0  | 102.8 |
| Net farm value 4/ (cts.)                 | 87.2   | 78.4  | 67.8  | 82.4  | 67.1  | 66.0  | 66.6  | 66.0  | 70.8  | 74.6  |
| Farm-retail spread (cts.)                | 125.4  | 133.5 | 130.2 | 125.8 | 131.3 | 130.4 | 129.7 | 130.0 | 123.1 | 119.3 |
| Wholesale-retail 5/ (cts.)               | 94.3   | 103.0 | 99.1  | 102.6 | 99.6  | 99.5  | 97.5  | 101.0 | 94.9  | 91.3  |
| Farm-wholesale 6/ (cts.)                 | 31.1   | 30.5  | 31.1  | 33.2  | 31.7  | 30.9  | 32.2  | 29.0  | 28.2  | 28.0  |
| Farm value-retail price (%)              | 41     | 37    | 34    | 31    | 34    | 34    | 34    | 34    | 37    | 38    |

1/ Retail costs are based on CPI-U of retail prices for domestically produced farm foods, published monthly by BLS. The farm value is the payment for the quantity of farm equivalent to the retail unit, less allowance for byproduct. Farm values are based on prices at first point of sale & may include marketing charges such as grading & packing for some commodities. The farm-retail spread, the difference between the retail price & the farm value, represents charges for assembling, processing, transporting, distributing. 2/ Weighted average price of retail cuts from pork & choice yield grade 3 beef. Prices from BLS. 3/ Value of wholesale (boxed beef) & wholesale cuts (pork) equivalent to 1 lb. of retail cuts adjusted for transportation costs & byproduct values. 4/ Market value to producer for live animal equivalent to 1 lb. of retail cuts, minus value of byproducts. 5/ Charges for retailing & other marketing services such as wholesaling, & in-city transportation. 6/ Charges for livestock marketing, processing, & transportation.

Information contacts: Denis Dunham (202) 219-0870, Larry Duewer (202) 219-0712.

Table 9.—Price Indexes of Food Marketing Costs

(See the March 1993 Issue.)

Information contact: Denis Dunham (202) 219-0870.

## Livestock &amp; Products

Table 10.—U.S. Meat Supply &amp; Use

|                    | Beg.<br>stocks | Produc-<br>tion 1/ | Imports | Total<br>supply | Exports | Ending<br>stocks | Consumption |                  | Primary<br>market<br>price 3/ |
|--------------------|----------------|--------------------|---------|-----------------|---------|------------------|-------------|------------------|-------------------------------|
|                    |                |                    |         |                 |         |                  | Total       | Per<br>capita 2/ |                               |
| Million pounds 4/  |                |                    |         |                 |         |                  | Pounds      |                  |                               |
| Beef               |                |                    |         |                 |         |                  |             |                  |                               |
| 1990               | 335            | 22,743             | 2,356   | 25,434          | 1,006   | 397              | 24,031      | 67.6             | 78.55                         |
| 1991               | 397            | 22,917             | 2,406   | 25,720          | 1,188   | 419              | 24,113      | 66.8             | 74.28                         |
| 1992               | 419            | 23,086             | 2,440   | 25,945          | 1,324   | 360              | 24,261      | 66.5             | 75.36                         |
| 1993 F             | 360            | 23,193             | 2,335   | 25,888          | 1,380   | 350              | 24,158      | 65.5             | 74-78                         |
| Pork               |                |                    |         |                 |         |                  |             |                  |                               |
| 1990               | 313            | 15,354             | 898     | 16,565          | 238     | 296              | 16,030      | 49.8             | 55.32                         |
| 1991               | 296            | 15,999             | 775     | 17,070          | 283     | 393              | 16,394      | 50.3             | 49.69                         |
| 1992               | 388            | 17,234             | 645     | 18,267          | 407     | 385              | 17,476      | 53.1             | 43.03                         |
| 1993 F             | 385            | 17,419             | 670     | 18,474          | 445     | 375              | 17,654      | 53.1             | 43-47                         |
| Veal 5/            |                |                    |         |                 |         |                  |             |                  |                               |
| 1990               | 4              | 327                | 0       | 331             | 0       | 6                | 325         | 1.1              | 96.51                         |
| 1991               | 6              | 306                | 0       | 312             | 0       | 7                | 305         | 1.0              | 89.94                         |
| 1992               | 7              | 310                | 0       | 317             | 0       | 5                | 312         | 1.0              | 89.38                         |
| 1993 F             | 5              | 293                | 0       | 298             | 0       | 4                | 294         | 0.9              | 88-92                         |
| Lamb & mutton      |                |                    |         |                 |         |                  |             |                  |                               |
| 1990               | 8              | 363                | 59      | 430             | 3       | 6                | 419         | 1.5              | 55.54                         |
| 1991               | 8              | 363                | 60      | 431             | 3       | 6                | 422         | 1.5              | 53.21                         |
| 1992               | 6              | 348                | 66      | 420             | 3       | 8                | 409         | 1.4              | 61.00                         |
| 1993 F             | 8              | 336                | 65      | 409             | 2       | 9                | 398         | 1.4              | 63-67                         |
| Total red meat     |                |                    |         |                 |         |                  |             |                  |                               |
| 1990               | 660            | 38,787             | 3,313   | 42,760          | 1,247   | 707              | 40,806      | 120.1            | —                             |
| 1991               | 707            | 39,585             | 3,241   | 43,533          | 1,474   | 820              | 41,239      | 119.6            | —                             |
| 1992               | 820            | 40,978             | 3,151   | 44,949          | 1,734   | 758              | 42,457      | 122.0            | —                             |
| 1993 F             | 758            | 41,241             | 3,070   | 45,069          | 1,827   | 738              | 42,504      | 120.9            | —                             |
| Broilers           |                |                    |         |                 |         |                  |             |                  |                               |
| 1990               | 38             | 18,430             | 0       | 18,468          | 1,143   | 26               | 17,299      | 61.1             | 54.8                          |
| 1991               | 26             | 19,591             | 0       | 19,617          | 1,261   | 36               | 18,320      | 63.9             | 52.0                          |
| 1992               | 36             | 20,907             | 0       | 20,943          | 1,489   | 33               | 19,421      | 67.1             | 52.6                          |
| 1993 F             | 33             | 21,664             | 0       | 21,697          | 1,580   | 33               | 20,084      | 68.6             | 51-55                         |
| Mature chicken     |                |                    |         |                 |         |                  |             |                  |                               |
| 1990               | 189            | 523                | 0       | 713             | 25      | 224              | 464         | 1.9              | —                             |
| 1991               | 224            | 508                | 0       | 732             | 28      | 274              | 429         | 1.7              | —                             |
| 1992               | 274            | 519                | 0       | 793             | 41      | 345              | 407         | 1.6              | —                             |
| 1993 F             | 345            | 517                | 0       | 862             | 37      | 330              | 495         | 1.9              | —                             |
| Turkeys            |                |                    |         |                 |         |                  |             |                  |                               |
| 1990               | 236            | 4,514              | 0       | 4,750           | 54      | 308              | 4,390       | 17.6             | 63.2                          |
| 1991               | 308            | 4,603              | 0       | 4,909           | 103     | 264              | 4,541       | 16.0             | 61.3                          |
| 1992               | 264            | 4,778              | 0       | 5,042           | 171     | 272              | 4,599       | 18.0             | 59.9                          |
| 1993 F             | 272            | 4,848              | 0       | 5,120           | 160     | 275              | 4,665       | 18.1             | 69-63                         |
| Total poultry      |                |                    |         |                 |         |                  |             |                  |                               |
| 1990               | 463            | 23,468             | 0       | 23,931          | 1,222   | 557              | 22,152      | 80.5             | —                             |
| 1991               | 557            | 24,701             | 0       | 25,258          | 1,392   | 575              | 23,291      | 83.6             | —                             |
| 1992               | 575            | 26,203             | 0       | 26,778          | 1,701   | 650              | 24,428      | 86.7             | —                             |
| 1993 F             | 650            | 27,029             | 0       | 27,578          | 1,797   | 638              | 25,243      | 88.6             | —                             |
| Red meat & poultry |                |                    |         |                 |         |                  |             |                  |                               |
| 1990               | 1,123          | 62,255             | 3,313   | 66,691          | 2,469   | 1,264            | 62,958      | 200.6            | —                             |
| 1991               | 1,264          | 64,286             | 3,241   | 68,791          | 2,867   | 1,395            | 64,530      | 203.3            | —                             |
| 1992               | 1,395          | 67,151             | 3,151   | 71,727          | 3,435   | 1,408            | 66,684      | 208.7            | —                             |
| 1993 F             | 1,408          | 69,079             | 3,070   | 72,747          | 3,624   | 1,376            | 67,747      | 209.5            | —                             |

1/ Total including farm production for red meats & federally inspected plus nonfederally inspected for poultry. 2/ Retail weight basis. (The beef carcass-to-retail conversion factor was 70.5). 3/ Dollars per cwt for red meat; cents per pound for poultry. Beef: Medium # 1, Nebraska Direct 1,100-1,300 lb.; pork: barrows & gilts, Iowa, Southern Minnesota; veal: farm price of calves; lamb & mutton: Choice slaughter lambs, San Angelo; broilers: wholesale 12-city average; turkeys: wholesale NY 8-16 lb. young hens. 4/ Carcass weight for red meats & certified ready-to-cook for poultry. 5/ Beginning 1989 veal trade no longer reported separately. F = forecast. — = not available.

Information contacts: Polly Cochran or Maxine Davis (202) 219-0767.



Table 11.—U.S. Egg Supply &amp; Use

|               | Beg.<br>stocks | Pro-<br>duc-<br>tion | Im-<br>ports | Total<br>supply | Ex-<br>ports | Hatch-<br>ing<br>use | Ending<br>stocks | Consumption |               | Wholesale<br>price* |
|---------------|----------------|----------------------|--------------|-----------------|--------------|----------------------|------------------|-------------|---------------|---------------------|
|               |                |                      |              |                 |              |                      |                  | Total       | Per<br>capita |                     |
|               |                |                      |              |                 |              |                      |                  |             |               |                     |
| Million dozen |                |                      |              |                 |              |                      |                  |             |               |                     |
| 1987          | 10.4           | 5,888.2              | 5.6          | 5,884.2         | 111.2        | 599.1                | 14.4             | 5,159.5     | 254.9         | 61.6                |
| 1988          | 14.4           | 5,784.2              | 5.3          | 5,803.9         | 141.8        | 605.9                | 15.2             | 5,041.0     | 246.9         | 62.1                |
| 1989          | 15.2           | 5,598.2              | 25.2         | 5,638.5         | 91.6         | 643.9                | 10.7             | 4,892.4     | 237.3         | 81.9                |
| 1990          | 10.7           | 5,665.6              | 9.1          | 5,685.3         | 100.5        | 678.5                | 11.6             | 4,894.7     | 235.0         | 62.2                |
| 1991          | 11.6           | 5,779.3              | 2.3          | 5,793.3         | 154.3        | 708.1                | 13.0             | 4,917.9     | 233.5         | 77.5                |
| 1992          | 13.0           | 5,882.7              | 4.3          | 5,899.9         | 157.0        | 726.6                | 13.5             | 5,002.8     | 235.0         | 65.4                |
| 1993          | 13.5           | 5,925.0              | 4.0          | 5,942.5         | 160.0        | 750.0                | 12.0             | 5,020.5     | 233.4         | 70-78               |

\* Cartoned grade A large eggs, New York. F = forecast.

Information contact: Maxine Davis (202) 219-0767.

Table 12.—U.S. Milk Supply & Use<sup>1/</sup>

|        | Production | Farm use | Commercial                     |            |         | Total commercial supply | CCC net removals | Commercial    |               | All milk price 1/ | CCC net removals  |                       |
|--------|------------|----------|--------------------------------|------------|---------|-------------------------|------------------|---------------|---------------|-------------------|-------------------|-----------------------|
|        |            |          | Farm marketings                | Beg. stock | Imports |                         |                  | Ending stocks | Disappearance |                   | Skim solids basis | Total solids basis 2/ |
|        |            |          | Billion pounds (milkfat basis) |            |         |                         |                  |               |               |                   |                   | \$/cwt                |
| 1985   | 143.0      | 2.5      | 140.8                          | 4.8        | 2.8     | 148.2                   | 13.3             | 4.5           | 130.4         | 12.76             | 17.2              | 15.6                  |
| 1986   | 143.1      | 2.4      | 140.7                          | 4.5        | 2.7     | 147.9                   | 10.8             | 4.1           | 133.0         | 12.81             | 14.3              | 12.9                  |
| 1987   | 142.7      | 2.3      | 140.5                          | 4.1        | 2.5     | 147.1                   | 8.8              | 4.6           | 135.7         | 12.54             | 9.3               | 8.3                   |
| 1988   | 146.2      | 2.2      | 142.9                          | 4.6        | 2.4     | 149.9                   | 9.1              | 4.3           | 136.5         | 12.28             | 5.5               | 6.9                   |
| 1989   | 144.2      | 2.1      | 142.2                          | 4.3        | 2.5     | 149.0                   | 9.4              | 4.1           | 135.4         | 13.56             | 0.4               | 4.0                   |
| 1990   | 148.3      | 2.0      | 146.3                          | 4.1        | 2.7     | 153.1                   | 9.0              | 5.1           | 138.9         | 13.88             | 1.6               | 4.6                   |
| 1991   | 148.5      | 2.0      | 146.5                          | 5.1        | 2.6     | 154.3                   | 10.4             | 4.5           | 139.4         | 12.24             | 3.9               | 6.5                   |
| 1992   | 151.7      | 2.0      | 149.7                          | 4.5        | 2.5     | 156.7                   | 10.0             | 4.7           | 142.0         | 13.10             | 1.7               | 5.0                   |
| 1993 F | 151.4      | 2.0      | 149.4                          | 4.7        | 2.6     | 156.6                   | 7.3              | 4.5           | 144.8         | 12.85             | 3.0               | 4.8                   |

<sup>1/</sup> Delivered to plants & dealers; does not reflect deductions. <sup>2/</sup> Arbitrarily weighted average of milkfat basis (40 percent) & skim solids basis (60 percent). F = forecast.

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Table 13.—Poultry &amp; Eggs

|   | Annual   |          |          | 1992    |         |         |         |         | 1993    |         |
|---|----------|----------|----------|---------|---------|---------|---------|---------|---------|---------|
|   | 1990     | 1991     | 1992     | Feb     | Sept    | Oct     | Nov     | Dec     | Jan     | Feb     |
| <b>Broilers</b>   |          |          |          |         |         |         |         |         |         |         |
| Federally inspected slaughter, certified (mil. lb.)               | 18,553.9 | 19,727.7 | 21,052.4 | 1,580.7 | 1,803.5 | 1,834.0 | 1,595.0 | 1,817.8 | 1,802.8 | 1,655.3 |
| Wholesale price, 12-city (cts./lb.)                               | 54.6     | 52.0     | 52.6     | 50.3    | 51.3    | 53.7    | 55.0    | 51.2    | 52.1    | 53.0    |
| Price of grower feed (\$/ton)                                     | 218      | 208      | 208      | 206     | 212     | 206     | 201     | 202     | 203     | 205     |
| Broiler-feed price ratio <sup>1/</sup>                            | 3.0      | 3.0      | 3.1      | 2.9     | 3.0     | 3.2     | 3.3     | 3.1     | 3.1     | 3.1     |
| Stocks beginning of period (mil. lb.)                             | 38.3     | 26.1     | 36.1     | 39.3    | 36.0    | 31.1    | 28.8    | 29.0    | 32.8    | 31.6    |
| Broiler-type chicks hatched (mil.) <sup>2/</sup>                  | 6,324.4  | 6,616.5  | 6,830.9  | 533.6   | 554.8   | 547.0   | 526.4   | 588.3   | 587.9   | 536.4   |
| <b>Turkeys</b>  |          |          |          |         |         |         |         |         |         |         |
| Federally inspected slaughter, certified (mil. lb.)               | 4,660.7  | 4,851.9  | 4,828.9  | 331.7   | 431.3   | 467.6   | 423.0   | 393.1   | 354.1   | 318.8   |
| Wholesale price, Eastern U.S., 8-16 lb. young hens (cts./lb.)     | 63.2     | 61.2     | 59.9     | 55.0    | 61.0    | 63.9    | 65.6    | 65.1    | 58.1    | 56.8    |
| Price of turkey grower feed (\$/ton)                              | 236      | 230      | 242      | 235     | 247     | 241     | 244     | 245     | 239     | 240     |
| Turkey-feed price ratio <sup>1/</sup>                             | 3.2      | 3.3      | 3.1      | 3.0     | 3.0     | 3.2     | 3.2     | 3.2     | 3.0     | 2.9     |
| Stocks beginning of period (mil. lb.)                             | 235.9    | 306.4    | 284.1    | 325.5   | 684.2   | 734.4   | 714.7   | 320.5   | 271.7   | 314.7   |
| Poult placed in U.S. (mil.)                                       | 304.9    | 308.1    | 307.8    | 25.2    | 21.6    | 21.9    | 22.1    | 24.0    | 24.7    | 25.3    |
| <b>Eggs</b>   |          |          |          |         |         |         |         |         |         |         |
| Farm production (mil.)  | 67,987   | 69,352   | 70,592   | 5,581   | 5,748   | 6,010   | 5,904   | 6,099   | 6,020   | 5,421   |
| Average number of layers (mil.)                                   | 270      | 276      | 278      | 279     | 276     | 279     | 281     | 281     | 282     | 262     |
| Rate of lay (eggs per layer on farms)                             | 251.7    | 252.4    | 253.9    | 19.9    | 20.8    | 21.5    | 21.0    | 21.7    | 21.3    | 19.2    |
| Cartoned price, New York, grade A large (cts./doz.) <sup>3/</sup> | 82.2     | 77.5     | 85.4     | 81.7    | 71      | 85.3    | 75.3    | 73.6    | 71.7    | 69.9    |
| Price of laying feed (\$/ton)                                     | 200      | 192      | 199      | 201     | 202     | 196     | 197     | 195     | 199     | 198     |
| Egg-feed price ratio <sup>1/</sup>                                | 7.0      | 6.8      | 5.7      | 5.4     | 5.9     | 5.8     | 6.6     | 6.6     | 6.4     | 6.2     |
| <b>Stocks, first of month</b>                                     |          |          |          |         |         |         |         |         |         |         |
| Shell (mil. doz.)   | 0.36     | 0.45     | 0.63     | 0.6     | 0.69    | 0.68    | 0.51    | 0.45    | 0.45    | 0.38    |
| Frozen (mil. doz.)  | 10.3     | 11.2     | 12.3     | 15.2    | 15.3    | 15.2    | 16.5    | 14.2    | 13.0    | 12.7    |
| <b>Replacement chicks hatched (mil.)</b>                          | 398      | 420      | 386      | 32.0    | 28.0    | 32.0    | 26.9    | 29.5    | 33.4    | 33.7    |

<sup>1/</sup> Pounds of feed equal in value to 1 dozen eggs or 1 lb. of broiler or turkey liveweight. <sup>2/</sup> Placement of broiler chicks is currently reported for 15 States only; henceforth, hatch of broiler-type chicks will be used as a substitute. <sup>3/</sup> Price of cartoned eggs to volume buyers for delivery to retailers.

Information contact: Maxine Davis (202) 219-0767.

Table 14.—Dairy

|   | Annual  |          |          | 1992      |           |           |           |           | 1993      |           |
|---|---------|----------|----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
|   | 1990    | 1991     | 1992     | Feb       | Sept      | Oct       | Nov       | Dec       | Jan       | Feb       |
| Milk prices, Minnesota-Wisconsin,<br>3.5% fat (\$/cwt) 1/ | 12.21   | 11.05    | 11.88    | 11.21     | 12.28     | 12.05     | 11.84     | 11.34     | 10.89     | 10.74     |
| Wholesale Prices  |         |          |          |           |           |           |           |           |           |           |
| Butter, grade A Chi. (cts./lb.)                           | 102.1   | 99.3     | 82.5     | 86.2      | 81.7      | 82.2      | 80.7      | 78.6      | 75.2      | 75.2      |
| Am. cheese, Wis.<br>assembly pt. (cts./lb.)               | 136.7   | 124.4    | 131.9    | 119.0     | 136.9     | 132.4     | 129.4     | 123.2     | 119.3     | 118.6     |
| Nonfat dry milk (cts./lb.) 2/                             | 100.6   | 94.0     | 107.1    | 97.6      | 105.1     | 108.0     | 109.1     | 109.2     | 111.0     | 113.8     |
| USDA net removals 3/                                      |         |          |          |           |           |           |           |           |           |           |
| Total milk equiv. (mil. lb.) 4/                           | 9,017.2 | 10,425.0 | 10,011.6 | 1,391.2   | 250.6     | 342.4     | 346.7     | 568.9     | 1,686.2   | 1,486.6   |
| Butter (mil. lb.)   | 400.3   | 442.8    | 440.5    | 83.5      | 9.0       | 13.7      | 13.3      | 24.6      | 75.4      | 65.8      |
| Am. cheese (mil. lb.)                                     | 21.5    | 76.9     | 13.8     | 0.8       | 0.3       | 0.9       | 3.2       | 0.9       | 1.9       | 3.1       |
| Nonfat dry milk (mil. lb.)                                | 117.8   | 269.5    | 176.4    | 2.6       | 4.4       | 37.0      | 17.2      | 44.0      | 51.5      | 31.2      |
| Milk  |         |          |          |           |           |           |           |           |           |           |
| Milk prod. 21 States (mil. lb.)                           | 125,772 | 125,671  | 128,300  | 10,251    | 10,263    | 10,532    | 10,184    | 10,659    | 10,760    | 9,996     |
| Milk per cow (lb.)  | 14,778  | 14,977   | 15,546   | 1,238     | 1,246     | 1,278     | 1,237     | 1,292     | 1,310     | 1,218     |
| Number of milk cows (1,000)                               | 8,512   | 8,391    | 8,253    | 8,278     | 8,237     | 8,238     | 8,235     | 8,247     | 8,215     | 8,204     |
| U.S. milk production (mil. lb.)                           | 148,314 | 148,477  | 151,747  | 7/ 12,141 | 7/ 12,076 | 7/ 12,465 | 7/ 12,072 | 7/ 12,629 | 7/ 12,749 | 7/ 11,844 |
| Stocks, beginning   |         |          |          |           |           |           |           |           |           |           |
| Total (mil. lb.)  | 9,036   | 13,359   | 15,841   | 16,677    | 20,253    | 17,921    | 16,038    | 14,826    | 14,215    | 15,410    |
| Commercial (mil. lb.)                                     | 4,120   | 5,148    | 4,461    | 4,898     | 5,162     | 4,976     | 4,752     | 4,603     | 4,688     | 4,817     |
| Government (mil. lb.)                                     | 4,916   | 8,213    | 11,379   | 11,878    | 15,092    | 12,945    | 11,286    | 10,223    | 9,526     | 10,593    |
| Imports, total (mil. lb.)                                 | 2,690   | 2,625    | 2,520    | 142       | 196       | 226       | 263       | 323       | 171       | ---       |
| Commercial disappearance<br>(mil. lb.)                    | 138,922 | 139,336  | 141,986  | 10,734    | 12,040    | 12,401    | 11,970    | 12,126    | 10,933    | ---       |
| Butter  |         |          |          |           |           |           |           |           |           |           |
| Production (mil. lb.)                                     | 1,302.2 | 1,336.3  | 1,344.5  | 132.0     | 90.0      | 100.4     | 98.3      | 115.1     | 144.4     | 138.9     |
| Stocks, beginning (mil. lb.)                              | 256.2   | 418.1    | 539.4    | 565.4     | 705.7     | 608.5     | 541.7     | 487.6     | 447.7     | 495.4     |
| Commercial disappearance (mil. lb.)                       | 915.2   | 903.0    | 922.6    | 72.7      | 83.4      | 88.7      | 88.3      | 92.5      | 70.5      | ---       |
| American cheese   |         |          |          |           |           |           |           |           |           |           |
| Production (mil. lb.)                                     | 2,894.2 | 2,804.9  | 2,938.7  | 231.3     | 222.9     | 240.2     | 233.1     | 251.2     | 247.8     | 225.7     |
| Stocks, beginning (mil. lb.)                              | 236.2   | 347.4    | 318.7    | 340.4     | 364.8     | 350.5     | 328.9     | 324.8     | 346.7     | 352.1     |
| Commercial disappearance (mil. lb.)                       | 2,784.4 | 2,792.7  | 2,903.1  | 221.4     | 233.5     | 259.3     | 241.7     | 231.0     | 240.8     | ---       |
| Other cheese  |         |          |          |           |           |           |           |           |           |           |
| Production (mil. lb.)                                     | 3,167.0 | 3,265.9  | 3,518.8  | 265.8     | 297.1     | 321.5     | 314.4     | 307.7     | 261.3     | 265.6     |
| Stocks, beginning (mil. lb.)                              | 93.2    | 110.6    | 97.5     | 102.1     | 123.9     | 121.1     | 121.7     | 121.9     | 120.9     | 129.3     |
| Commercial disappearance (mil. lb.)                       | 3,426.4 | 3,575.2  | 3,762.1  | 284.7     | 321.2     | 345.6     | 343.1     | 345.6     | 266.8     | ---       |
| Nonfat dry milk   |         |          |          |           |           |           |           |           |           |           |
| Production (mil. lb.)                                     | 879.2   | 877.5    | 873.0    | 78.1      | 52.8      | 53.6      | 56.6      | 80.9      | 76.5      | 83.6      |
| Stocks, beginning (mil. lb.)                              | 49.5    | 161.9    | 214.8    | 190.0     | 138.1     | 112.0     | 90.8      | 87.6      | 81.2      | 72.4      |
| Commercial disappearance (mil. lb.)                       | 697.6   | 662.7    | 688.9    | 71.8      | 66.4      | 30.3      | 41.4      | 40.0      | 32.2      | ---       |
| Frozen dessert  |         |          |          |           |           |           |           |           |           |           |
| Production (mil. gal.) 5/                                 | 1,174.6 | 1,196.1  | 1,238.2  | 87.8      | 105.2     | 92.0      | 79.7      | 80.4      | 73.4      | 81.7      |
|   |         | Annual   |          |           | 1991      |           |           | 1992      |           |           |
|   | 1990    | 1991     | 1992     | II        | III       | IV        | I         | II        | III       | IV        |
| Milk production (mil. lb.)                                | 148,314 | 148,477  | 151,747  | 38,586    | 36,232    | 36,270    | 37,989    | 39,077    | 37,515    | 37,166    |
| Milk per cow (lb.)  | 14,642  | 14,860   | 15,423   | 3,859     | 3,643     | 3,655     | 3,852     | 3,971     | 3,818     | 3,782     |
| No. of milk cows (1,000)                                  | 10,127  | 9,992    | 9,839    | 10,000    | 9,944     | 9,923     | 9,883     | 9,841     | 9,826     | 9,827     |
| Milk-feed price ratio 6/                                  | 1.71    | 1.58     | 1.69     | 1.46      | 1.59      | 1.77      | 1.68      | 1.85      | 1.75      | 1.69      |
| Returns over concentrate<br>costs (\$/cwt milk) 6/        | 10.17   | 8.95     | 9.74     | 8.05      | 9.25      | 10.45     | 9.60      | 9.50      | 10.10     | 9.75      |

1/ Manufacturing grade milk. 2/ Prices paid f.o.b. Central States production area. 3/ Includes products exported through the Dairy Export Incentive Program (DEIP).  
4/ Milk equivalent, fat basis. 5/ Hard ice cream, ice milk, & hard sherbet. 6/ Based on average milk price after adjustment for price support deductions.

7/ Estimated. — = not available.

Information contact: LaVerne T. Williams (202) 218-0770.

Table 15.—Wool

|                                    | Annual  |         |         | 1991   |        |        |        |        | 1993 |  |
|------------------------------------|---------|---------|---------|--------|--------|--------|--------|--------|------|--|
|                                    | 1990    | 1991    | 1992    | IV     | I      | II     | III    | IV     | I    |  |
| U.S. wool price, (cts./lb.) 1/     | 256     | 199     | 204     | 182    | 209    | 222    | 210    | 176    | 146  |  |
| Imported wool price, (cts./lb.) 2/ | 287     | 187     | 210     | 222    | 250    | 233    | 203    | 189    | 171  |  |
| U.S. mill consumption, scoured     |         |         |         |        |        |        |        |        |      |  |
| Apparel wool (1,000 lb.)           | 120,622 | 137,187 | 139,715 | 33,916 | 36,929 | 36,045 | 34,462 | 32,279 | —    |  |
| Carpet wool (1,000 lb.)            | 12,124  | 14,352  | 14,726  | 3,588  | 4,580  | 3,623  | 3,145  | 3,378  | —    |  |

1/ Wool price delivered at U.S. mills, clean basis, Graded Territory 64's (20.60-22.04 microns) staple 2-3/4" & up. 2/ Wool price, Charleston, SC warehouse, clean basis, Australian 60/62's, type 64A (24 micron). Duty since 1982 has been 10.0 cents. — = not available.

Information contact: John Lawler (202) 219-0840.



Table 16.—Meat Animals

|   | Annual |        |        | 1992   |        |        |        |        | 1993   |        |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|   | 1990   | 1991   | 1992   | Feb    | Sept   | Oct    | Nov    | Dec    | Jan    | Feb    |
| <b>Cattle on feed (7 States)</b>            |        |        |        |        |        |        |        |        |        |        |
| Number on feed (1,000 head) 1/              | 8,378  | 8,992  | 8,397  | 8,203  | 8,968  | 7,495  | 8,584  | 8,894  | 9,073  | 9,065  |
| Placed on feed (1,000 head)                 | 21,030 | 19,704 | 20,498 | 1,492  | 2,179  | 2,658  | 1,843  | 1,694  | 1,611  | 1,262  |
| Marketings (1,000 head)                     | 19,198 | 19,066 | 18,523 | 1,420  | 1,586  | 1,493  | 1,442  | 1,414  | 1,488  | 1,431  |
| Other disappearance (1,000 head)            | 1,218  | 1,233  | 1,199  | 120    | 68     | 76     | 91     | 101    | 130    | 110    |
| <b>Beef steer—corn price ratio.</b>         |        |        |        |        |        |        |        |        |        |        |
| Omaha 2/                                    | 32.8   | 31.8   | 33.3   | 31.0   | 35.1   | 37.4   | 38.0   | 38.8   | 39.6   | 40.0   |
| Hog—corn price ratio, Omaha 2/              | 23.1   | 21.1   | 19.0   | 16.7   | 20.3   | 21.3   | 21.0   | 21.2   | 20.7   | 22.2   |
| <b>Market Prices (\$/cwt)</b>               |        |        |        |        |        |        |        |        |        |        |
| <b>Slaughter cattle</b>                     |        |        |        |        |        |        |        |        |        |        |
| Choice steers, Omaha 1,000–1,100 lb.        | 77.40  | 73.83  | 74.65  | 75.71  | 73.68  | 74.13  | 74.41  | 76.58  | 79.15  | 80.38  |
| Choice steers, Neb. Direct, 1,100–1,300 lb. | 78.56  | 74.28  | 75.36  | 78.75  | 74.44  | 75.12  | 75.11  | 77.34  | 79.01  | 80.34  |
| Boning utility cows, Sioux Falls            | 53.80  | 50.31  | 44.84  | 45.25  | 48.43  | 45.69  | 42.09  | 44.71  | 46.50  | 47.25  |
| <b>Feeder cattle</b>                        |        |        |        |        |        |        |        |        |        |        |
| Medium no. 1, Oklahoma City 600–700 lb.     | 92.15  | 92.74  | 85.57  | 83.95  | 87.48  | 85.23  | 85.60  | 86.67  | 89.92  | 89.08  |
| <b>Slaughter hogs</b>                       |        |        |        |        |        |        |        |        |        |        |
| Barrows & gilts, Iowa, S. Minn.             | 55.32  | 49.69  | 43.05  | 41.05  | 42.68  | 42.69  | 42.03  | 42.73  | 42.18  | 44.81  |
| <b>Feeder pigs</b>                          |        |        |        |        |        |        |        |        |        |        |
| S. Mo. 40–50 lb. (per head)                 | 51.46  | 39.84  | 31.71  | 36.72  | 31.18  | 32.44  | 30.89  | 29.78  | 34.63  | 48.17  |
| <b>Slaughter sheep &amp; lambs</b>          |        |        |        |        |        |        |        |        |        |        |
| Lambs, Choice, San Angelo                   | 55.54  | 53.21  | 61.00  | 57.69  | 63.61  | 52.81  | 58.93  | 67.25  | 69.88  | 73.38  |
| Ewes, Good, San Angelo                      | 35.21  | 31.88  | 35.39  | 40.88  | 32.39  | 29.56  | 32.92  | 40.75  | 39.94  | 43.44  |
| <b>Feeder lambs</b>                         |        |        |        |        |        |        |        |        |        |        |
| Choice, San Angelo                          | 62.95  | 63.54  | 62.09  | 70.00  | 55.43  | 52.94  | 58.75  | 71.13  | 73.63  | 76.09  |
| <b>Wholesale meat prices, Midwest</b>       |        |        |        |        |        |        |        |        |        |        |
| Boxed beef cut-out value                    | 123.21 | 118.31 | 118.73 | 119.85 | 114.40 | 115.51 | 115.26 | 119.95 | 122.69 | 122.13 |
| Canner & cutter cow beef                    | 99.96  | 99.42  | 93.85  | 95.60  | 93.23  | 90.85  | 88.13  | 95.31  | 96.58  | 97.23  |
| Pork loins, 14–18 lb. 3/                    | 117.52 | 108.39 | 101.41 | 99.13  | 102.98 | 96.98  | 89.84  | 98.22  | 98.22  | 100.05 |
| Pork bellies, 12–14 lb.                     | 53.80  | 47.79  | 30.39  | 29.44  | 29.09  | 29.13  | 30.48  | 28.80  | 31.97  | 33.22  |
| Hams, skinned, 17–20 lb.                    | 84.87  | 75.68  | 67.42  | 69.15  | 73.70  | 78.58  | 82.45  | 72.67  | 61.98  | 68.83  |
| All fresh beef retail price 4/              | 262.48 | 271.05 | 266.87 | 266.10 | 266.37 | 267.75 | 267.14 | 266.95 | 270.43 | 272.48 |
| <b>Commercial slaughter (1,000 head) 5/</b> |        |        |        |        |        |        |        |        |        |        |
| <b>Cattle</b>                               |        |        |        |        |        |        |        |        |        |        |
| Steers                                      | 33,241 | 32,690 | 32,873 | 2,440  | 2,811  | 2,864  | 2,580  | 2,703  | 2,669  | 2,466  |
| Holsteins                                   | 16,587 | 16,728 | 17,135 | 1,255  | 1,459  | 1,433  | 1,271  | 1,383  | 1,334  | 1,264  |
| Heifers                                     | 10,090 | 9,725  | 9,236  | 690    | 808    | 802    | 706    | 710    | 753    | 690    |
| Cows  | 5,920  | 5,623  | 5,848  | 450    | 482    | 584    | 531    | 580    | 533    | 466    |
| Bulls & stags                               | 644    | 614    | 653    | 45     | 81     | 64     | 51     | 50     | 49     | 46     |
| Calves                                      | 1,789  | 1,436  | 1,371  | 113    | 110    | 114    | 113    | 124    | 104    | 99     |
| <b>Sheep &amp; lambs</b>                    |        |        |        |        |        |        |        |        |        |        |
| Sheep                                       | 5,654  | 5,722  | 5,493  | 437    | 489    | 470    | 428    | 478    | 393    | 395    |
| <b>Hogs</b>                                 |        |        |        |        |        |        |        |        |        |        |
| Hogs  | 85,138 | 88,169 | 94,888 | 7,332  | 8,420  | 8,792  | 7,986  | 8,360  | 7,832  | 7,092  |
| <b>Commercial production (mil. lb.)</b>     |        |        |        |        |        |        |        |        |        |        |
| <b>Beef</b>                                 |        |        |        |        |        |        |        |        |        |        |
| Beef  | 22,634 | 22,800 | 22,968 | 1,708  | 1,996  | 2,015  | 1,784  | 1,855  | 1,823  | 1,677  |
| <b>Veal</b>                                 |        |        |        |        |        |        |        |        |        |        |
| Veal  | 316    | 296    | 299    | 25     | 23     | 24     | 23     | 26     | 22     | 21     |
| <b>Lamb &amp; mutton</b>                    |        |        |        |        |        |        |        |        |        |        |
| Lamb & mutton                               | 358    | 358    | 343    | 28     | 30     | 29     | 27     | 29     | 25     | 25     |
| <b>Pork</b>                                 |        |        |        |        |        |        |        |        |        |        |
| Pork  | 15,300 | 15,948 | 17,185 | 1,329  | 1,511  | 1,588  | 1,455  | 1,524  | 1,435  | 1,290  |

|                                       | Annual |        |        | 1991   |        |        |        |        | 1993   |        |
|---------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|                                       | 1990   | 1991   | 1992   | IV     | I      | II     | III    | IV     | I      | II     |
| <b>Cattle on feed (13 States)</b>     |        |        |        |        |        |        |        |        |        |        |
| Number on feed (1,000 head) 1/        | 9,943  | 10,827 | 10,135 | 8,620  | 10,135 | 9,693  | 8,847  | 8,920  | 10,884 | —      |
| Placed on feed (1,000 head)           | 24,803 | 23,208 | 24,246 | 7,086  | 5,403  | 5,273  | 6,107  | 7,463  | —      | —      |
| Marketings (1,000 head)               | 22,526 | 22,383 | 22,061 | 5,262  | 5,441  | 5,875  | 5,768  | 5,179  | 5,610  | —      |
| Other disappearance (1,000 head)      | 1,393  | 1,517  | 1,438  | 309    | 404    | 444    | 268    | 320    | —      | —      |
| <b>Hogs &amp; pigs (10 States) 6/</b> |        |        |        |        |        |        |        |        |        |        |
| Inventory (1,000 head) 1/             | 42,200 | 45,735 | 47,940 | 47,080 | 45,735 | 44,800 | 47,255 | 49,175 | 47,440 | 48,880 |
| Breeding (1,000 head) 1/              | 5,275  | 5,610  | 5,800  | 5,680  | 5,610  | 5,555  | 5,845  | 5,840  | 5,740  | 5,850  |
| Market (1,000 head) 1/                | 36,925 | 40,125 | 42,140 | 41,400 | 40,125 | 39,245 | 41,410 | 43,335 | 41,700 | 41,030 |
| Farrowings (1,000 head)               | 8,960  | 9,516  | 9,938  | 2,348  | 2,296  | 2,663  | 2,521  | 2,458  | 2,340  | 2,710  |
| Pig crop (1,000 head)                 | 70,589 | 75,330 | 80,490 | 18,551 | 18,532 | 21,570 | 20,559 | 19,829 | 19,158 | —      |

1/ Beginning of period. 2/ Bushels of corn equal in value to 100 pounds live weight. 3/ Prior to 1984, 8–14 lb.; 1984 & 1985, 14–17 lb.; beginning 1986, 14–18 lb. 4/ New series estimating the composite Price of all beef grades & ground beef sold by retail stores. This new series is in addition to, but does not replace, the series for the retail price of Choice beef that appears in table 8. 5/ Classes estimated. 6/ Quarters are Dec. of preceding year—Feb. (I), Mar.—May (II), June—Aug. (III), & Sept.—Nov. (IV). May not add to NASS totals due to rounding. — = not available. \* Intentions.

Information contact: Polly Cochran (202) 219-0767.

## Crops &amp; Products

Table 17.—Supply & Utilization<sup>1,2</sup>

|              | Area         |         |           | Yield | Production | Total supply 4/ | Feed and residual | Other domestic use      | Ex-ports | Total use | Ending stocks | Farm price 5/ |
|--------------|--------------|---------|-----------|-------|------------|-----------------|-------------------|-------------------------|----------|-----------|---------------|---------------|
|              | Set aside 3/ | Planted | Harvested |       |            |                 |                   |                         |          |           |               |               |
|              | Mil. acres   |         | Bu./acre  |       |            |                 |                   | Mil. bu.                |          |           |               | \$/bu         |
| Wheat        |              |         |           |       |            |                 |                   |                         |          |           |               |               |
| 1987/88      | 23.9         | 66.8    | 55.9      | 37.7  | 2,108      | 3,945           | 290               | 806                     | 1,588    | 2,684     | 1,261         | 2.57          |
| 1988/89      | 22.4         | 65.5    | 53.2      | 34.1  | 1,812      | 3,096           | 150               | 828                     | 1,415    | 2,394     | 702           | 3.72          |
| 1989/90      | 9.6          | 76.6    | 62.2      | 32.7  | 2,037      | 2,762           | 144               | 849                     | 1,232    | 2,225     | 536           | 3.72          |
| 1990/91*     | 7.5          | 77.2    | 69.3      | 39.5  | 2,736      | 3,309           | 499               | 875                     | 1,068    | 2,443     | 868           | 2.61          |
| 1991/92*     | 15.9         | 69.9    | 57.7      | 34.3  | 1,981      | 2,888           | 257               | 879                     | 1,281    | 2,418     | 472           | 3.00          |
| 1992/93*     | 7.3          | 72.3    | 62.4      | 38.4  | 2,459      | 2,999           | 250               | 903                     | 1,325    | 2,478     | 520           | 3.20-3.30     |
|              | Mil. acres   |         | Lb./acre  |       |            |                 |                   | Mil. cwt (rough equiv.) |          |           |               | \$/cwt        |
| Rice         |              |         |           |       |            |                 |                   |                         |          |           |               |               |
| 1987/88      | 1.57         | 2.36    | 2.33      | 5,555 | 129.6      | 184.0           | —                 | 6/ 80.4                 | 72.2     | 152.8     | 31.4          | 7.27          |
| 1988/89      | 1.09         | 2.83    | 2.90      | 6,514 | 159.9      | 195.1           | —                 | 6/ 82.4                 | 85.9     | 168.4     | 28.7          | 6.83          |
| 1989/90      | 1.18         | 2.73    | 2.69      | 6,749 | 154.5      | 185.0           | —                 | 6/ 82.1                 | 77.2     | 159.3     | 28.4          | 7.35          |
| 1990/91*     | 1.02         | 2.90    | 2.82      | 5,529 | 156.1      | 187.2           | —                 | 6/ 91.7                 | 70.9     | 162.7     | 24.6          | 6.70          |
| 1991/92*     | 0.9          | 2.88    | 2.78      | 5,674 | 167.6      | 187.3           | —                 | 6/ 93.7                 | 66.4     | 160.1     | 27.3          | 7.58          |
| 1992/93*     | 0.4          | 3.17    | 3.13      | 5,722 | 179.1      | 212.1           | —                 | 6/ 97.8                 | 78.0     | 173.8     | 38.3          | 6.10-6.30     |
|              | Mil. acres   |         | Bu./acre  |       |            |                 |                   | Mil. bu.                |          |           |               | \$/bu.        |
| Corn         |              |         |           |       |            |                 |                   |                         |          |           |               |               |
| 1987/88      | 23.1         | 68.2    | 59.5      | 119.8 | 7,131      | 12,016          | 4,798             | 1,243                   | 1,716    | 7,757     | 4,259         | 1.94          |
| 1988/89      | 20.5         | 67.7    | 58.3      | 84.6  | 4,929      | 9,191           | 3,941             | 1,293                   | 2,026    | 7,260     | 1,930         | 2.54          |
| 1989/90      | 10.8         | 72.2    | 64.7      | 116.3 | 7,525      | 9,458           | 4,389             | 1,356                   | 2,368    | 8,113     | 1,344         | 2.36          |
| 1990/91*     | 10.7         | 74.2    | 67.0      | 118.5 | 7,934      | 9,282           | 4,663             | 1,373                   | 1,725    | 7,761     | 1,521         | 2.28          |
| 1991/92*     | 7.4          | 78.0    | 68.8      | 108.6 | 7,475      | 9,018           | 4,878             | 1,454                   | 1,584    | 7,916     | 1,100         | 2.37          |
| 1992/93*     | 5.3          | 79.3    | 72.1      | 131.4 | 9,479      | 10,582          | 5,250             | 1,495                   | 1,650    | 8,395     | 2,187         | 1.95-2.15     |
|              | Mil. acres   |         | Bu./acre  |       |            |                 |                   | Mil. bu.                |          |           |               | \$/bu.        |
| Sorghum      |              |         |           |       |            |                 |                   |                         |          |           |               |               |
| 1987/88      | 4.1          | 11.8    | 10.5      | 89.4  | 731        | 1,474           | 555               | 25                      | 232      | 811       | 683           | 1.70          |
| 1988/89      | 3.9          | 10.3    | 9.0       | 63.8  | 577        | 1,239           | 486               | 23                      | 311      | 800       | 440           | 2.27          |
| 1989/90      | 3.3          | 12.6    | 11.1      | 55.4  | 615        | 1,055           | 517               | 15                      | 303      | 835       | 220           | 2.10          |
| 1990/91*     | 3.3          | 10.6    | 9.1       | 63.1  | 673        | 793             | 410               | 9                       | 232      | 651       | 143           | 2.12          |
| 1991/92*     | 2.5          | 11.1    | 9.9       | 59.3  | 585        | 727             | 374               | 9                       | 292      | 674       | 53            | 2.25          |
| 1992/93*     | 2.0          | 13.3    | 12.2      | 72.8  | 884        | 937             | 500               | 8                       | 275      | 783       | 155           | 1.80-2.00     |
|              | Mil. acres   |         | Bu./acre  |       |            |                 |                   | Mil. bu.                |          |           |               | \$/bu.        |
| Barley       |              |         |           |       |            |                 |                   |                         |          |           |               |               |
| 1987/88      | 2.9          | 10.9    | 10.0      | 52.4  | 521        | 869             | 253               | 174                     | 121      | 548       | 321           | 1.81          |
| 1988/89      | 2.8          | 9.8     | 7.6       | 38.0  | 290        | 622             | 171               | 175                     | 79       | 425       | 196           | 2.80          |
| 1989/90      | 2.3          | 9.1     | 8.3       | 48.8  | 404        | 814             | 193               | 175                     | 84       | 453       | 161           | 2.42          |
| 1990/91*     | 2.9          | 8.2     | 7.5       | 56.1  | 422        | 598             | 205               | 176                     | 61       | 461       | 135           | 2.14          |
| 1991/92*     | 2.2          | 8.9     | 8.4       | 55.2  | 484        | 824             | 230               | 171                     | 94       | 498       | 129           | 2.10          |
| 1992/93*     | 2.3          | 7.8     | 7.3       | 62.4  | 456        | 597             | 195               | 165                     | 80       | 440       | 157           | 2.00-2.05     |
|              | Mil. acres   |         | Bu./acre  |       |            |                 |                   | Mil. bu.                |          |           |               | \$/bu.        |
| Oats         |              |         |           |       |            |                 |                   |                         |          |           |               |               |
| 1987/88      | 0.8          | 17.9    | 6.9       | 54.3  | 374        | 552             | 358               | 82                      | 1        | 440       | 112           | 1.58          |
| 1988/89      | 0.3          | 13.9    | 5.5       | 39.3  | 218        | 392             | 194               | 100                     | 1        | 294       | 98            | 2.61          |
| 1989/90      | 0.4          | 12.1    | 6.9       | 54.3  | 374        | 538             | 266               | 115                     | 1        | 381       | 157           | 1.49          |
| 1990/91*     | 0.2          | 10.4    | 5.9       | 60.1  | 358        | 578             | 288               | 120                     | 1        | 407       | 171           | 1.14          |
| 1991/92*     | 0.6          | 8.7     | 4.8       | 50.7  | 243        | 489             | 235               | 125                     | 2        | 362       | 128           | 1.20          |
| 1992/93*     | 0.7          | 8.0     | 4.5       | 65.6  | 295        | 472             | 230               | 125                     | 5        | 380       | 112           | 1.30-1.35     |
|              | Mil. acres   |         | Bu./acre  |       |            |                 |                   | Mil. bu.                |          |           |               | \$/bu.        |
| Soybean*     |              |         |           |       |            |                 |                   |                         |          |           |               |               |
| 1987/88      | 0            | 58.2    | 57.2      | 33.9  | 1,938      | 2,375           | 7/ 97             | 1,174                   | 802      | 2,073     | 302           | 5.88          |
| 1988/89      | 0            | 58.8    | 57.4      | 27.0  | 1,549      | 1,855           | 7/ 88             | 1,058                   | 527      | 1,673     | 182           | 7.42          |
| 1989/90      | 0            | 60.8    | 59.5      | 32.3  | 1,924      | 2,109           | 7/ 101            | 1,148                   | 823      | 1,870     | 239           | 5.69          |
| 1990/91*     | 0            | 57.8    | 58.5      | 34.1  | 1,926      | 2,168           | 7/ 95             | 1,187                   | 557      | 1,839     | 329           | 5.74          |
| 1991/92*     | 0            | 59.2    | 58.0      | 34.2  | 1,987      | 2,319           | 7/ 102            | 1,254                   | 885      | 2,041     | 278           | 5.58          |
| 1992/93*     | 0            | 59.3    | 58.4      | 37.6  | 2,197      | 2,477           | 7/ 112            | 1,265                   | 760      | 2,137     | 340           | 5.45-5.55     |
|              | Mil. acres   |         | Bu./acre  |       |            |                 |                   | Mil. lbs.               |          |           |               | ¢/ Cts./lb.   |
| Soybean oil  |              |         |           |       |            |                 |                   |                         |          |           |               |               |
| 1987/88      | —            | —       | —         | —     | 12,974     | 14,895          | —                 | 10,930                  | 1,873    | 12,803    | 2,092         | 22.67         |
| 1988/89      | —            | —       | —         | —     | 11,737     | 13,967          | —                 | 10,591                  | 1,661    | 12,252    | 1,715         | 21.10         |
| 1989/90      | —            | —       | —         | —     | 13,004     | 14,741          | —                 | 12,083                  | 1,353    | 13,436    | 1,305         | 22.30         |
| 1990/91*     | —            | —       | —         | —     | 13,408     | 14,730          | —                 | 12,164                  | 780      | 12,944    | 1,788         | 21.00         |
| 1991/92*     | —            | —       | —         | —     | 14,345     | 16,132          | —                 | 12,245                  | 1,648    | 13,893    | 2,239         | 19.10         |
| 1992/93*     | —            | —       | —         | —     | 13,684     | 15,925          | —                 | 12,676                  | 1,625    | 14,300    | 1,625         | 20.0-22.0     |
|              | Mil. acres   |         | Bu./acre  |       |            |                 |                   | 1,000 tons              |          |           |               | ¢/ \$/ton     |
| Soybean meal |              |         |           |       |            |                 |                   |                         |          |           |               |               |
| 1987/88      | —            | —       | —         | —     | 28,080     | 28,300          | —                 | 21,293                  | 6,854    | 28,147    | 163           | 239           |
| 1988/89      | —            | —       | —         | —     | 24,943     | 25,100          | —                 | 19,657                  | 5,270    | 24,927    | 173           | 252           |
| 1989/90      | —            | —       | —         | —     | 27,719     | 27,900          | —                 | 22,263                  | 5,319    | 27,582    | 318           | 188           |
| 1990/91*     | —            | —       | —         | —     | 28,325     | 28,888          | —                 | 22,934                  | 5,469    | 28,403    | 285           | 161           |
| 1991/92*     | —            | —       | —         | —     | 29,831     | 30,183          | —                 | 23,103                  | 6,850    | 29,953    | 230           | 189           |
| 1992/93*     | —            | —       | —         | —     | 30,095     | 30,400          | —                 | 23,760                  | 8,350    | 30,100    | 300           | 175-190       |

See footnotes at end of table.



Table 17.—Supply &amp; Utilization, continued

|            | Area         |         |           | Yield    | Production | Total supply 4/ | Feed and residual | Other domestic use | Exports | Total use | Ending Stocks | Farm price 5/ |
|------------|--------------|---------|-----------|----------|------------|-----------------|-------------------|--------------------|---------|-----------|---------------|---------------|
|            | Set Aside 3/ | Planted | Harvested |          |            |                 |                   |                    |         |           |               |               |
|            | Mil. acres   |         |           | Lb./acre |            | Mil. bales      |                   |                    |         |           |               | Cts./lb.      |
| Cotton 10/ |              |         |           |          |            |                 |                   |                    |         |           |               |               |
| 1987/88    | 4.0          | 10.4    | 10.0      | 708      | 14.8       | 19.8            | ---               | 7.0                | 6.6     | 14.2      | 5.8           | 84.30         |
| 1988/89    | 2.2          | 12.5    | 11.9      | 619      | 16.4       | 21.2            | ---               | 7.8                | 6.1     | 13.9      | 7.1           | 56.60         |
| 1989/90    | 3.5          | 10.6    | 9.5       | 614      | 12.2       | 19.3            | ---               | 8.8                | 7.7     | 16.5      | 3.0           | 85.60         |
| 1990/91*   | 2.0          | 12.3    | 11.7      | 634      | 16.5       | 18.5            | ---               | 8.7                | 7.8     | 16.5      | 2.3           | 87.10         |
| 1991/92*   | 1.2          | 14.1    | 13.0      | 652      | 17.6       | 20.0            | ---               | 9.6                | 6.7     | 16.3      | 3.7           | 56.80         |
| 1992/93*   | 1.7          | 13.3    | 11.2      | 700      | 16.3       | 20.0            | ---               | 9.8                | 6.1     | 15.9      | 4.2 11/       | 53.60         |

\* April 12, 1993 Supply & Demand Estimates. 1/ Marketing year beginning June 1 for wheat, barley, & oats; August 1 for cotton & rice; September 1 for soybeans, corn, & sorghum; October 1 for soybean meal & soybean oil. 2/ Conversion factors: Hectare (ha.) = 2.471 acres; 1 metric ton = 2,204.622 pounds; 36.7437 bushels of wheat or soybeans, 39.3679 bushels of corn or sorghum, 45.9296 bushels of barley, 68.8944 bushels of oats, 22.046 cwt of rice, & 4.59480-pound bales of cotton. 3/ Includes diversion, acreage reduction, 50-92, & 0-92 programs. 0/92 & 50/92 set-aside includes idled acreage & acreage planted to minor oilseeds, sesame, and crambe. 4/ Includes imports. 5/ Marketing-year weighted average price received by farmers. Does not include an allowance for loans outstanding & Government purchases. 6/ Residual included in domestic use. 7/ Includes seed. 8/ Simple average of crude soybean oil, Decatur. 9/ Simple average of 48 percent, Decatur. 10/ Upland & extra long staple. Stocks estimates based on Census Bureau data, resulting in an unaccounted difference between supply & use estimates & changes in ending stocks. 11/ Weighted average for August-November; not a projection for the marketing year. — = not available or not applicable.

Information contact: Commodity Economics Division, Crops Branch (202) 219-0840

Table 18.—Cash Prices, Selected U.S. Commodities

|  | Marketing year 1/ |         |         |         | 1992   |        |        |        | 1993   |        |
|--|-------------------|---------|---------|---------|--------|--------|--------|--------|--------|--------|
|  | 1988/89           | 1989/90 | 1990/91 | 1991/92 | Feb    | Oct    | Nov    | Dec    | Jan    | Feb    |
| Wheat, No. 1 HRW, Kansas City (\$/bu.) 2/        | 4.17              | 4.22    | 2.94    | 3.77    | 4.51   | 3.80   | 3.78   | 3.81   | 3.97   | 3.75   |
| Wheat, DNS, Minneapolis (\$/bu.) 3/              | 4.36              | 4.18    | 3.06    | 3.82    | 4.56   | 3.85   | 3.94   | 3.88   | 4.05   | 3.87   |
| Rice, S.W. La. (\$/cwt) 4/                       | 14.85             | 15.55   | 15.25   | 16.48   | 17.30  | 14.70  | 14.45  | 14.25  | 13.40  | 13.00  |
| Corn, no. 2 yellow, 30 day, Chicago (\$/bu.)     | 2.68              | 2.54    | 2.41    | 2.52    | 2.67   | 2.06   | 2.13   | 2.17   | 2.18   | 2.14   |
| Sorghum, no. 2 yellow, Kansas City (\$/cwt)      | 4.17              | 4.21    | 4.08    | 4.36    | 4.62   | 3.60   | 3.61   | 3.70   | 3.70   | 3.66   |
| Barley, feed, Duluth (\$/bu.) 5/                 | 2.32              | 2.20    | 2.13    | 2.17    | 2.28   | 2.11   | 2.08   | 2.06   | 2.06   | 2.08   |
| Barley, malting, Minneapolis (\$/bu.)            | 4.11              | 3.28    | 2.42    | 2.38    | 2.51   | 2.39   | 2.35   | 2.36   | 2.36   | 2.32   |
| U.S. price, SLM, 1-1/16 in. (cts./lb.) 6/        | 57.7              | 69.8    | 74.8    | 56.7    | 50.8   | 49.5   | 50.0   | 51.9   | 53.7   | 55.4   |
| Northern Europe Prices Index (cts./lb.) 7/       | 66.4              | 82.9    | 82.9    | 62.9    | 56.3   | 52.9   | 52.6   | 54.3   | 57.4   | 60.8   |
| U.S. M 1-3/32 in. (cts./lb.) 8/                  | 69.2              | 83.6    | 86.2    | 66.3    | 60.3   | 56.9   | 60.6   | 61.9   | 63.4   | 66.1   |
| Soybeans, no. 1 yellow, 30 day, Chicago (\$/bu.) | 7.41              | 5.96    | 5.76    | 5.75    | 5.73   | 5.33   | 5.56   | 5.66   | 6.73   | 6.56   |
| Soybean oil, crude, Decatur (cts./lb.)           | 21.10             | 22.30   | 21.00   | 19.10   | 18.88  | 18.36  | 20.10  | 20.52  | 21.23  | 20.72  |
| Soybean meal, 48% protein, Decatur (\$/ton) 9/   | 252.40            | 186.50  | 181.40  | 189.20  | 185.40 | 180.60 | 181.90 | 187.60 | 188.75 | 179.90 |

1/ Beginning June 1 for wheat & barley; Aug. 1 for rice & cotton; Sept. 1 for corn, sorghum & soybeans; Oct. 1 for soybean meal & oil. 2/ Ordinary protein. 3/ 14% protein. 4/ Long grain, milled basis. 5/ Beginning Mar. 1987 reporting point changed from Minneapolis to Duluth. 6/ Average spot market. 7/ Liverpool Cottonlook "A" Index; average of five lowest prices of 13 selected growths. 8/ Memphis territory growths. 9/ Note change to 48% protein. NQ = no quotation.

Information contacts: Wheat, rice, & feed grains, Joy Harwood (202) 219-0840; Cotton, Lee Meyer (202) 219-0840; Soybeans, Brenda Toland, (202) 219-0840.

Table 19.—Farm Programs, Price Supports, Participation &amp; Payment Rates

|               | Target price | Basic loan rate | Findley or announced loan rate 1/ | Payment rates    |                     |          | Effective base acres 2/ | Program 3/      | Participation rate 4/ |
|---------------|--------------|-----------------|-----------------------------------|------------------|---------------------|----------|-------------------------|-----------------|-----------------------|
|               |              |                 |                                   | Total deficiency | Paid land diversion |          |                         |                 |                       |
|               |              |                 |                                   |                  | Mandatory           | Optional |                         |                 |                       |
|               |              |                 |                                   | \$/bu.           |                     |          | Mil. acres              | Percent of base | Percent of base       |
| Wheat         |              |                 |                                   |                  |                     |          |                         |                 |                       |
| 1987/88       | 4.38         | 2.85            | 2.28                              | 1.81             | -----               | -----    | 87.6                    | 27.5/0/0        | 88                    |
| 1988/89       | 4.23         | 2.76            | 2.21                              | 0.69             | -----               | -----    | 84.8                    | 27.5/0/0        | 88                    |
| 1989/90       | 4.10         | 2.58            | 2.06                              | 0.32             | -----               | -----    | 82.3                    | 10/0/0          | 78                    |
| 1990/91 5/    | 4.00         | 2.44            | 1.95                              | 1.28             | -----               | -----    | 80.5                    | 6/ 5/0/0        | 83                    |
| 1991/92       | 4.00         | 2.52            | 2.04                              | *1.35            | -----               | -----    | 79.2                    | 15/0/0          | 85                    |
| 1992/93       | 4.00         | 2.58            | 2.21                              | **0.81           | -----               | -----    | 78.9                    | 5/0/0           | 83                    |
| 1993/94       | 4.00         | 2.86            | 2.45                              | ***1.05          | -----               | -----    | -----                   | 0/0/0           | -----                 |
|               |              |                 |                                   |                  |                     |          |                         |                 |                       |
| Rice          |              |                 |                                   |                  |                     |          |                         |                 |                       |
| 1987/88       | 11.66        | 6.84            | 7/ 6.15                           | 4.82             | -----               | -----    | 4.2                     | 35/0/0          | 96                    |
| 1988/89       | 11.15        | 6.63            | 7/ 6.50                           | 4.31             | -----               | -----    | 4.2                     | 25/0/0          | 94                    |
| 1989/90       | 10.80        | 6.50            | 7/ 6.00                           | 3.58             | -----               | -----    | 4.2                     | 25/0/0          | 94                    |
| 1990/91 5/    | 10.71        | 6.50            | 7/ 5.40                           | 4.16             | -----               | -----    | 4.2                     | 20/0/0          | 95                    |
| 1991/92       | 10.71        | 6.50            | 7/ 5.85                           | 3.07             | -----               | -----    | 4.2                     | 5/0/0           | 95                    |
| 1992/93       | 10.71        | 6.50            | -----                             | **4.21           | -----               | -----    | 4.1                     | 0/0/0           | 96                    |
| 1993/94       | 10.71        | 6.50            | -----                             | ***4.21          | -----               | -----    | -----                   | 5/0/0           | -----                 |
|               |              |                 |                                   |                  |                     |          |                         |                 |                       |
| Corn          |              |                 |                                   |                  |                     |          |                         |                 |                       |
| 1987/88       | 3.03         | 2.28            | 1.82                              | 1.09             | -----               | 2.00     | 81.5                    | 20/0/15         | 90                    |
| 1988/89       | 2.93         | 2.21            | 1.77                              | 0.36             | -----               | 1.75     | 82.9                    | 20/0/10         | 87                    |
| 1989/90       | 2.84         | 2.06            | 1.65                              | 0.58             | -----               | -----    | 82.7                    | 10/0/0          | 79                    |
| 1990/91 5/    | 2.75         | 1.96            | 1.57                              | 0.51             | -----               | -----    | 82.6                    | 10/0/0          | 78                    |
| 1991/92       | 2.75         | 1.89            | 1.62                              | 0.41             | -----               | -----    | 82.7                    | 7.5/0/0         | 77                    |
| 1992/93       | 2.75         | 2.01            | 1.72                              | **0.73           | -----               | -----    | 82.1                    | 5/0/0           | 76                    |
| 1993/94       | 2.75         | 1.99            | 1.72                              | ***0.72          | -----               | -----    | -----                   | 10/0/0          | -----                 |
|               |              |                 |                                   |                  |                     |          |                         |                 |                       |
| Sorghum       |              |                 |                                   |                  |                     |          |                         |                 |                       |
| 1987/88       | 2.88         | 2.17            | 1.74                              | 1.14             | -----               | 1.90     | 17.4                    | 8/ 20/0/15      | 84                    |
| 1988/89       | 2.78         | 2.10            | 1.68                              | 0.48             | -----               | 1.65     | 16.8                    | 20/0/10         | 82                    |
| 1989/90       | 2.70         | 1.96            | 1.57                              | 0.86             | -----               | -----    | 16.2                    | 10/0/0          | 71                    |
| 1990/91 5/    | 2.61         | 1.86            | 1.49                              | 0.56             | -----               | -----    | 15.4                    | 10/0/0          | 70                    |
| 1991/92       | 2.61         | 1.80            | 1.54                              | 0.37             | -----               | -----    | 13.5                    | 7.5/0/0         | 77                    |
| 1992/93       | 2.61         | 1.91            | 1.63                              | **0.70           | -----               | -----    | 13.8                    | 5/0/0           | 79                    |
| 1993/94       | 2.61         | 1.89            | 1.63                              | ***0.70          | -----               | -----    | -----                   | 5/0/0           | -----                 |
|               |              |                 |                                   |                  |                     |          |                         |                 |                       |
| Barley        |              |                 |                                   |                  |                     |          |                         |                 |                       |
| 1987/88       | 2.60         | 1.86            | 1.49                              | 0.79             | -----               | 1.60     | 12.6                    | 8/ 20/0/15      | 85                    |
| 1988/89       | 2.51         | 1.80            | 1.44                              | 0.00             | -----               | 1.40     | 12.5                    | 20/0/10         | 79                    |
| 1989/90       | 2.44         | 1.68            | 1.34                              | 0.00             | -----               | -----    | 12.3                    | 10/0/0          | 67                    |
| 1990/91 5/    | 2.36         | 1.60            | 1.28                              | 0.20             | -----               | -----    | 11.9                    | 10/0/0          | 68                    |
| 1991/92       | 2.36         | 1.54            | 1.32                              | 0.62             | -----               | -----    | 11.5                    | 7.5/0/0         | 76                    |
| 1992/93       | 2.36         | 1.64            | 1.40                              | **0.56           | -----               | -----    | 11.1                    | 5/0/0           | 75                    |
| 1993/94       | 2.36         | 1.62            | 1.40                              | ***0.52          | -----               | -----    | -----                   | 0/0/0           | -----                 |
|               |              |                 |                                   |                  |                     |          |                         |                 |                       |
| Oats          |              |                 |                                   |                  |                     |          |                         |                 |                       |
| 1987/88       | 1.60         | 1.17            | 0.94                              | 0.20             | -----               | 0.80     | 8.4                     | 8/ 20/0/15      | 45                    |
| 1988/89       | 1.55         | 1.14            | 0.91                              | 0.00             | -----               | -----    | 7.9                     | 5/0/0           | 30                    |
| 1989/90       | 1.50         | 1.06            | 0.85                              | 0.00             | -----               | -----    | 7.8                     | 5/0/0           | 18                    |
| 1990/91 5/    | 1.45         | 1.01            | 0.81                              | 0.32             | -----               | -----    | 7.5                     | 5/0/0           | 08                    |
| 1991/92       | 1.45         | 0.97            | 0.83                              | 0.35             | -----               | -----    | 7.3                     | 0/0/0           | 38                    |
| 1992/93       | 1.45         | 1.03            | 0.88                              | **0.17           | -----               | -----    | 7.2                     | 0/0/0           | 40                    |
| 1993/94       | 1.45         | 1.02            | 0.88                              | ***0.15          | -----               | -----    | -----                   | 0/0/0           | -----                 |
|               |              |                 |                                   |                  |                     |          |                         |                 |                       |
| Soybeans 9/   |              |                 |                                   |                  |                     |          |                         |                 |                       |
| 1987/88       | -----        | -----           | 4.77                              | -----            | -----               | -----    | -----                   | -----           | -----                 |
| 1988/89       | -----        | -----           | 4.77                              | -----            | -----               | -----    | -----                   | -----           | -----                 |
| 1989/90       | -----        | -----           | 4.53                              | -----            | -----               | -----    | -----                   | 10/ 10/25       | -----                 |
| 1990/91 5/    | -----        | -----           | 4.50                              | -----            | -----               | -----    | -----                   | 10/ 0/25        | -----                 |
| 1991/92       | -----        | -----           | 5.02                              | -----            | -----               | -----    | -----                   | 10/ 0/25        | -----                 |
| 1992/93       | -----        | -----           | 5.02                              | -----            | -----               | -----    | -----                   | 10/ 0/25        | -----                 |
| 1993/94       | -----        | -----           | 5.02                              | -----            | -----               | -----    | -----                   | 10/ 0/25        | -----                 |
|               |              |                 |                                   |                  |                     |          |                         |                 |                       |
| Upland cotton |              |                 |                                   |                  |                     |          |                         |                 |                       |
| 1987/88       | 79.4         | 52.25           | 11/ 52.25                         | 17.3             | -----               | -----    | 14.5                    | 25/0/0          | 93                    |
| 1988/89       | 75.9         | 51.80           | 11/ 51.80                         | 19.4             | -----               | -----    | 14.5                    | 12.5/0/0        | 89                    |
| 1989/90       | 73.4         | 50.00           | 11/ 50.00                         | 13.1             | -----               | -----    | 14.6                    | 25/0/0          | 88                    |
| 1990/91 5/    | 72.9         | 50.27           | 11/ 50.27                         | 7.3              | -----               | -----    | 14.4                    | 12.5/0/0        | 86                    |
| 1991/92 12/   | 72.9         | 50.77           | 11/ 47.23                         | 10.1             | -----               | -----    | 14.6                    | 5/0/0           | 84                    |
| 1992/93       | 72.9         | 52.35           | 11/ -----                         | **20.3           | -----               | -----    | 14.9                    | 10/0/0          | 89                    |
| 1993/94       | 72.9         | 52.35           | 11/ -----                         | ***20.55         | -----               | -----    | -----                   | 7.5/0/0         | -----                 |

1/ There are no Findley loan rates for rice or cotton. See footnotes 7/ & 11/. 2/ National effective crop acreage base as determined by ASCS. Net of CAP. 3/ Program requirements for participating producers (mandatory acreage reduction program/mandatory paid land diversion/optional paid land diversion). Acres idled must be devoted to a conserving use to receive program benefits. 4/ Percentage of effective base acres enrolled in acreage reduction programs. 5/ Payments & loans were reduced by 1.4 percent in 1990/91 due to Greer-Rudman-Hollings. Budget Reconciliation Act reductions to deficiency payments rates were also in effect in that year. Data do not include these reductions. 6/ Under 1990 modified contracts, participating producers plant up to 105 percent of their wheat base acres. For every acre planted above 95 percent of base, the acreage used to compute deficiency payments was cut by 1 acre. 7/ A marketing loan has been in effect for rice since 1985/86. Loans may be repaid at the lower of: a) the loan rate or b) the adjusted world market price (announced weekly). However, loans cannot be repaid at less than a specified fraction of the loan rate. Data refer to market-year average loan repayment rates. 8/ The sorghum, oats, & barley programs are the same as for corn except as indicated. 9/ There are no target prices, base acres, acreage reduction programs, or deficiency payment rates for soybeans. 10/ Nominal percentage of program crop base acres permitted to shift into soybeans without loss of base. 11/ A marketing loan has been in effect for cotton since 1985/87. In 1987/88 & after, loans may be repaid at the lower of: a) the loan rate or b) the adjusted world market price (announced weekly; Plan B). Starting in 1991/92, loans cannot be repaid at less than 70 percent of the loan rate. Data refer to annual average loan repayment rates. 12/ A marketing certificate program was implemented on Aug. 1, 1991. — = not available.

\* For wheat, the 1991/92 rate is the total deficiency payment rate for the "regular" program. For the winter wheat option, the rate is \$1.25.

\*\* For wheat, corn, sorghum, barley, and oats, regular deficiency payment rate based on the 5-month price. For rice and upland cotton, total deficiency payment rate.

\*\*\* Estimated total deficiency payment rate. Minimum guaranteed payment rate for 0/92 (wheat & feed grains) & 50/92 (rice and upland cotton) programs. Sign-up for 1993 programs was March 1–April 30, 1993.



Table 20.—Fruit

|                                     | 1984    | 1985   | 1986   | 1987    | 1988    | 1989    | 1990    | 1991 P  | 1992 P  |
|-------------------------------------|---------|--------|--------|---------|---------|---------|---------|---------|---------|
| <b>Citrus 1/</b>                    |         |        |        |         |         |         |         |         |         |
| Production (1,000 ton)              | 10,832  | 10,525 | 11,058 | 11,993  | 12,761  | 13,186  | 10,860  | 11,285  | 12,388  |
| Per capita consumpt. (lbs.) 2/      | 22.6    | 21.6   | 24.3   | 24.0    | 25.4    | 25.1    | 22.1    | 19.9    | —       |
| <b>Noncitrus 3/</b>                 |         |        |        |         |         |         |         |         |         |
| Production (1,000 tons)             | 14,301  | 14,191 | 13,874 | 16,011  | 15,893  | 16,365  | 15,656  | 15,801  | 16,939  |
| Per capita consumpt. (lbs.) 2/      | 68.3    | 65.3   | 68.8   | 73.5    | 72.0    | 73.8    | 70.5    | 70.7    | —       |
|                                     | 1992    |        |        |         |         |         |         | 1993    |         |
|                                     | June    | July   | Aug    | Sept    | Oct     | Nov     | Dec     | Jan     | Feb     |
| <b>F.o.b. shipping point prices</b> |         |        |        |         |         |         |         |         |         |
| Apples (\$/carton) 4/               | 15.50   | 16.56  | 25.70  | 16.73   | 15.38   | 14.46   | 13.60   | 14.50   | 12.33   |
| Pears (\$/box) 5/                   | 15.10   | 14.30  | —      | —       | 13.05   | 13.54   | 13.88   | 16.00   | 16.00   |
| <b>Grower prices</b>                |         |        |        |         |         |         |         |         |         |
| Oranges (\$/box) 6/                 | 4.75    | 2.06   | 1.65   | 1.37    | 1.79    | 3.80    | 2.90    | 2.39    | 2.11    |
| Grapelruit (\$/box) 6/              | 4.45    | 4.00   | 3.32   | 3.73    | 7.09    | 4.11    | 4.66    | 2.42    | 1:46    |
| <b>Stocks, ending</b>               |         |        |        |         |         |         |         |         |         |
| Fresh apples (mil. lbs.)            | 327.1   | 106.5  | 33.5   | 3,479.5 | 5,580.0 | 4,988.3 | 4,077.3 | 3,433.1 | 2,767.9 |
| Fresh pears (mil. lbs.)             | 4.7     | 49.4   | 139.1  | 523.1   | 380.4   | 276.7   | 223.4   | 174.2   | 128.1   |
| Frozen fruits (mil. lbs.)           | 868.1   | 603.1  | 981.0  | 935.3   | 1,073.5 | 1,008.2 | 888.4   | 823.3   | 757.3   |
| Frozen orange juice (mil. lbs.)     | 1,133.4 | 978.0  | 874.9  | 742.0   | 666.2   | 638.0   | 892.9   | 1,135.9 | 1,235.5 |

1/ 1991 indicated 1990/91 season. 2/ Fresh per capita consumption. 3/ Calendar year. 4/ Red delicious, Washington, extra fancy, carton tray pack, 125's. 5/ D'Anjou, Washington, standard box wrapped, U.S. no. 1, 135's. 6/ U.S. equivalent on-tree returns. P = preliminary. — = not available.

Information contact: Wynne Napper (202) 219-0884.

Table 21.—Vegetables

|                              | Calendar year |            |            |            |            |            |            |            |            |            |
|------------------------------|---------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
|                              | 1983          | 1984       | 1985       | 1986       | 1987       | 1988       | 1989       | 1990       | 1991       | 1992 P     |
| <b>Production</b>            |               |            |            |            |            |            |            |            |            |            |
| Total vegetables (1,000 cwt) | 403,509       | 456,334    | 453,030    | 448,829    | 478,381    | 488,779    | 542,437    | 561,704    | 564,582    | 534,951    |
| Fresh (1,000 cwt) 1/ 3/      | 185,782       | 201,817    | 203,549    | 203,165    | 220,539    | 228,397    | 239,281    | 239,104    | 229,506    | 236,140    |
| Processed (tons) 2/ 3/       | 10,888,350    | 12,725,880 | 12,474,040 | 12,273,200 | 12,892,100 | 12,019,110 | 15,157,790 | 16,130,020 | 16,753,820 | 14,940,550 |
| Mushrooms (1,000 lbs.) 4/    | 561,531       | 595,681    | 587,956    | 614,393    | 631,819    | 667,759    | 714,992    | 749,151    | 738,632    | —          |
| Potatoes (1,000 cwt)         | 333,726       | 362,039    | 406,609    | 381,743    | 389,320    | 356,438    | 370,444    | 402,110    | 417,822    | 411,636    |
| Sweet potatoes (1,000 cwt)   | 12,083        | 12,902     | 14,573     | 12,388     | 11,811     | 10,945     | 11,358     | 12,594     | 11,203     | 11,760     |
| Dry edible beans (1,000 cwt) | 16,520        | 21,070     | 22,298     | 22,960     | 26,031     | 19,253     | 23,729     | 32,379     | 33,785     | 22,047     |
|                              | 1992          |            |            |            |            |            |            | 1993       |            |            |
|                              | May           | June       | July       | Aug        | Sept       | Oct        | Nov        | Dec        | Jan        | Feb        |
| <b>Shipments</b>             |               |            |            |            |            |            |            |            |            |            |
| Fresh (1,000 cwt) 5/         | 28,050        | 29,058     | 25,358     | 15,813     | 18,112     | 14,931     | 16,829     | 19,492     | 19,087     | 18,977     |
| Potatoes (1,000 cwt)         | 14,843        | 11,768     | 10,946     | 9,418      | 13,306     | 11,363     | 11,967     | 13,641     | 13,376     | 11,180     |
| Sweet potatoes (1,000 cwt)   | 176           | 184        | 246        | 130        | 346        | 359        | 771        | 539        | 291        | 270        |

1/ Includes fresh production of asparagus, broccoli, carrots, cauliflower, celery, sweet corn, lettuce, honeydews, onions, & tomatoes. 2/ Includes processing production of snap beans, sweet corn, green peas, tomatoes, cucumbers (for pickles), asparagus, broccoli, carrots, & cauliflower. 3/ Asparagus & cucumber estimates were not available for 1982 & 1983. 4/ Fresh & processing agave mushrooms only. Excludes specialty varieties. Crop year July 1 - June 30. 5/ Includes snap beans, broccoli, cabbage, carrots, cauliflower, celery, sweet corn, cucumbers, eggplant, lettuce, onions, bell peppers, squash, tomatoes, cantaloupes, honeydews, & watermelons. P = preliminary.

Information contacts: Gary Lucier or John Love (202) 219-0884.

Table 22.—Other Commodities

|   | Annual  |         |         |       |       | 1991    |         |          |           |         | 1992 |  |  |  |
|---|---------|---------|---------|-------|-------|---------|---------|----------|-----------|---------|------|--|--|--|
|   | 1988    | 1989    | 1990    | 1991  | 1992  | Oct-Dec | Jan-Mar | Apr-June | July-Sept | Oct-Dec |      |  |  |  |
| <b>Sugar</b>                              |         |         |         |       |       |         |         |          |           |         |      |  |  |  |
| Production 1/                             | 7,087   | 6,841   | 6,334   | 7,133 | 7,501 | 3,655   | 2,136   | 716      | 722       | 3,827   |      |  |  |  |
| Deliveries 1/                             | 8,188   | 8,340   | 8,661   | 8,704 | 8,920 | 2,242   | 2,007   | 2,208    | 2,409     | 2,296   |      |  |  |  |
| Stocks, ending 1/                         | 3,132   | 2,847   | 2,729   | 3,039 | 3,220 | 3,039   | 3,624   | 2,757    | 1,451     | 3,220   |      |  |  |  |
| <b>Coffee</b>                             |         |         |         |       |       |         |         |          |           |         |      |  |  |  |
| Composite green price N.Y. (cts./lb.)     | 119.59  | 95.17   | 76.93   | 70.09 | 55.30 | 64.94   | 59.19   | 51.72    | 46.36     | 61.94   |      |  |  |  |
| Imports, green bean equiv. (mil. lbs.) 2/ | 2,072   | 2,685   | 2,715   | 2,553 | 2,989 | 699     | 840     | 720      | 704       | 705     |      |  |  |  |
|   | Annual  |         |         |       | 1991  | 1992    |         |          |           |         |      |  |  |  |
|   | 1989    | 1990    | 1991    | Nov   | June  | July    | Aug     | Sept     | Oct       | Nov     |      |  |  |  |
| <b>Tobacco</b>                            |         |         |         |       |       |         |         |          |           |         |      |  |  |  |
| Prices at auctions 3/                     |         |         |         |       |       |         |         |          |           |         |      |  |  |  |
| Flue-cured (\$/lb.)                       | 167.4   | 167.3   | 172.3   | 168.5 | —     | 155.0   | 160.0   | 182.5    | 182.0     | 172.7   |      |  |  |  |
| Burley (\$/lb.)                           | 167.2   | 175.3   | 178.8   | 182.5 | —     | —       | —       | —        | —         | 182.7   |      |  |  |  |
| <b>Domestic consumption 4/</b>            |         |         |         |       |       |         |         |          |           |         |      |  |  |  |
| Cigarettes (bil.)                         | 540.0   | 523.1   | 518.3   | 57.1  | 51.7  | 38.3    | 43.7    | 43.0     | 44.7      | 44.2    |      |  |  |  |
| Large cigars (mil.)                       | 2,467.6 | 2,343.5 | 2,231.9 | 191.4 | 217.2 | 167.7   | 185.7   | 194.3    | 177.9     | 159.6   |      |  |  |  |

1/ 1,000 short tons, raw value. Quarterly data shown at end of each quarter. 2/ Net imports of green & processed coffee. 3/ Crop year July-June for flue-cured, Oct.-Sept. for burley. 4/ Taxable removals. — = not available.

Information contacts: Sugar, Peter Buzzanell (202) 219-0886, Coffee, Fred Gray (202) 219-0888, Tobacco, Verner Gries (202) 219-0890.

## World Agriculture

Table 23.—World Supply &amp; Utilization of Major Crops, Livestock &amp; Products

|                                | 1986/87 | 1987/88 | 1988/89 | 1989/90 | 1990/91 | 1991/92 F | 1992/93 F |
|--------------------------------|---------|---------|---------|---------|---------|-----------|-----------|
| Million units                  |         |         |         |         |         |           |           |
| <b>Wheat</b>                   |         |         |         |         |         |           |           |
| Area (hectares)                | 228.1   | 219.7   | 217.4   | 225.8   | 231.4   | 222.1     | 221.3     |
| Production (metric tons)       | 524.1   | 495.7   | 495.0   | 532.9   | 587.8   | 543.6     | 558.4     |
| Exports (metric tons) 1/       | 90.7    | 107.1   | 97.9    | 97.0    | 94.4    | 109.1     | 99.3      |
| Consumption (metric tons) 2/   | 515.9   | 524.9   | 525.4   | 529.9   | 565.3   | 560.6     | 551.3     |
| Ending stocks (metric tons) 3/ | 177.6   | 148.4   | 118.0   | 120.9   | 143.7   | 126.7     | 133.7     |
| <b>Coarse grains</b>           |         |         |         |         |         |           |           |
| Area (hectares)                | 335.3   | 323.1   | 323.2   | 320.8   | 313.8   | 317.6     | 320.0     |
| Production (metric tons)       | 822.2   | 783.9   | 721.1   | 790.2   | 819.9   | 797.4     | 848.4     |
| Exports (metric tons) 1/       | 82.8    | 84.7    | 94.0    | 102.9   | 87.3    | 93.5      | 88.9      |
| Consumption (metric tons) 2/   | 796.3   | 806.8   | 785.4   | 814.4   | 807.7   | 803.7     | 821.8     |
| Ending stocks (metric tons) 3/ | 235.2   | 212.4   | 148.0   | 123.9   | 136.1   | 129.8     | 156.4     |
| <b>Rice, milled</b>            |         |         |         |         |         |           |           |
| Area (hectares)                | 145.1   | 141.7   | 145.4   | 146.7   | 147.1   | 145.9     | 146.4     |
| Production (metric tons)       | 316.7   | 314.5   | 330.0   | 342.6   | 350.8   | 348.1     | 351.8     |
| Exports (metric tons) 4/       | 12.9    | 11.9    | 15.0    | 12.2    | 12.8    | 14.9      | 14.3      |
| Consumption (metric tons) 2/   | 320.7   | 320.0   | 327.6   | 335.9   | 345.5   | 352.7     | 354.0     |
| Ending stocks (metric tons) 3/ | 61.4    | 45.9    | 48.3    | 55.0    | 60.0    | 55.4      | 53.2      |
| <b>Total grains</b>            |         |         |         |         |         |           |           |
| Area (hectares)                | 708.5   | 684.5   | 686.0   | 693.3   | 692.3   | 685.6     | 687.7     |
| Production (metric tons)       | 1,663.0 | 1,594.1 | 1,546.1 | 1,665.7 | 1,758.3 | 1,689.1   | 1,758.6   |
| Exports (metric tons) 1/       | 186.4   | 203.7   | 206.9   | 212.1   | 194.5   | 217.5     | 202.5     |
| Consumption (metric tons) 2/   | 1,632.9 | 1,651.7 | 1,638.4 | 1,680.2 | 1,718.5 | 1,717.0   | 1,727.1   |
| Ending stocks (metric tons) 3/ | 464.2   | 406.7   | 314.3   | 299.8   | 339.8   | 311.9     | 343.3     |
| <b>Oilseeds</b>                |         |         |         |         |         |           |           |
| Crush (metric tons)            | 161.8   | 168.4   | 164.5   | 172.0   | 177.4   | 185.4     | 185.4     |
| Production (metric tons)       | 194.9   | 210.5   | 201.7   | 212.5   | 216.0   | 223.7     | 226.3     |
| Exports (metric tons)          | 37.7    | 39.5    | 31.5    | 35.5    | 33.0    | 36.9      | 38.8      |
| Ending stocks (metric tons)    | 23.3    | 24.0    | 22.1    | 23.3    | 22.8    | 21.5      | 22.8      |
| <b>Meals</b>                   |         |         |         |         |         |           |           |
| Production (metric tons)       | 110.7   | 115.4   | 111.3   | 117.1   | 120.0   | 124.9     | 125.7     |
| Exports (metric tons)          | 36.7    | 35.8    | 37.4    | 38.5    | 39.4    | 41.8      | 40.5      |
| <b>Oils</b>                    |         |         |         |         |         |           |           |
| Production (metric tons)       | 50.4    | 53.3    | 53.3    | 57.1    | 58.2    | 60.4      | 60.7      |
| Exports (metric tons)          | 16.9    | 17.5    | 18.1    | 19.8    | 20.2    | 20.1      | 20.1      |
| <b>Cotton</b>                  |         |         |         |         |         |           |           |
| Area (hectares)                | 29.2    | 30.8    | 33.7    | 31.5    | 33.1    | 34.7      | 32.4      |
| Production (bales)             | 70.6    | 81.1    | 84.4    | 79.9    | 87.0    | 96.0      | 83.4      |
| Exports (bales)                | 25.9    | 23.1    | 25.8    | 23.9    | 23.0    | 22.4      | 22.2      |
| Consumption (bales)            | 82.8    | 84.1    | 85.3    | 86.7    | 85.5    | 85.0      | 84.9      |
| Ending stocks (bales)          | 35.7    | 32.8    | 31.9    | 26.3    | 28.6    | 40.6      | 38.8      |
|                                | 1987    | 1988    | 1989    | 1990    | 1991    | 1992      | 1993 F    |
| <b>Red meat</b>                |         |         |         |         |         |           |           |
| Production (metric tons)       | 112.9   | 116.6   | 118.1   | 120.3   | 121.3   | 121.3     | 123.1     |
| Consumption (metric tons)      | 111.0   | 114.6   | 116.7   | 118.1   | 119.3   | 119.8     | 121.6     |
| Exports (metric tons) 1/       | 6.7     | 7.4     | 7.6     | 7.6     | 8       | 7.8       | 8.1       |
| <b>Poultry 5/</b>              |         |         |         |         |         |           |           |
| Production (metric tons)       | 31.3    | 32.7    | 34.0    | 35.8    | 37.8    | 39.2      | 40.9      |
| Consumption (metric tons)      | 29.9    | 31.0    | 32.7    | 33.9    | 35.8    | 37.1      | 38.8      |
| Exports (metric tons) 1/       | 1.3     | 1.5     | 1.7     | 1.8     | 2.1     | 2.2       | 2.3       |
| <b>Dairy</b>                   |         |         |         |         |         |           |           |
| Milk production (metric tons)  | 425.7   | 428.9   | 434.7   | 442.0   | 429.4   | 415.0     | 408.0     |

1/ Excludes intra-EC trade. 2/ Where stocks data not available (excluding USSR), consumption includes stock changes. 3/ Stocks data are based on differing marketing years & do not represent levels at a given date. Data not available for all countries; includes estimated change in USSR grain stocks but not absolute level. 4/ Calendar year data. 1987 data correspond with 1986/87, etc. 5/ Poultry excludes the Peoples Republic of China before 1986. P = preliminary. F = forecast.

Information contacts: Crops, Carol Whitton (202) 219-0824; red meat & poultry, Linda Bailey (202) 219-1285; dairy, Sara Short (202) 219-0770.



## U.S. Agricultural Trade

**Table 24.—Prices of Principal U.S. Agricultural Trade Products**

|   | Annual |        |        | 1992   |        |        |        |        | 1993   |        |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|   | 1990   | 1991   | 1992   | Feb    | Sept   | Oct    | Nov    | Dec    | Jan    | Feb    |
| <b>Export commodities</b>                         |        |        |        |        |        |        |        |        |        |        |
| Wheat, f.o.b. vessel, Gulf ports (\$/bu.)         | 3.72   | 3.52   | 4.13   | 4.83   | 3.79   | 3.85   | 4.03   | 4.03   | 4.25   | 4.06   |
| Corn, f.o.b. vessel, Gulf ports (\$/bu.)          | 2.79   | 2.75   | 2.66   | 2.91   | 2.50   | 2.42   | 2.44   | 2.42   | 2.43   | 2.42   |
| Grain sorghum, f.o.b. vessel, Gulf ports (\$/bu.) | 2.65   | 2.69   | 2.83   | 2.98   | 2.41   | 2.33   | 2.39   | 2.45   | 2.44   | 2.42   |
| Soybeans, f.o.b. vessel, Gulf ports (\$/bu.)      | 6.24   | 6.05   | 6.01   | 6.06   | 5.82   | 5.67   | 5.84   | 5.96   | 6.08   | 6.03   |
| Soybean oil, Decatur (cts./lb.)                   | 22.75  | 20.14  | 19.16  | 18.65  | 18.10  | 18.31  | 19.98  | 20.58  | 21.20  | 20.61  |
| Soybean meal, Decatur (\$/ton)                    | 169.37 | 172.90 | 177.79 | 173.86 | 174.33 | 180.63 | 181.18 | 188.30 | 188.18 | 179.87 |
| <b>Import commodities</b>                         |        |        |        |        |        |        |        |        |        |        |
| Cotton, 7-market avg. spot (cts./lb.)             | 71.25  | 69.69  | 53.90  | 50.78  | 53.49  | 49.47  | 49.98  | 51.85  | 53.72  | 55.38  |
| Tobacco, avg. price at auction (cts./lb.)         | 170.57 | 179.23 | 173.08 | 174.92 | 182.51 | 181.93 | 182.97 | 182.51 | 179.98 | 188.53 |
| Rice, f.o.b. mill, Houston (\$/cwt)               | 15.52  | 16.46  | 16.80  | 17.50  | 16.50  | 16.50  | 16.13  | 15.63  | 15.25  | 15.00  |
| Inedible tallow, Chicago (cts./lb.)               | 13.54  | 13.26  | 14.37  | 12.63  | 15.25  | 15.73  | 16.75  | 16.00  | 15.09  | 14.69  |
| Coffee, N.Y. spot (\$/lb.)                        | 0.81   | 0.71   | 0.50   | 0.51   | 0.40   | 0.49   | 0.55   | 0.66   | 0.58   | 0.54   |
| Rubber, N.Y. spot (cts./lb.)                      | 48.28  | 45.73  | 46.25  | 43.95  | 46.86  | 47.83  | 48.00  | 48.03  | 48.03  | 48.30  |
| Cocoa beans, N.Y. (\$/lb.)                        | 0.55   | 0.52   | 0.47   | 0.51   | 0.47   | 0.46   | 0.46   | 0.44   | 0.45   | 0.42   |

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**Table 25.—Indexes of Real Trade-Weighted Dollar Exchange Rates <sup>1/</sup>**

|                     | 1992  |       |       |       |       |        |       |       |       | 1993  |       |
|---------------------|-------|-------|-------|-------|-------|--------|-------|-------|-------|-------|-------|
|                     | Apr   | May   | June  | July  | Aug   | Sept P | Oct P | Nov P | Dec P | Jan P | Feb P |
| 1985 = 100          |       |       |       |       |       |        |       |       |       |       |       |
| Total U.S. trade 2/ | 65.0  | 63.9  | 59.9  | 59.7  | 59.1  | 59.5   | 61.9  | 65.6  | 65.9  | 67.2  | 68.5  |
| Agricultural trade  |       |       |       |       |       |        |       |       |       |       |       |
| U.S. markets        | 78.2  | 76.5  | 75.2  | 74.7  | 74.4  | 74.1   | 75.2  | 77.3  | 77.2  | 77.9  | 78.5  |
| U.S. competitors    | 77.8  | 77.4  | 76.8  | 75.7  | 75.2  | 77.3   | 75.9  | 77.9  | 77.7  | 78.4  | 79    |
| Wheat               |       |       |       |       |       |        |       |       |       |       |       |
| U.S. markets        | 100.4 | 96.8  | 96.1  | 95.3  | 94.5  | 93.5   | 94.1  | 95.7  | 95.2  | 95.6  | 95.8  |
| U.S. competitors    | 70.9  | 71.1  | 69.4  | 69.2  | 69.2  | 74.6   | 71.4  | 73.5  | 73.5  | 74.2  | 75.2  |
| Soybeans            |       |       |       |       |       |        |       |       |       |       |       |
| U.S. markets        | 65.5  | 63.6  | 61.8  | 61.4  | 60.7  | 60.4   | 61.9  | 64.8  | 64.5  | 65.4  | 66.3  |
| U.S. competitors    | 57.4  | 56.5  | 54.9  | 54.9  | 54.2  | 53.6   | 53.3  | 53.6  | 52.9  | 52.8  | 52.5  |
| Corn                |       |       |       |       |       |        |       |       |       |       |       |
| U.S. markets        | 70.6  | 67.8  | 67.7  | 67.3  | 67.4  | 66.4   | 67.3  | 69.2  | 68.9  | 69.7  | 70.2  |
| U.S. competitors    | 60.6  | 60.0  | 56.9  | 56.4  | 55.8  | 55.7   | 56.1  | 67.7  | 57.4  | 57.6  | 57.8  |
| Cotton              |       |       |       |       |       |        |       |       |       |       |       |
| U.S. markets        | 74.0  | 72.7  | 71.4  | 71.2  | 71.2  | 70.6   | 71.7  | 73.3  | 73.3  | 74    | 74.6  |
| U.S. competitors    | 99.9  | 100.3 | 110.7 | 109.9 | 109.3 | 112.1  | 109.3 | 110.6 | 109.6 | 110   | 110.1 |

<sup>1/</sup> Real indexes adjust nominal exchange rates for differences in rates of inflation, to avoid the distortion caused by high-inflation countries. A higher value means the dollar has appreciated. See the October 1988 issue of *Agricultural Outlook* for a discussion of the calculations and the weights used. <sup>2/</sup> Federal Reserve Board Index of trade-weighted value of the U.S. dollar against 10 major currencies. Weights are based on relative importance in world financial markets. P = preliminary.

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**Table 26.—Trade Balance**

|                      | Fiscal year 1/ |          |          |          |          |          |          |        | Jan    |
|----------------------|----------------|----------|----------|----------|----------|----------|----------|--------|--------|
|                      | 1986           | 1987     | 1988     | 1989     | 1990     | 1991     | 1992     | 1993 F | 1993   |
|                      | \$ million     |          |          |          |          |          |          |        |        |
| <b>Exports</b>       |                |          |          |          |          |          |          |        |        |
| Agricultural         | 26,312         | 27,878   | 35,316   | 39,590   | 40,220   | 37,609   | 42,417   | 42,500 | 3,675  |
| Nonagricultural      | 179,291        | 202,911  | 258,656  | 301,269  | 325,059  | 356,682  | 377,223  | —      | 30,316 |
| Total 2/             | 205,603        | 230,787  | 293,972  | 340,859  | 366,279  | 394,291  | 419,640  | —      | 33,991 |
| <b>Imports</b>       |                |          |          |          |          |          |          |        |        |
| Agricultural         | 20,884         | 20,650   | 21,014   | 21,476   | 22,560   | 22,588   | 24,323   | 24,500 | 2,124  |
| Nonagricultural      | 342,846        | 367,374  | 409,138  | 441,075  | 458,101  | 463,720  | 487,554  | —      | 39,511 |
| Total 3/             | 363,730        | 388,024  | 430,152  | 462,551  | 480,661  | 486,308  | 511,877  | —      | 41,635 |
| <b>Trade balance</b> |                |          |          |          |          |          |          |        |        |
| Agricultural         | 5,428          | 7,228    | 14,302   | 18,114   | 17,660   | 15,021   | 18,094   | 18,000 | 1,551  |
| Nonagricultural      | -163,555       | -164,463 | -150,482 | -139,806 | -132,042 | -107,038 | -110,331 | —      | -9195  |
| Total                | -158,127       | -157,237 | -136,180 | -121,692 | -114,382 | -92,017  | -92,237  | —      | -7,644 |

<sup>1/</sup> Fiscal years begin October 1 & end September 30. Fiscal year 1992 began Oct. 1, 1991 & ended Sept. 30, 1992. <sup>2/</sup> Domestic exports including Department of Defense shipments (F.A.S. value). <sup>3/</sup> Imports for consumption (customs value). F = forecast. — = not available.

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Table 27.—U.S. Agricultural Exports &amp; Imports

|   | Fiscal year * |         |           | Jan    | Fiscal year * |        |           | Jan   |
|---|---------------|---------|-----------|--------|---------------|--------|-----------|-------|
|   | 1991          | 1992    | 1993 F    | 1993   | 1991          | 1992   | 1993 F    | 1993  |
|   | 1,000 units   |         |           |        | \$ million    |        |           |       |
| EXPORTS                                   |               |         |           |        |               |        |           |       |
| Animals, live (no.) 1/                    | 1,235         | 1,476   | --        | 89     | 546           | 567    | --        | 31    |
| Meats & preps., excl. poultry (mt)        | 938           | 1,108   | 2/ 1,000  | 86     | 2,773         | 3,236  | --        | 235   |
| Dairy products (mt) 1/                    | 43            | 172     | --        | 13     | 293           | 638    | 600       | 65    |
| Poultry meats (mt)                        | 628           | 795     | 800       | 71     | 737           | 915    | --        | 74    |
| Fats, oils, & greases (mt)                | 1,169         | 1,392   | 1,500     | 97     | 419           | 498    | --        | 38    |
| Hides & skins incl. furskins              | --            | --      | --        | --     | 1,451         | 1,337  | --        | 115   |
| Cattle hides, whole (no.) 1/              | 21,548        | 20,822  | --        | 1,672  | 1,191         | 1,107  | --        | 96    |
| Mink pelts (no.) 1/                       | 3,941         | 3,160   | --        | 228    | 74            | 52     | --        | 3     |
| Grains & feeds (mt)                       | 94,583        | 100,744 | --        | 9,334  | 12,175        | 13,858 | 3/ 14,000 | 1,231 |
| Wheat (mt)                                | 26,792        | 34,287  | 35,500    | 3,033  | 2,867         | 4,318  | 4/ 4,800  | 404   |
| Wheat flour (mt)                          | 987           | 816     | 900       | 46     | 191           | 165    | --        | 11    |
| Rice (mt)                                 | 2,395         | 2,279   | 2,100     | 164    | 747           | 757    | 700       | 47    |
| Feed grains, incl. products (mt)          | 52,353        | 50,846  | 52,500    | 4,835  | 5,790         | 5,793  | 5,200     | 490   |
| Feeds & fodders (mt)                      | 10,943        | 11,267  | 5/ 11,800 | 1,084  | 1,882         | 2,019  | --        | 193   |
| Other grain products (mt)                 | 1,113         | 1,449   | --        | 172    | 697           | 807    | --        | 86    |
| Fruits, nuts, & preps. (mt)               | 2,849         | 3,505   | --        | 239    | 3,038         | 3,514  | --        | 218   |
| Fruit juices incl.                        |               |         |           |        |               |        |           |       |
| froz. (1,000 hectoliters) 1/              | 6,311         | 7,767   | --        | 524    | 338           | 427    | --        | 29    |
| Vegetables & preps. (mt)                  | 2,589         | 2,703   | --        | 194    | 2,597         | 2,790  | --        | 236   |
| Tobacco, unmanufactured (mt)              | 239           | 246     | --        | 22     | 1,533         | 1,568  | 1,600     | 120   |
| Cotton, excl. lintars (mt)                | 1,565         | 1,494   | 1,400     | 119    | 2,605         | 2,183  | 1,800     | 159   |
| Seeds (mt)                                | 514           | 701     | --        | 68     | 617           | 659    | 700       | 84    |
| Sugar, cane or beet (mt)                  | 589           | 492     | --        | 21     | 219           | 154    | --        | 6     |
| Oilseeds & products (mt)                  | 22,295        | 28,642  | --        | 3,348  | 5,643         | 7,156  | 7,100     | 800   |
| Oilseeds (mt)                             | 15,815        | 19,970  | --        | 2,489  | 3,807         | 4,743  | --        | 577   |
| Soybeans (mt)                             | 15,139        | 19,247  | 19,800    | 2,426  | 3,465         | 4,311  | 4,300     | 539   |
| Protein meal (mt)                         | 5,628         | 7,022   | --        | 713    | 1,113         | 1,431  | --        | 139   |
| Vegetable oils (mt)                       | 1,051         | 1,650   | --        | 145    | 723           | 982    | --        | 84    |
| Essential oils (mt)                       | 13            | 13      | --        | 1      | 183           | 184    | --        | 17    |
| Other                                     | 92            | 91      | --        | 7      | 2,441         | 2,733  | --        | 217   |
| Total                                     | 128,104       | 142,098 | 148,000   | 13,620 | 37,609        | 42,417 | 42,500    | 3,675 |
| IMPORTS                                   |               |         |           |        |               |        |           |       |
| Animals, live (no.) 1/                    | 3,168         | 2,830   | --        | 272    | 1,131         | 1,275  | 1,400     | 118   |
| Meats & preps., excl. poultry (mt)        | 1,191         | 1,134   | --        | 140    | 3,018         | 2,684  | --        | 307   |
| Beef & veal (mt)                          | 811           | 813     | 800       | 114    | 2,025         | 1,933  | 1,900     | 246   |
| Pork (mt)                                 | 322           | 263     | 260       | 21     | 865           | 825    | 800       | 49    |
| Dairy products (mt) 1/                    | 231           | 232     | --        | 13     | 767           | 816    | 900       | 48    |
| Poultry & products 1/                     | --            | --      | --        | --     | 119           | 132    | --        | 7     |
| Fats, oils, & greases (mt)                | 33            | 46      | --        | 2      | 19            | 26     | --        | 2     |
| Hides & skins, incl. furskins 1/          | --            | --      | --        | --     | 153           | 185    | --        | 19    |
| Wool, unmanufactured (mt)                 | 50            | 54      | --        | 5      | 175           | 167    | --        | 15    |
| Grains & feeds (mt)                       | 4,189         | 5,446   | 5,100     | 348    | 1,282         | 1,548  | 1,800     | 108   |
| Fruits, nuts, & preps., excl. juices (mt) | 5,650         | 5,883   | 6,100     | 526    | 2,741         | 2,919  | --        | 263   |
| Bananas & plantains (mt)                  | 3,399         | 3,626   | 4,000     | 296    | 993           | 1,083  | 1,100     | 83    |
| Fruit juices (1,000 hectoliters) 1/       | 27,948        | 26,049  | 24,000    | 2,072  | 737           | 871    | --        | 52    |
| Vegetables & preps. (mt)                  | 2,416         | 2,171   | --        | 323    | 2,183         | 2,125  | 2,400     | 269   |
| Tobacco, unmanufactured (mt)              | 215           | 364     | 180       | 27     | 698           | 1,299  | 900       | 83    |
| Cotton, unmanufactured (mt)               | 18            | 11      | --        | 1      | 16            | 10     | --        | 1     |
| Seeds (mt)                                | 169           | 174     | 180       | 18     | 173           | 214    | 200       | 22    |
| Nursery stock & cut flowers 1/            | --            | --      | --        | --     | 538           | 578    | --        | 55    |
| Sugar, cane or beet (mt)                  | 1,785         | 1,623   | --        | 197    | 717           | 633    | --        | 71    |
| Oilseeds & products (mt)                  | 2,077         | 2,330   | --        | 191    | 959           | 1,124  | 1,300     | 95    |
| Oilseeds (mt)                             | 445           | 429     | --        | 32     | 151           | 135    | --        | 11    |
| Protein meal (mt)                         | 412           | 629     | --        | 51     | 57            | 84     | --        | 8     |
| Vegetable oils (mt)                       | 1,220         | 1,273   | --        | 108    | 750           | 904    | --        | 77    |
| Beverages excl. fruit                     |               |         |           |        |               |        |           |       |
| juices (1,000 hectoliters) 1/             | 12,987        | 13,739  | --        | 758    | 1,858         | 2,044  | --        | 96    |
| Coffee, tea, cocoa, spices                | 2,045         | 2,391   | 2,320     | 228    | 3,294         | 3,415  | --        | 305   |
| Coffees, incl. products (mt)              | 1,116         | 1,330   | 1,300     | 110    | 1,831         | 1,798  | 1,800     | 149   |
| Cocoa beans & products (mt)               | 700           | 773     | 750       | 89     | 1,019         | 1,122  | 1,100     | 114   |
| Rubber & allied gums (mt)                 | 792           | 920     | 950       | 96     | 664           | 756    | 800       | 81    |
| Other                                     | --            | --      | --        | --     | 1,348         | 1,503  | --        | 109   |
| Total                                     | --            | --      | --        | --     | 22,588        | 24,323 | 24,500    | 2,124 |

\*Fiscal years begin Oct. 1 & end Sept. 30. Fiscal year 1992 began Oct. 1, 1991 & ended Sept. 30, 1992. 1/ Not included in total volume and also other dairy products for 1991 & 1992. 2/ Forecasts for footnoted items 2/-6/ are based on slightly different groups of commodities. Fiscal 1991 exports of categories used in the 1991 forecasts were 2/ 676,000 m. tons. 3/ 16,014 million. 4/ 4,426 million i.e. includes flour. 5/ 11,065 million m. tons. 6/ Less than \$500. F = forecast. — = not available.

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Table 28.—U.S. Agricultural Exports by Region

| Region & country                     | Fiscal year* |        |        | Jan   | Change from year* earlier |      |        | Jan   |
|--------------------------------------|--------------|--------|--------|-------|---------------------------|------|--------|-------|
|                                      | 1991         | 1992   | 1993 F | 1993  | 1991                      | 1992 | 1993 F | 1993  |
|                                      | \$ million   |        |        |       | Percent                   |      |        |       |
| <b>WESTERN EUROPE</b>                | 7,312        | 7,740  | 8,200  | 875   | -1                        | 6    | 8      | 6     |
| European Community (EC-12)           | 6,776        | 7,194  | 7,700  | 839   | -1                        | 6    | 7      | 7     |
| Belgium-Luxembourg                   | 484          | 461    | —      | 54    | 9                         | -1   | —      | 44    |
| France                               | 571          | 618    | —      | 99    | 22                        | 8    | —      | 72    |
| Germany                              | 1,135        | 1,091  | —      | 96    | 2                         | -4   | —      | 2     |
| Italy                                | 675          | 684    | —      | 84    | -4                        | 1    | —      | -19   |
| Netherlands                          | 1,561        | 1,813  | —      | 211   | -5                        | 18   | —      | 9     |
| United Kingdom                       | 883          | 882    | —      | 87    | 16                        | 0    | —      | 17    |
| Portugal                             | 251          | 240    | —      | 24    | -26                       | —    | —      | -35   |
| Spain, Incl. Canary Islands          | 855          | 951    | —      | 110   | -12                       | 11   | —      | -17   |
| Other Western Europe                 | 536          | 546    | 500    | 37    | 9                         | 2    | 0      | -13   |
| Switzerland                          | 194          | 187    | —      | 12    | 13                        | -4   | —      | -27   |
| <b>EASTERN EUROPE</b>                | 308          | 222    | 300    | 40    | -36                       | -28  | 50     | 52    |
| Poland                               | 46           | 49     | —      | 31    | -54                       | 6    | —      | 943   |
| Yugoslavia                           | 74           | 88     | —      | 1     | -43                       | -41  | —      | -89   |
| Romania                              | 82           | 76     | —      | 3     | -61                       | -8   | —      | -72   |
| <b>Former USSR</b>                   | 1,758        | 2,691  | 1,900  | 67    | -42                       | 53   | -30    | -79   |
| <b>ASIA</b>                          | 16,094       | 17,782 | 17,700 | 1,504 | -11                       | 10   | -1     | 1     |
| West Asia (Mideast)                  | 1,430        | 1,770  | 2,000  | 149   | -28                       | 24   | 11     | 37    |
| Turkey                               | 224          | 344    | —      | 12    | -14                       | 54   | —      | 32    |
| Iraq                                 | 0            | 0      | 0      | 0     | -100                      | 0    | 0      | 0     |
| Israel, Incl. Gaza & W. Bank         | 287          | 348    | —      | 12    | 1                         | 20   | —      | -52   |
| Saudi Arabia                         | 536          | 549    | 500    | 40    | 7                         | 2    | 0      | 34    |
| South Asia                           | 375          | 536    | —      | 111   | -48                       | 43   | —      | 182   |
| Bangladesh                           | 67           | 123    | —      | 2     | -44                       | 83   | —      | 160   |
| India                                | 94           | 117    | —      | 40    | -19                       | 24   | —      | 303   |
| Pakistan                             | 144          | 228    | 200    | 57    | -63                       | 57   | 0      | 104   |
| China                                | 668          | 691    | 400    | 39    | -27                       | 3    | -43    | -60   |
| Japan                                | 7,736        | 8,383  | 8,100  | 655   | -5                        | 8    | -4     | -7    |
| Southeast Asia                       | 1,239        | 1,470  | —      | 129   | 5                         | 19   | —      | -9    |
| Indonesia                            | 279          | 353    | —      | 20    | 1                         | 27   | —      | -44   |
| Philippines                          | 373          | 443    | 500    | 37    | 6                         | 19   | 25     | 22    |
| Other East Asia                      | 4,846        | 4,934  | 5,100  | 421   | -11                       | 6    | 4      | 6     |
| Taiwan                               | 1,739        | 1,918  | 1,900  | 155   | -4                        | 10   | 0      | 6     |
| Korea, Rep.                          | 2,159        | 2,200  | 2,300  | 207   | -20                       | 2    | 5      | 13    |
| Hong Kong                            | 745          | 817    | 900    | 59    | 9                         | 10   | 13     | -13   |
| <b>AFRICA</b>                        | 1,882        | 2,304  | 2,500  | 237   | -8                        | 22   | 9      | 59    |
| North Africa                         | 1,386        | 1,412  | 1,600  | 135   | -9                        | 2    | 14     | 12    |
| Morocco                              | 129          | 158    | —      | 26    | -21                       | 21   | —      | 163   |
| Algeria                              | 477          | 478    | 500    | 40    | -3                        | 0    | 0      | 37    |
| Egypt                                | 892          | 709    | 600    | 53    | -9                        | 2    | -14    | -27   |
| Sub-Saharan                          | 496          | 892    | 800    | 102   | 2                         | 80   | -11    | 260   |
| Nigeria                              | 44           | 31     | —      | 10    | 38                        | -30  | —      | 85    |
| Rep. S. Africa                       | 74           | 328    | —      | 50    | -9                        | 345  | —      | 1,131 |
| <b>LATIN AMERICA &amp; CARIBBEAN</b> | 5,499        | 6,438  | 6,700  | 530   | 7                         | 17   | 5      | 11    |
| Brazil                               | 271          | 143    | 100    | 18    | 158                       | -47  | 0      | 181   |
| Caribbean Islands                    | 1,010        | 970    | —      | 75    | 0                         | -4   | —      | -5    |
| Central America                      | 498          | 587    | —      | 51    | 8                         | 19   | —      | 35    |
| Colombia                             | 124          | 142    | —      | 16    | -16                       | 14   | —      | 7     |
| Mexico                               | 2,885        | 3,676  | 4,100  | 296   | 8                         | 27   | 11     | 6     |
| Peru                                 | 150          | 179    | —      | 10    | -20                       | 19   | —      | -48   |
| Venezuela                            | 307          | 394    | 300    | 36    | -11                       | 28   | -25    | 37    |
| <b>CANADA</b>                        | 4,409        | 4,812  | 4,800  | 391   | 19                        | 9    | 0      | 7     |
| <b>OCEANIA</b>                       | 349          | 428    | 400    | 32    | 10                        | 23   | 0      | 40    |
| <b>TOTAL</b>                         | 37,809       | 42,417 | 42,500 | 3,675 | -8                        | 13   | 0      | 0     |
| Developed countries                  | 20,106       | 21,969 | 22,300 | 2,010 | 2                         | 9    | 1      | 4     |
| Developing countries                 | 16,831       | 19,756 | —      | 1,626 | -14                       | 17   | —      | 0     |
| Other countries                      | 672          | 693    | —      | 39    | -26                       | 3    | —      | -60   |

\* Fiscal years begin Oct. 1 & end Sept. 30. Fiscal year 1992 began Oct. 1, 1991 & ended Sept. 30, 1992. F = forecast. — = not available.  
 Note: Adjusted for transshipments through Canada.

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## Farm Income

Table 29.—Farm Income Statistics

|                                    | Calendar year |       |       |       |       |       |       |       |       |        |            |
|------------------------------------|---------------|-------|-------|-------|-------|-------|-------|-------|-------|--------|------------|
|                                    | 1983          | 1984  | 1985  | 1986  | 1987  | 1988  | 1989  | 1990  | 1991  | 1992 F | 1993 F     |
|                                    | \$ billion    |       |       |       |       |       |       |       |       |        |            |
| 1. Farm receipts                   | 141.9         | 147.7 | 150.1 | 140.0 | 148.5 | 158.2 | 169.2 | 177.1 | 174.6 | 175    | 170 to 183 |
| Crops (incl. net CCC loans)        | 67.2          | 69.9  | 74.3  | 63.7  | 65.9  | 71.7  | 76.9  | 80.0  | 80.5  | 83     | 82 to 87   |
| Livestock                          | 69.6          | 72.9  | 69.8  | 71.6  | 76.0  | 79.4  | 84.1  | 89.9  | 86.7  | 85     | 84 to 88   |
| Farm related 1/                    | 5.1           | 4.9   | 6.0   | 5.7   | 6.6   | 7.1   | 8.2   | 7.2   | 7.6   | 7      | 6 to 9     |
| 2. Direct Government payments      | 9.3           | 8.4   | 7.7   | 11.8  | 16.7  | 14.5  | 10.9  | 9.3   | 8.2   | 9      | 8 to 12    |
| Cash payments                      | 4.1           | 4.0   | 7.6   | 8.1   | 6.6   | 7.1   | 9.1   | 8.4   | 8.2   | 9      | 8 to 12    |
| Value of PIK commodities           | 5.2           | 4.5   | 0.1   | 3.7   | 10.1  | 7.4   | 1.7   | 0.9   | 0.0   | 0      | 0 to 1     |
| 3. Gross cash income (1+2) 2/      | 151.1         | 156.1 | 157.9 | 152.8 | 165.1 | 171.7 | 180.2 | 186.4 | 183.2 | 184    | 183 to 191 |
| 4. Nonmoney income 3/              | 13.8          | 5.9   | 5.6   | 5.5   | 5.6   | 6.1   | 6.2   | 6.1   | 5.9   | 6      | 5 to 7     |
| 5. Value of inventory change       | -10.9         | 6.0   | -2.3  | -2.2  | -2.3  | -3.4  | 4.8   | 3.5   | 0.4   | 4      | -3 to 1    |
| 6. Total gross farm income (3+4+5) | 153.9         | 168.0 | 161.2 | 156.1 | 168.5 | 175.4 | 191.1 | 196.0 | 189.5 | 195    | 189 to 197 |
| 7. Cash expenses 4/                | 112.8         | 118.7 | 110.7 | 105.0 | 109.4 | 114.6 | 121.2 | 125.2 | 125.2 | 126    | 123 to 129 |
| 8. Total expenses                  | 139.6         | 141.9 | 132.4 | 125.1 | 128.8 | 134.3 | 141.2 | 145.1 | 144.9 | 145    | 143 to 149 |
| 9. Net cash income (3-7)           | 38.4          | 37.4  | 47.1  | 47.8  | 55.8  | 58.1  | 58.9  | 61.3  | 64.0  | 59     | 58 to 64   |
| 10. Net farm income (6-8)          | 14.2          | 26.1  | 28.8  | 31.0  | 39.7  | 41.1  | 49.9  | 51.0  | 44.6  | 50     | 43 to 49   |
| Dollared (1987\$)                  | 16.3          | 28.7  | 30.5  | 32.0  | 39.7  | 39.5  | 46.0  | 45.1  | 37.9  | 41     | 35 to 40   |

1/ Income from machine hire, custom work, sales of forest products, & other miscellaneous cash sources. 2/ Numbers in parentheses indicate the combination of items required to calculate a given item. 3/ Value of home consumption of self-produced food & imputed gross rental value of farm dwellings. 4/ Excludes capital consumption, perquisites to hired labor, & farm household expenses. Total may not add because of rounding. F = forecast.

Information contact: Robert McElroy (202) 219-0800.

Table 30.—Balance Sheet of the U.S. Farming Sector

|                            | Calendar year 1/ |       |       |       |       |       |       |       |       |       |                |
|----------------------------|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|----------------|
|                            | 1983             | 1984  | 1985  | 1986  | 1987  | 1988  | 1989  | 1990  | 1991  | 1992F | 1993 F         |
|                            | \$ billion       |       |       |       |       |       |       |       |       |       |                |
| <b>Assets</b>              |                  |       |       |       |       |       |       |       |       |       |                |
| Real estate                | 753.4            | 661.8 | 586.2 | 542.3 | 578.9 | 595.5 | 615.5 | 627.5 | 623.4 | 623   | 620 to 630     |
| Non-real estate            | 189.8            | 195.2 | 186.5 | 182.1 | 193.7 | 205.4 | 213.4 | 219.0 | 218.5 | 223   | 218 to 228     |
| Livestock & poultry        | 49.5             | 49.5  | 46.3  | 47.8  | 58.0  | 62.2  | 66.2  | 70.9  | 68.4  | 72    | 71 to 75       |
| Machinery & motor vehicles | 85.8             | 85.0  | 82.9  | 81.5  | 80.0  | 81.0  | 84.5  | 84.3  | 83.7  | 83    | 81 to 85       |
| Crops stored 2/            | 23.6             | 26.1  | 22.9  | 16.3  | 17.5  | 23.3  | 23.4  | 22.8  | 23.6  | 23    | 21 to 25       |
| Purchased inputs           | —                | 2.0   | 1.2   | 2.1   | 3.2   | 3.5   | 2.6   | 2.8   | 2.5   | 3     | 2 to 4         |
| Financial assets           | 30.9             | 32.6  | 33.3  | 34.5  | 35.1  | 35.4  | 36.8  | 38.3  | 40.3  | 42    | 41 to 45       |
| Total farm assets          | 943.2            | 857.0 | 772.7 | 724.4 | 772.6 | 800.9 | 828.9 | 846.5 | 842.4 | 846   | 845 to 856     |
| <b>Liabilities</b>         |                  |       |       |       |       |       |       |       |       |       |                |
| Real estate debt 3/        | 103.2            | 106.7 | 100.1 | 90.4  | 82.4  | 77.6  | 75.4  | 73.7  | 74.4  | 75    | 73 to 77       |
| Non-real estate debt 4/    | 87.9             | 87.1  | 77.5  | 68.6  | 62.0  | 61.7  | 61.8  | 63.1  | 64.3  | 65    | 64 to 68       |
| Total farm debt            | 191.1            | 193.8 | 177.6 | 157.0 | 144.4 | 139.4 | 137.2 | 136.8 | 138.8 | 140   | 138 to 144     |
| Total farm equity          | 752.2            | 663.3 | 595.1 | 567.5 | 628.2 | 661.6 | 691.8 | 709.8 | 703.1 | 707   | 705 to 715     |
|                            | Percent          |       |       |       |       |       |       |       |       |       |                |
| <b>Selected ratios</b>     |                  |       |       |       |       |       |       |       |       |       |                |
| Debt-to-assets             | 20.3             | 22.6  | 23.0  | 21.7  | 18.7  | 17.4  | 16.6  | 16.2  | 16.5  | 17    | 16 to 17       |
| Debt-to-equity             | 25.5             | 29.2  | 29.8  | 27.7  | 23.0  | 21.1  | 19.8  | 19.3  | 19.7  | 20    | 19 to 21       |
| Debt-to-net cash income    | 498              | 518   | 377   | 328   | 259   | 240   | 233   | 223   | 2395  | 2,300 | 2,200 to 2,400 |

1/ As of Dec. 31. 2/ Non-CCC crops held on farms plus value above loan rates for crops held under CCC. 3/ Excludes debt on operator dwellings, but includes CCC storage and drying facilities loans. 4/ Excludes debt for nonfarm purposes. F = forecast.

Information contacts: Ken Erickson or Jim Ryan (202) 219-0798.



Table 31.—Cash Receipts From Farm Marketings, by State

| Region & State        | Livestock & products |               |              |              | Crops 1/      |               |              |              | Total 1/       |                |               |               |
|-----------------------|----------------------|---------------|--------------|--------------|---------------|---------------|--------------|--------------|----------------|----------------|---------------|---------------|
|                       | 1991                 | 1992          | Dec 1992     | Jan 1993     | 1991          | 1992          | Dec 1992     | Jan 1993     | 1991           | 1992           | Dec 1992      | Jan 1993      |
|                       | \$ million 2/        |               |              |              |               |               |              |              |                |                |               |               |
| <b>NORTH ATLANTIC</b> |                      |               |              |              |               |               |              |              |                |                |               |               |
| Maine                 | 252                  | 244           | 22           | 27           | 192           | 195           | 18           | 30           | 445            | 439            | 39            | 57            |
| New Hampshire         | 63                   | 63            | 5            | 6            | 80            | 76            | 6            | 5            | 143            | 139            | 11            | 11            |
| Vermont               | 368                  | 400           | 31           | 32           | 66            | 66            | 4            | 3            | 433            | 466            | 35            | 35            |
| Massachusetts         | 121                  | 121           | 10           | 11           | 355           | 342           | 34           | 19           | 476            | 463            | 44            | 30            |
| Rhode Island          | 13                   | 13            | 1            | 1            | 68            | 58            | 8            | 3            | 71             | 71             | 9             | 4             |
| Connecticut           | 209                  | 201           | 21           | 23           | 255           | 240           | 15           | 37           | 463            | 441            | 36            | 60            |
| New York              | 1,782                | 1,865         | 156          | 143          | 1,087         | 1,077         | 101          | 58           | 2,868          | 2,963          | 257           | 202           |
| New Jersey            | 197                  | 196           | 17           | 17           | 464           | 476           | 30           | 19           | 660            | 673            | 47            | 36            |
| Pennsylvania          | 2,470                | 2,549         | 204          | 198          | 1,033         | 1,050         | 101          | 108          | 3,503          | 3,599          | 305           | 306           |
| <b>NORTH CENTRAL</b>  |                      |               |              |              |               |               |              |              |                |                |               |               |
| Ohio                  | 1,681                | 1,608         | 145          | 119          | 2,212         | 2,310         | 230          | 273          | 3,893          | 3,917          | 375           | 392           |
| Indiana               | 1,893                | 1,731         | 162          | 158          | 2,582         | 2,696         | 284          | 417          | 4,475          | 4,428          | 446           | 575           |
| Illinois              | 2,344                | 2,221         | 223          | 158          | 5,185         | 5,524         | 565          | 972          | 7,509          | 7,745          | 788           | 1,130         |
| Michigan              | 1,288                | 1,291         | 116          | 123          | 1,793         | 1,947         | 192          | 184          | 3,081          | 3,239          | 308           | 307           |
| Wisconsin             | 4,215                | 4,434         | 375          | 323          | 1,234         | 1,226         | 123          | 109          | 5,449          | 5,660          | 498           | 432           |
| Minnesota             | 3,577                | 3,519         | 323          | 251          | 3,359         | 3,464         | 450          | 415          | 6,936          | 6,983          | 773           | 666           |
| Iowa                  | 5,721                | 5,350         | 531          | 508          | 4,458         | 4,843         | 558          | 730          | 10,179         | 10,192         | 1,088         | 1,238         |
| Missouri              | 2,203                | 2,109         | 185          | 185          | 1,858         | 1,959         | 239          | 280          | 3,881          | 4,068          | 424           | 485           |
| North Dakota          | 899                  | 885           | 70           | 81           | 1,857         | 2,368         | 280          | 237          | 2,556          | 3,053          | 350           | 318           |
| South Dakota          | 2,176                | 2,068         | 198          | 202          | 1,088         | 1,243         | 122          | 105          | 3,264          | 3,312          | 319           | 307           |
| Nebraska              | 5,934                | 5,786         | 632          | 361          | 2,888         | 3,085         | 447          | 516          | 8,821          | 8,872          | 1,079         | 877           |
| Kansas                | 4,802                | 4,954         | 405          | 310          | 2,133         | 2,424         | 223          | 243          | 6,935          | 7,379          | 628           | 553           |
| <b>SOUTHERN</b>       |                      |               |              |              |               |               |              |              |                |                |               |               |
| Delaware              | 438                  | 453           | 35           | 40           | 181           | 175           | 10           | 8            | 620            | 628            | 45            | 48            |
| Maryland              | 779                  | 831           | 70           | 66           | 554           | 573           | 41           | 28           | 1,332          | 1,404          | 111           | 95            |
| Virginia              | 1,363                | 1,433         | 116          | 92           | 732           | 728           | 72           | 45           | 2,095          | 2,161          | 188           | 138           |
| West Virginia         | 253                  | 252           | 19           | 18           | 77            | 79            | 9            | 7            | 330            | 331            | 27            | 25            |
| North Carolina        | 2,608                | 2,835         | 257          | 193          | 2,316         | 2,318         | 124          | 85           | 4,924          | 4,954          | 381           | 278           |
| South Carolina        | 549                  | 519           | 41           | 41           | 877           | 827           | 39           | 31           | 1,225          | 1,147          | 80            | 73            |
| Georgia               | 2,153                | 2,122         | 192          | 176          | 1,825         | 1,795         | 121          | 78           | 3,978          | 3,916          | 312           | 254           |
| Florida               | 1,172                | 1,139         | 105          | 95           | 4,969         | 4,678         | 395          | 616          | 6,141          | 5,816          | 500           | 711           |
| Kentucky              | 1,704                | 1,652         | 120          | 121          | 1,475         | 1,619         | 504          | 414          | 3,179          | 3,271          | 624           | 534           |
| Tennessee             | 1,045                | 1,028         | 78           | 107          | 933           | 1,082         | 301          | 146          | 1,978          | 2,090          | 379           | 253           |
| Alabama               | 2,219                | 2,111         | 148          | 162          | 759           | 790           | 75           | 51           | 2,978          | 2,901          | 223           | 213           |
| Mississippi           | 1,275                | 1,318         | 110          | 107          | 1,147         | 1,265         | 244          | 152          | 2,422          | 2,583          | 354           | 259           |
| Arkansas              | 2,680                | 2,621         | 234          | 213          | 1,831         | 1,945         | 269          | 202          | 4,311          | 4,565          | 503           | 415           |
| Louisiana             | 621                  | 620           | 48           | 42           | 1,172         | 1,281         | 240          | 142          | 1,793          | 1,911          | 288           | 184           |
| Oklahoma              | 2,767                | 2,668         | 183          | 161          | 1,040         | 1,144         | 80           | 76           | 3,808          | 3,812          | 264           | 238           |
| Texas                 | 7,914                | 7,870         | 869          | 679          | 4,212         | 4,159         | 454          | 383          | 12,126         | 12,028         | 1,323         | 962           |
| <b>WESTERN</b>        |                      |               |              |              |               |               |              |              |                |                |               |               |
| Montana               | 790                  | 766           | 101          | 67           | 741           | 830           | 80           | 81           | 1,531          | 1,596          | 181           | 148           |
| Idaho                 | 1,073                | 1,109         | 94           | 93           | 1,543         | 1,620         | 212          | 121          | 2,616          | 2,730          | 306           | 214           |
| Wyoming               | 643                  | 620           | 44           | 37           | 170           | 167           | 28           | 9            | 613            | 787            | 72            | 46            |
| Colorado              | 2,664                | 2,694         | 253          | 203          | 1,097         | 1,086         | 131          | 114          | 3,761          | 3,779          | 384           | 317           |
| New Mexico            | 1,019                | 968           | 76           | 92           | 482           | 469           | 48           | 28           | 1,501          | 1,437          | 124           | 119           |
| Arizona               | 786                  | 823           | 72           | 104          | 1,104         | 940           | 93           | 94           | 1,890          | 1,764          | 165           | 198           |
| Utah                  | 553                  | 583           | 56           | 43           | 178           | 192           | 19           | 17           | 731            | 775            | 75            | 59            |
| Nevada                | 187                  | 187           | 13           | 16           | 89            | 74            | 8            | 7            | 276            | 260            | 21            | 23            |
| Washington            | 1,290                | 1,364         | 123          | 105          | 2,657         | 2,932         | 260          | 221          | 3,947          | 4,296          | 383           | 326           |
| Oregon                | 824                  | 826           | 71           | 68           | 1,631         | 1,697         | 131          | 104          | 2,454          | 2,524          | 202           | 171           |
| California            | 5,272                | 5,258         | 614          | 427          | 12,815        | 12,838        | 1,121        | 720          | 17,887         | 18,095         | 1,735         | 1,148         |
| Alaska                | 6                    | 6             | 1            | 0            | 20            | 20            | 2            | 1            | 27             | 27             | 3             | 2             |
| Hawaii                | 91                   | 91            | 7            | 7            | 506           | 495           | 42           | 41           | 597            | 586            | 49            | 48            |
| <b>UNITED STATES</b>  | <b>86,746</b>        | <b>85,996</b> | <b>7,984</b> | <b>6,712</b> | <b>80,550</b> | <b>84,280</b> | <b>9,184</b> | <b>8,789</b> | <b>167,292</b> | <b>170,276</b> | <b>17,167</b> | <b>15,500</b> |

1/ Sales of farm products include receipts from commodities placed under nonrecourse CCC loans, plus additional gains realized on redemptions during the period. 2/ Estimates as of end of current month. Totals may not add because of rounding.

Information contact: Roger Strickland (202) 219-0806. To receive current monthly cash receipts via mail or E-Mail contact Linda Farmer at (202) 219-0804.

Table 32.—Cash Receipts From Farming

|                              | Annual     |         |         |         |         |         | 1992   |        |        |        |        | 1993   |
|------------------------------|------------|---------|---------|---------|---------|---------|--------|--------|--------|--------|--------|--------|
|                              | 1987       | 1988    | 1989    | 1990    | 1991    | 1992 P  | Jan    | Sep    | Oct    | Nov    | Dec    | Jan    |
|                              | \$ million |         |         |         |         |         |        |        |        |        |        |        |
| Farm marketings & CCC loans* | 141.844    | 151.102 | 161.027 | 169.920 | 167.292 | 170.275 | 15.204 | 16,249 | 19,492 | 17,150 | 17,167 | 15,503 |
| Livestock & products         | 75.993     | 79,438  | 84,148  | 89,921  | 86,745  | 85,998  | 7,029  | 7,223  | 7,738  | 7,721  | 7,984  | 6,713  |
| Meat animals                 | 44,478     | 46,492  | 46,857  | 51,911  | 51,093  | 48,988  | 4,069  | 4,141  | 4,538  | 4,431  | 4,806  | 3,792  |
| Dairy products               | 17,727     | 17,841  | 19,396  | 20,210  | 18,114  | 19,709  | 1,606  | 1,845  | 1,666  | 1,691  | 1,631  | 1,517  |
| Poultry & eggs               | 11,515     | 12,868  | 15,372  | 15,243  | 15,063  | 14,801  | 1,160  | 1,217  | 1,360  | 1,389  | 1,379  | 1,194  |
| Other                        | 2,274      | 2,437   | 2,524   | 2,557   | 2,476   | 2,497   | 193    | 220    | 174    | 311    | 168    | 210    |
| Crops                        | 65,851     | 71,663  | 76,879  | 79,999  | 80,547  | 84,280  | 8,176  | 9,026  | 11,753 | 9,429  | 9,184  | 8,790  |
| Food grains                  | 5,790      | 7,474   | 8,247   | 7,512   | 8,823   | 8,946   | 684    | 945    | 1,027  | 733    | 648    | 734    |
| Feed crops                   | 14,635     | 14,298  | 17,054  | 18,690  | 19,012  | 20,352  | 2,623  | 2,096  | 2,902  | 1,961  | 2,632  | 3,004  |
| Cotton (lint & seed)         | 4,189      | 4,546   | 5,033   | 5,489   | 5,589   | 5,404   | 805    | 185    | 1,000  | 1,372  | 1,289  | 689    |
| Tobacco                      | 1,816      | 2,083   | 2,415   | 2,741   | 2,888   | 2,967   | 453    | 653    | 217    | 243    | 653    | 495    |
| Oil-bearing crops            | 11,263     | 13,500  | 11,868  | 12,294  | 12,547  | 13,065  | 1,536  | 1,738  | 3,103  | 1,430  | 1,122  | 1,669  |
| Vegetables & melons          | 9,898      | 9,788   | 11,534  | 11,455  | 11,293  | 11,235  | 726    | 1,238  | 1,171  | 610    | 581    | 809    |
| Fruits & tree nuts           | 8,065      | 9,202   | 9,296   | 9,534   | 9,882   | 9,885   | 561    | 1,120  | 1,251  | 1,352  | 1,013  | 570    |
| Other                        | 10,176     | 10,772  | 11,435  | 12,284  | 12,514  | 12,426  | 788    | 1,052  | 1,082  | 1,728  | 1,365  | 820    |
| Government payments          | 18,747     | 14,480  | 10,887  | 9,298   | 8,214   | 9,169   | 75     | 517    | 1,813  | 303    | 1,164  | 222    |
| Total                        | 158,591    | 165,582 | 171,914 | 179,218 | 175,508 | 179,338 | 15,279 | 16,766 | 21,305 | 17,453 | 18,331 | 15,725 |

\* Sales of farm products include receipts from commodities placed under nonrecourse CCC loans. Plus additional gains realized on redemptions during the period. P = preliminary.

Information contact: Roger Strickland (202) 219-0806. To receive current monthly cash receipts via mail or E-Mail contact Linda Farmer at (202) 219-0804.

Table 33.—Farm Production Expenses

|                                      | Calendar year |         |         |         |         |         |         |         |         |                    |
|--------------------------------------|---------------|---------|---------|---------|---------|---------|---------|---------|---------|--------------------|
|                                      | 1984          | 1985    | 1986    | 1987    | 1988    | 1989    | 1990    | 1991    | 1992F   | 1993F              |
|                                      | \$ million    |         |         |         |         |         |         |         |         |                    |
| Feed purchased                       | 19,383        | 16,949  | 17,472  | 17,463  | 20,393  | 21,002  | 20,706  | 19,800  | 20,000  | 18,000 to 22,000   |
| Livestock & poultry purchased        | 9,487         | 9,184   | 9,758   | 11,842  | 12,764  | 13,138  | 14,832  | 14,358  | 14,000  | 12,000 to 16,000   |
| Seed purchased                       | 3,386         | 3,128   | 3,188   | 3,259   | 3,359   | 3,558   | 3,576   | 3,976   | 4,000   | 3,000 to 5,000     |
| Farm-origin inputs                   | 32,256        | 29,261  | 30,418  | 32,564  | 38,516  | 37,698  | 39,114  | 38,133  | 38,000  | 36,000 to 40,000   |
| Fertilizer & lime                    | 8,361         | 7,513   | 6,820   | 6,453   | 6,947   | 7,249   | 7,135   | 7,419   | 7,000   | 6,000 to 8,000     |
| Fuels & oils                         | 7,296         | 6,436   | 5,310   | 4,957   | 4,903   | 4,798   | 5,730   | 5,472   | 5,000   | 4,000 to 7,000     |
| Electricity                          | 2,060         | 1,878   | 1,795   | 2,156   | 2,289   | 2,543   | 2,480   | 2,483   | 2,000   | 1,000 to 3,000     |
| Pesticides                           | 4,688         | 4,334   | 4,324   | 4,612   | 4,577   | 5,437   | 5,730   | 6,313   | 6,000   | 6,000 to 8,000     |
| Manufactured inputs                  | 22,404        | 20,160  | 18,249  | 18,077  | 18,716  | 20,027  | 21,063  | 21,697  | 21,000  | 20,000 to 24,000   |
| Short-term interest                  | 10,396        | 8,735   | 7,367   | 8,767   | 9,797   | 6,910   | 8,911   | 6,615   | 6,000   | 5,000 to 8,000     |
| Real estate interest 1/              | 10,733        | 9,878   | 9,131   | 8,187   | 7,885   | 7,781   | 7,607   | 7,319   | 7,000   | 6,000 to 8,000     |
| Total interest charges               | 21,129        | 18,613  | 16,498  | 14,954  | 14,682  | 14,691  | 14,518  | 13,934  | 14,000  | 12,000 to 16,000   |
| Repair & maintenance 1/              | 6,416         | 6,370   | 6,428   | 6,760   | 6,858   | 7,340   | 7,347   | 7,234   | 7,000   | 7,000 to 9,000     |
| Contract & hired labor               | 9,427         | 10,008  | 9,484   | 9,975   | 10,441  | 11,110  | 12,541  | 12,595  | 13,000  | 11,000 to 16,000   |
| Machine hire & custom work           | 2,566         | 2,354   | 2,099   | 2,105   | 2,354   | 2,682   | 2,633   | 2,722   | 3,000   | 2,000 to 4,000     |
| Marketing, storage, & transportation | 4,012         | 4,127   | 3,652   | 4,078   | 3,450   | 4,080   | 4,046   | 4,532   | 5,000   | 4,000 to 6,000     |
| Misc. operating expenses 1/ 2/       | 10,331        | 10,010  | 9,759   | 11,171  | 11,791  | 12,522  | 12,364  | 13,256  | 13,000  | 11,000 to 15,000   |
| Other operating expenses             | 32,751        | 32,868  | 31,420  | 34,089  | 34,894  | 37,734  | 38,931  | 40,339  | 41,000  | 39,000 to 44,000   |
| Capital consumption 1/               | 20,847        | 19,299  | 17,788  | 17,092  | 17,344  | 17,780  | 17,494  | 17,352  | 17,000  | 16,000 to 20,000   |
| Taxes 1/                             | 4,337         | 4,542   | 4,612   | 4,853   | 4,848   | 5,127   | 5,623   | 5,980   | 6,000   | 5,000 to 7,000     |
| Net rent to nonoperator landlord     | 8,150         | 7,690   | 6,099   | 7,124   | 7,290   | 8,187   | 8,334   | 7,464   | 8,000   | 7,000 to 9,000     |
| Other overhead expenses              | 33,334        | 31,531  | 28,489  | 29,069  | 29,482  | 31,094  | 31,451  | 30,796  | 31,000  | 30,000 to 33,000   |
| Total production expenses            | 141,873       | 132,433 | 125,084 | 128,772 | 134,285 | 141,244 | 145,077 | 144,889 | 145,000 | 143,000 to 149,000 |

1/ Includes operator dwellings. 2/ Beginning in 1982, miscellaneous operating expenses include other livestock purchases, dairy assessments & feeding fees paid by nonoperators. Totals may not add because of rounding. F = forecast.

Information contacts: Chris McGath (202) 219-0804, Robert McElroy (202) 219-0800.



Table 34.—CCC Net Outlays by Commodity &amp; Function

| COMMODITY/PROGRAM         | Fiscal year   |               |               |               |               |              |               |              |               |               |
|---------------------------|---------------|---------------|---------------|---------------|---------------|--------------|---------------|--------------|---------------|---------------|
|                           | 1985          | 1986          | 1987          | 1988          | 1989          | 1990         | 1991          | 1992         | 1993 E        | 1994 E        |
|                           | \$ million    |               |               |               |               |              |               |              |               |               |
| <b>COMMODITY/PROGRAM</b>  |               |               |               |               |               |              |               |              |               |               |
| Feed grains               |               |               |               |               |               |              |               |              |               |               |
| Corn                      | 4,403         | 10,524        | 12,346        | 8,227         | 2,863         | 2,450        | 2,387         | 2,105        | 5,250         | 3,180         |
| Grain sorghum             | 463           | 1,185         | 1,203         | 764           | 487           | 361          | 243           | 190          | 423           | 274           |
| Barley                    | 336           | 471           | 394           | 57            | 45            | -93          | 71            | 174          | 185           | 103           |
| Oats                      | 2             | 26            | 17            | -2            | 1             | -5           | 12            | 32           | 17            | 6             |
| Corn & oat products       | 7             | 5             | 7             | 7             | 8             | 8            | 9             | 9            | 8             | 10            |
| Total feed grains         | 5,211         | 12,211        | 13,967        | 9,053         | 3,384         | 2,721        | 2,722         | 2,510        | 5,883         | 3,573         |
| Wheat                     | 4,691         | 3,440         | 2,836         | 678           | 53            | 806          | 2,958         | 1,719        | 2,274         | 1,847         |
| Rice                      | 990           | 947           | 906           | 128           | 631           | 667          | 867           | 715          | 889           | 741           |
| Upland cotton             | 1,553         | 2,142         | 1,786         | 666           | 1,461         | -79          | 382           | 1,443        | 2,436         | 2,317         |
| Tobacco                   | 455           | 253           | -346          | -453          | -367          | -307         | -143          | 29           | -2            | -13           |
| Dairy                     | 2,085         | 2,337         | 1,166         | 1,295         | 679           | 505          | 839           | 232          | 145           | 230           |
| Soybeans                  | 711           | 1,597         | -476          | -1,676        | -86           | 5            | 40            | -29          | 41            | -40           |
| Peanuts                   | 12            | 32            | 8             | 7             | 13            | 1            | 48            | 41           | 33            | 1             |
| Sugar                     | 184           | 214           | -65           | -246          | -25           | 15           | -20           | -19          | -28           | -30           |
| Honey                     | 81            | 89            | 73            | 100           | 42            | 47           | 19            | 17           | 17            | 12            |
| Wool                      | 109           | 123           | 152           | 1/ 5          | 93            | 104          | 172           | 191          | 183           | 191           |
| Operating expense 3/      | 346           | 457           | 535           | 614           | 620           | 618          | 625           | 6            | 7             | 6             |
| Interest expenditure      | 1,435         | 1,411         | 1,219         | 425           | 98            | 632          | 745           | 532          | 194           | 154           |
| Export programs 4/        | 134           | 102           | 276           | 200           | -102          | -34          | 733           | 1,455        | 2,698         | 1,853         |
| 1989/92 Disaster/Tree/    |               |               |               |               |               |              |               |              |               |               |
| livestock assistance      | 0             | 0             | 0             | 0             | 3,919         | 2/ 161       | 121           | 1,054        | 1,226         | 0             |
| Other                     | -314          | 486           | 371           | 1,665         | 110           | 609          | 2             | -158         | 1,094         | 1,330         |
| <b>Total</b>              | <b>17,683</b> | <b>25,841</b> | <b>22,408</b> | <b>12,461</b> | <b>10,523</b> | <b>6,471</b> | <b>10,110</b> | <b>9,738</b> | <b>17,090</b> | <b>12,255</b> |
| <b>FUNCTION</b>           |               |               |               |               |               |              |               |              |               |               |
| Price-support loans (net) | 6,272         | 13,828        | 12,199        | 4,579         | -926          | -399         | 418           | 584          | 2,183         | 785           |
| Direct payments 5/        |               |               |               |               |               |              |               |              |               |               |
| Deficiency                | 6,302         | 6,166         | 4,833         | 3,971         | 5,798         | 4,178        | 6,224         | 5,491        | 8,813         | 7,009         |
| Diversion                 | 1,525         | 64            | 382           | 8             | -1            | 0            | 0             | 0            | 0             | 0             |
| Dairy termination         | 0             | 489           | 587           | 260           | 168           | 189          | 96            | 2            | 0             | 0             |
| Loan Deficiency           | 0             | 27            | 60            | 60            | 42            | 3            | 21            | 214          | 390           | 438           |
| Other                     | 0             | 0             | 0             | 0             | 0             | 0            | 0             | 140          | 200           | 175           |
| Disaster                  | 0             | 0             | 0             | 6             | 4             | 0            | 0             | 0            | 0             | 0             |
| Total direct payments     | 7,827         | 6,746         | 5,862         | 4,245         | 6,011         | 4,370        | 6,341         | 6,847        | 9,403         | 7,622         |
| 1988-92 crop disaster     | 0             | 0             | 0             | 0             | 3,386         | 2/ 5         | 6             | 960          | 1,137         | 0             |
| Emergency livestock/tree/ |               |               |               |               |               |              |               |              |               |               |
| forage assistance         | 0             | 0             | 0             | 31            | 533           | 156          | 115           | 94           | 89            | 0             |
| Purchases (net)           | 1,331         | 1,670         | -479          | -1,131        | 116           | -48          | 646           | 321          | 485           | 298           |
| Producer storage          |               |               |               |               |               |              |               |              |               |               |
| payments                  | 329           | 485           | 832           | 658           | 174           | 185          | 1             | 14           | 19            | 67            |
| Processing, storage,      |               |               |               |               |               |              |               |              |               |               |
| & transportation          | 657           | 1,013         | 1,659         | 1,113         | 659           | 317          | 394           | 185          | 135           | 128           |
| Operating expense 3/      | 346           | 457           | 535           | 614           | 620           | 618          | 625           | 6            | 7             | 6             |
| Interest expenditure      | 1,435         | 1,411         | 1,219         | 425           | 98            | 632          | 745           | 532          | 194           | 154           |
| Export programs 4/        | 134           | 102           | 276           | 200           | -102          | -34          | 733           | 1,455        | 2,698         | 1,853         |
| Other                     | -648          | 329           | 305           | 1,727         | -48           | 669          | 86            | -260         | 740           | 1,342         |
| <b>Total</b>              | <b>17,683</b> | <b>25,841</b> | <b>22,408</b> | <b>12,461</b> | <b>10,523</b> | <b>6,471</b> | <b>10,110</b> | <b>9,738</b> | <b>17,090</b> | <b>12,255</b> |

1/ Fiscal 1988 wool & mohair program outlays were \$130,635,000 but include a one-time advance appropriation of \$126,108,000, which was recorded as a wool program receipt by Treasury. 2/ Approximately \$1.5 billion in benefits to farmers under the Disaster Assistance Act of 1989 were paid in generic certificates & were not recorded directly as disaster assistance outlays. 3/ Does not include CCC Transfers to General Sales Manager. 4/ Includes Export Guarantee Program, Direct Export Credit Program, CCC Transfers to the General Sales Manager, Market Promotion Program, starting in fiscal 1991 & starting in fiscal 1992 Export Guarantee Program - Credit Reform, Export Enhancement Program, & Dairy Export Incentive Program. 5/ Includes cash payments only. Excludes payment-in-kind in fiscal 83-85 & generic certificates in fiscal 86-93. E = Estimated in the fiscal 1994 Budget which was released April 8, 1993 based on November, 1992 supply & demand estimates. Minus (-) Indicates a net receipt (excess of repayments or other receipts over gross outlays of funds).

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## Food Expenditures

Table 35.—Food Expenditures

|   | Annual |       |       | 1993 |       |       | 1993 year-to-date |       |       |
|---|--------|-------|-------|------|-------|-------|-------------------|-------|-------|
|   | 1990   | 1991  | 1992  | Jan  | Feb P | Mar P | Jan               | Feb P | Mar P |
| \$ billion                                      |        |       |       |      |       |       |                   |       |       |
| Sales 1/  |        |       |       |      |       |       |                   |       |       |
| Off-premise use 2/                              | 298.1  | 310.9 | 319.0 | 26.1 | 24.4  | 26.5  | 26.1              | 50.5  | 77.1  |
| Meals & snacks 3/                               | 225.3  | 232.6 | 242.1 | 19.1 | 18.4  | 20.4  | 19.1              | 37.6  | 58.0  |
| 1991 \$ billion                                 |        |       |       |      |       |       |                   |       |       |
| Sales 1/  |        |       |       |      |       |       |                   |       |       |
| Off-premise use 2/                              | 308.3  | 313.2 | 318.9 | 25.7 | 24.0  | 26.0  | 25.7              | 49.7  | 75.7  |
| Meals & snacks 3/                               | 237.6  | 237.3 | 242.0 | 18.9 | 18.2  | 20.2  | 18.9              | 37.2  | 57.4  |
| Percent change from year earlier (\$ bil.)      |        |       |       |      |       |       |                   |       |       |
| Sales 1/  |        |       |       |      |       |       |                   |       |       |
| Off-premise use 2/                              | 8.9    | 4.3   | 2.6   | 2.1  | -0.7  | 3.7   | 2.1               | 0.8   | 1.8   |
| Meals & snacks 3/                               | 7.2    | 3.3   | 4.1   | 2.6  | -2.1  | 1.5   | 2.6               | 0.3   | 0.7   |
| Percent change from year earlier (1992 \$ bil.) |        |       |       |      |       |       |                   |       |       |
| Sales 1/  |        |       |       |      |       |       |                   |       |       |
| Off-premise use 2/                              | 2.3    | 1.6   | 1.8   | 0.1  | -2.5  | 2.3   | 0.1               | -1.1  | 0.0   |
| Meals & snacks 3/                               | 2.4    | -0.1  | 2.0   | 1.0  | -3.7  | -0.1  | 1.0               | -1.4  | -0.8  |

1/ Food only (excludes alcoholic beverages). Not seasonally adjusted. 2/ Excludes donations & home production. 3/ Excludes donations, child nutrition subsidies, & meals furnished to employees, patients, & inmates. P = preliminary.

NOTE: This table differs from Personal Consumption Expenditures (PCE), table 2, for several reasons: (1) this series includes only food not alcoholic beverages & pet food which are included in PCE; (2) this series is not seasonally adjusted, whereas PCE is seasonally adjusted at annual rates; (3) this series reports sales only, but PCE includes food produced & consumed on farms & food furnished to employees; (4) this series includes all sales of meals & snacks. PCE includes only purchases using personal funds, excluding business travel & entertainment. For a more complete discussion of the differences, see "Developing an Integrated Information System for the Food Sector," Agr.-Econ. Rpt. No. 575, Aug 1987.

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## Transportation

Table 36.—Rail Rates; Grain & Fruit-Vegetable Shipments

|   | Annual |       |       | 1992  |        |        |         |         | 1993    |         |
|---|--------|-------|-------|-------|--------|--------|---------|---------|---------|---------|
|   | 1990   | 1991  | 1992  | Feb   | Sept   | Oct    | Nov     | Dec     | Jan     | Feb     |
| Rail freight rate index 1/ (Dec. 1984=100)  |        |       |       |       |        |        |         |         |         |         |
| All products                                | 107.5  | 109.3 | 110.0 | 109.9 | 109.9  | 110.1  | 110.2 P | 110.3 P | 110.4 P | 110.4 P |
| Farm products                               | 110.4  | 111.4 | 111.1 | 111.2 | 110.3  | 112.4  | 112.4 P | 113.7 P | 112.9 P | 113.0 P |
| Grain                                       | 110.1  | 111.2 | 111.4 | 111.6 | 110.3  | 113.7  | 113.1 P | 114.8 P | 113.8 P | 113.9 P |
| Food products                               | 105.4  | 108.1 | 108.7 | 109.0 | 108.1  | 108.1  | 108.1 P | 109.0 P | 108.7 P | 108.7 P |
| Grain shipments                             |        |       |       |       |        |        |         |         |         |         |
| Rail carloadings (1,000 cars) 2/            | 27.6   | 26.6  | 27.7  | 30.0  | 25.8 P | 30.8 P | 31.5 P  | 29.7 P  | 29.6 P  | 30.7 P  |
| Barge shipments (mil. ton) 3/               | 3.8    | 3.3   | 3.4   | 2.0   | 3.2    | 2.6    | 3.3     | 2.9     | 2.0     | 1.7     |
| Fresh fruit & vegetable shipments 4/ 5/     |        |       |       |       |        |        |         |         |         |         |
| Piggy back (mil. cwt)                       | 1.8    | 1.5   | 1.6   | 1.4   | 1.5    | 1.3    | 1.4     | 1.4     | 1.4     | 1.4     |
| Rail (mil. cwt)                             | 2.3    | 2.1   | 2.6   | 2.7   | 1.8    | 2.0    | 2.4     | 3.0     | 2.5     | 2.2     |
| Truck (mil. cwt)                            | 41.5   | 41.9  | 44.0  | 41.5  | 37.5   | 42.2   | 39.4    | 41.1    | 40.8    | 39.1    |
| Cost of operating trucks hauling produce 4/ |        |       |       |       |        |        |         |         |         |         |
| Fleet operation (cts./mile)                 | 130.5  | 126.5 | 124.1 | 122.7 | 125.1  | 125.0  | 124.8   | 125.1   | 127.0   | 127.0   |

1/ Department of Labor, Bureau of Labor Statistics. 2/ Weekly average; from Association of American Railroads. 3/ Shipments on Illinois & Mississippi waterways, U.S. Corps of Engineers. 4/ Agricultural Marketing Service, USDA. 5/ Preliminary data for 1993. P = preliminary. — = not available.

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## Indicators of Farm Productivity

Table 37.—Indexes of Farm Production, Input Use & Productivity <sup>1/</sup>

|                                   | 1982             | 1983 | 1984 | 1985 | 1986 | 1987 | 1988 | 1989 | 1990 2/ | 1991 2/ |
|-----------------------------------|------------------|------|------|------|------|------|------|------|---------|---------|
|                                   | 1977=100         |      |      |      |      |      |      |      |         |         |
| Farm output                       | 116 <sup>a</sup> | 96   | 112  | 118  | 111  | 110  | 102  | 114  | 119     | 120     |
| All livestock products 3/         | 107              | 109  | 107  | 110  | 110  | 113  | 116  | 116  | 118     | 119     |
| Meat animals                      | 101              | 104  | 101  | 102  | 100  | 102  | 105  | 105  | 104     | 104     |
| Dairy products                    | 110              | 114  | 110  | 117  | 116  | 118  | 118  | 117  | 120     | 121     |
| Poultry & eggs                    | 119              | 120  | 123  | 128  | 133  | 144  | 148  | 153  | 162     | 168     |
| All crops 4/                      | 117              | 88   | 111  | 118  | 109  | 108  | 92   | 107  | 114     | 111     |
| Feed grains                       | 122              | 67   | 116  | 134  | 123  | 106  | 73   | 108  | 112     | 106     |
| Hay & forage                      | 109              | 100  | 107  | 106  | 106  | 102  | 89   | 101  | 102     | 103     |
| Food grains                       | 138              | 117  | 129  | 121  | 107  | 107  | 98   | 107  | 136     | 104     |
| Sugar crops                       | 96               | 93   | 95   | 97   | 106  | 111  | 105  | 105  | 107     | 112     |
| Cotton                            | 85               | 55   | 81   | 94   | 89   | 103  | 107  | 86   | 109     | 122     |
| Tobacco                           | 104              | 75   | 80   | 81   | 83   | 62   | 72   | 71   | 84      | 87      |
| Oil crops                         | 121              | 91   | 106  | 117  | 110  | 108  | 89   | 108  | 107     | 114     |
| Cropland used for crops           | 101              | 88   | 99   | 98   | 94   | 88   | 87   | 90   | 90      | 89      |
| Crop production per acre          | 116              | 100  | 112  | 120  | 116  | 123  | 106  | 119  | 127     | 125     |
| Farm input 5/                     | 98               | 96   | 95   | 91   | 89   | 89   | 87   | 87   | 88      | —       |
| Farm real estate                  | 102              | 101  | 99   | 97   | 96   | 95   | 94   | 93   | 93      | —       |
| Mechanical power & machinery      | 89               | 86   | 85   | 80   | 77   | 74   | 74   | 73   | 71      | —       |
| Agricultural chemicals            | 118              | 102  | 120  | 115  | 109  | 111  | 112  | 119  | 122     | —       |
| Feed, seed, & livestock purchases | 107              | 103  | 103  | 102  | 109  | 116  | 111  | 113  | 113     | —       |
| Farm output per unit of input     | 119 <sup>a</sup> | 100  | 118  | 129  | 124  | 124  | 116  | 130  | 135     | —       |
| Output per hour of labor          |                  |      |      |      |      |      |      |      |         |         |
| Farm 6/                           | 125              | 99   | 121  | 139  | 139  | 142  | 135  | 147  | 142     | —       |
| Nonfarm 7/                        | 99               | 102  | 105  | 106  | 108  | 109  | 111  | 112  | 111     | —       |

1/ For historical data & indexes, see Economic Indicators of the Farm Sector: Production & Efficiency Statistics, 1986, ECIFS 5-6. 2/ Preliminary indexes for 1991 based on Crop Production; 1991 Summary, released in January 1992, & unpublished data from the Agricultural Statistics Board, NASS. 3/ Gross livestock production includes minor livestock products not included in the separate groups shown. It cannot be added to gross crop production to compute farm output. 4/ Gross crop production includes some miscellaneous crops not in the separate groups shown. It cannot be added to gross livestock production to compute farm output. 5/ Includes other items not included in the separate groups shown. 6/ Economic Research Service. 7/ Bureau of Labor Statistics. — = not available.

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## Food Supply & Use

Table 38.—Per Capita Consumption of Major Food Commodities <sup>1/</sup>

| Commodity   | 1984   | 1985  | 1986  | 1987  | 1988  | 1989  | 1990  | 1991 <sup>2/</sup> |
|---|--------|-------|-------|-------|-------|-------|-------|--------------------|
|   | Pounds |       |       |       |       |       |       |                    |
| Red meats <sup>3/4/5/</sup>                                       | 123.7  | 124.9 | 122.2 | 117.4 | 119.5 | 115.9 | 112.4 | 111.9              |
| Beef  | 73.9   | 74.8  | 74.4  | 69.6  | 68.6  | 65.4  | 63.9  | 63.1               |
| Veal  | 1.5    | 1.5   | 1.8   | 1.3   | 1.1   | 1.0   | 0.9   | 0.8                |
| Lamb & mutton   | 1.1    | 1.1   | 1.0   | 1.0   | 1.0   | 1.1   | 1.1   | 1.1                |
| Pork  | 47.2   | 47.7  | 45.2  | 45.6  | 48.8  | 48.4  | 48.4  | 46.9               |
| Poultry <sup>3/4/5/</sup>   | 43.7   | 45.2  | 47.1  | 50.7  | 51.7  | 53.6  | 55.9  | 58.0               |
| Chicken   | 35.0   | 36.1  | 37.0  | 39.1  | 39.3  | 40.5  | 42.1  | 43.9               |
| Turkey  | 8.7    | 9.1   | 10.2  | 11.6  | 12.4  | 13.1  | 13.8  | 14.1               |
| Fish & shellfish <sup>4/</sup>                                    | 14.1   | 15.0  | 15.4  | 16.1  | 15.1  | 15.6  | 15.0  | 14.8               |
| Eggs <sup>5/</sup>  | 33.0   | 32.4  | 32.2  | 32.2  | 31.2  | 29.9  | 28.6  | 29.4               |
| Dairy products  |        |       |       |       |       |       |       |                    |
| Cheese (excluding cottage) <sup>3/6/</sup>                        | 21.5   | 22.5  | 23.1  | 24.1  | 23.7  | 23.8  | 24.7  | 25.2               |
| American  | 11.9   | 12.2  | 12.1  | 12.4  | 11.6  | 11.0  | 11.2  | 11.2               |
| Italian   | 5.8    | 6.5   | 7.0   | 7.6   | 8.1   | 8.5   | 9.0   | 9.4                |
| Other cheese <sup>7/</sup>  | 3.9    | 3.9   | 4.0   | 4.1   | 4.1   | 4.3   | 4.6   | 4.6                |
| Cottage cheese  | 4.1    | 4.1   | 4.1   | 3.9   | 3.9   | 3.6   | 3.4   | 3.2                |
| Beverage milks <sup>3/</sup>                                      | 227.3  | 229.7 | 228.8 | 228.5 | 222.4 | 224.3 | 221.7 | 221.5              |
| Fluid whole milk <sup>8/</sup>                                    | 126.9  | 123.4 | 116.5 | 111.9 | 105.7 | 97.6  | 90.4  | 87.5               |
| Fluid lowfat milk <sup>9/</sup>                                   | 88.9   | 93.7  | 98.6  | 100.6 | 100.5 | 106.5 | 108.4 | 110.1              |
| Fluid skim milk   | 11.8   | 12.6  | 13.5  | 14.0  | 16.1  | 20.2  | 22.9  | 23.8               |
| Fluid cream products <sup>10/</sup>                               | 8.3    | 6.7   | 7.0   | 7.1   | 7.1   | 7.3   | 7.1   | 7.0                |
| Yogurt (excluding frozen)   | 3.7    | 4.1   | 4.4   | 4.4   | 4.7   | 4.3   | 4.1   | 4.3                |
| Ice cream   | 18.2   | 18.1  | 18.4  | 18.4  | 17.3  | 16.1  | 15.8  | 16.4               |
| Ice milk  | 7.0    | 6.9   | 7.2   | 7.4   | 8.0   | 8.4   | 7.7   | 7.3                |
| Frozen yogurt   | --     | --    | --    | --    | --    | 2.0   | 2.8   | 3.5                |
| All dairy products, milk equivalent, milkfat basis <sup>11/</sup> | 582.0  | 593.8 | 591.6 | 601.3 | 582.9 | 565.2 | 570.8 | 564.7              |
| Fats & oils — Total fat content                                   | 158.9  | 64.3  | 64.4  | 62.9  | 63.0  | 61.1  | 62.7  | 63.8               |
| Butter & margarine (product weight)                               | 15.3   | 15.7  | 16.0  | 15.2  | 14.8  | 14.6  | 15.3  | 14.8               |
| Shortening  | 21.3   | 22.9  | 22.1  | 21.4  | 21.5  | 21.5  | 22.2  | 22.1               |
| Lard & edible tallow (direct use)                                 | 3.8    | 3.7   | 3.5   | 2.7   | 2.6   | 2.7   | 3.0   | 3.1                |
| Salad & cooking oils  | 19.9   | 23.5  | 24.2  | 25.4  | 25.8  | 24.0  | 24.2  | 25.2               |
| Fresh fruits <sup>12/</sup>                                       | 88.9   | 88.8  | 93.1  | 97.5  | 97.4  | 98.8  | 92.6  | 90.6               |
| Canned fruit <sup>13/</sup>                                       | 12.3   | 12.7  | 12.9  | 13.6  | 13.2  | 13.3  | 13.4  | 12.3               |
| Dried fruit   | 2.6    | 2.9   | 2.9   | 2.7   | 3.0   | 3.3   | 3.2   | 3.6                |
| Frozen fruit  | 3.0    | 3.3   | 3.6   | 3.9   | 3.8   | 4.6   | 4.3   | 3.9                |
| Frozen citrus juices <sup>14/</sup>                               | 35.7   | 40.5  | 43.2  | 40.2  | 40.1  | 34.3  | 27.2  | --                 |
| Vegetables <sup>12/</sup>   |        |       |       |       |       |       |       |                    |
| Fresh   | 100.6  | 100.7 | 99.3  | 105.8 | 109.7 | 112.9 | 110.9 | 106.0              |
| Canning   | 90.9   | 87.8  | 87.9  | 87.6  | 83.5  | 90.7  | 93.4  | 94.3               |
| Freezing  | 17.6   | 17.1  | 15.8  | 16.8  | 18.3  | 17.8  | 18.3  | 19.3               |
| Potatoes, all <sup>12/</sup>                                      | 121.9  | 122.5 | 125.8 | 125.8 | 122.3 | 127.4 | 127.8 | 130.6              |
| Sweetpotatoes <sup>12/</sup>                                      | 5.4    | 5.8   | 4.8   | 4.8   | 4.5   | 4.5   | 5.0   | 4.4                |
| Peanuts (shelled)   | 6.0    | 6.3   | 6.4   | 6.4   | 6.9   | 7.0   | 6.0   | 6.4                |
| Tree nuts (shelled)   | 2.3    | 2.3   | 2.3   | 2.2   | 2.3   | 2.3   | 2.5   | 2.5                |
| Flour & cereal products <sup>15/</sup>                            | 150.4  | 157.5 | 163.7 | 172.5 | 174.3 | 175.3 | 183.0 | 184.6              |
| Wheat flour   | 119.2  | 124.7 | 125.7 | 129.9 | 130.0 | 129.2 | 135.7 | 135.9              |
| Rice (milled basis)   | 8.5    | 9.0   | 11.6  | 14.0  | 14.3  | 15.2  | 16.2  | 16.8               |
| Caloric sweeteners <sup>16/</sup>                                 | 127.0  | 131.3 | 129.6 | 133.7 | 135.1 | 137.3 | 140.7 | 141.7              |
| Coffee (green bean equiv.)  | 10.2   | 10.5  | 10.5  | 10.2  | 9.8   | 10.1  | 10.3  | 10.5               |
| Cocoa (chocolate liquor equiv.)                                   | 3.4    | 3.7   | 3.8   | 3.8   | 3.8   | 4.0   | 4.3   | 4.6                |

<sup>1/</sup> In pounds, retail weight unless otherwise stated. Consumption normally represents total supply minus exports, nonfood use, & ending stocks. Calendar-year data except fresh citrus fruits, peanuts, tree nuts, & rice, which are on crop-year basis. <sup>2/</sup> Preliminary.

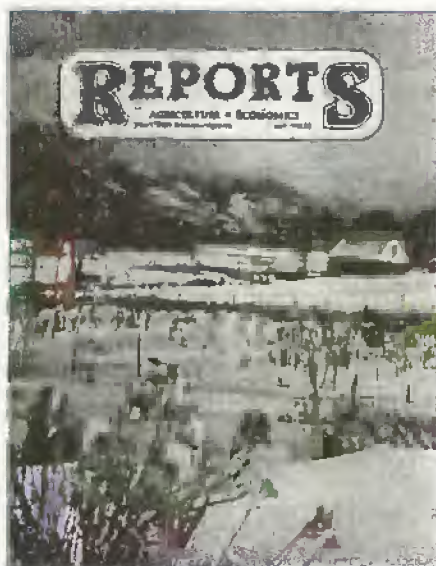
<sup>3/</sup> Total may not add due to rounding. <sup>4/</sup> Boneless, trimmed weight. Chicken series revised to exclude amount of ready-to-cook chicken going to pet food as well as some water leakage that occurs when chicken is cut up before packaging. <sup>5/</sup> Excludes shipments to the U.S. territories. <sup>6/</sup> Natural equivalent of cheese & cheese & other dairy products. Includes miscellaneous cheese not shown separately. <sup>7/</sup> Includes Swiss, Brick, Munster, cream, Neuchâtel, Blue, Gorgonzola, Edam, & Gouda. <sup>8/</sup> Plain & flavored. <sup>9/</sup> Plain & flavored & buttermilk. <sup>10/</sup> Heavy cream, light cream, half & half, & sour cream & dip. <sup>11/</sup> Includes condensed & evaporated milk & dry milk products. <sup>12/</sup> Farm weight. <sup>13/</sup> Excludes pineapple & berries. <sup>14/</sup> Single strength equivalent. <sup>15/</sup> Includes rye, corn, oat, & barley products. Excludes quantities used in alcoholic beverages, corn sweeteners, & fuel. <sup>16/</sup> Dry weight equivalent. — not available.

Information contact: Judy Jones Putnam (202) 219-0870.



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